

# SEARCH REQUEST FORM

# Scientific and Technical Information Center

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Requester's Full Name: <u>farer7</u>	umber 30/ = 5449	Examiner #: 76652 Date: 8/14/00 Serial Number: 09/325536
Mail Box and Bldg/Room Location:	<u> 5ωο5/ρμ-2</u> Resu	Its Format Preferred (circle): PAPER DISK E-MAIL
if more than one search is submi	********	*******
Include the elected species or structures, ke utility of the invention. Define any terms t known. Please attach a copy of the cover sl	eywords, synonyms, acrony hat may have a special me theet, pertinent claims, and	
Title of Invention: Credit Inst.	ument & System	n with automoted Payment of Club,
Inventors (please provide full names):		· · · · · · · · · · · · · · · · · · ·
Kevin Boyle	F. Marty M	laistre
Earliest Priority Filing Date:		<u> </u>
*For Sequence Searches Only* Please includ		parent, child, divisional, or issued patent numbers) along with the
appropriate serial number.	/ / >	
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	(C) 2000 The	New York Times		

(Item 1 from File: 474) DIALOG(R) File 474: New York Times Abs

(c) 2000 The New York Times. All rts. reserv.

07529153 NYT Sequence Number: 922110970702

BUSINESS TRAVEL

Finney, Paul Burnham New York Times, Col. 5, Pg. 5, Sec. D Wednesday July 2 1997

#### ABSTRACT:

Travel to Hong Kong is operating as usual; there is no visa requirement--same as usual--if visit is less than 30 days; visa is still needed if going on from Hong Kong to China; for annual fees ranging from \$150 to \$200, airlines pamper business travelers by providing members-only clubs full of comforts and conveniences; Trans World Airlines is breaking ranks with its competitors by...

(Item 2 from file: 474) 16/3, K/2DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

NYT Sequence Number: 059269950720 07030268 MASTERCARD IN TALKS WITH OWNERS OF ACCESS CARD Reuters New York Times, Col. 1, Pg. 3, Sec. D Thursday July 20 1995

## ABSTRACT:

...Scotland--would issue Mastercards to existing Access customers and would continue to make money from credit card transactions and annual fees (M)

(Item 3 from file: 474) 16/3, K/3DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

06800817 NYT Sequence Number: 070610940521 MAKING SENSE OF CASH-BACK CARD PLANS New York Times, Col. 3, Pg. 35, Sec. 1 Saturday May 21 1994

## ABSTRACT:

...customers is the cash giveback, which rewards card holders by paying them percentage of their annual charges and finance fees in cash, if cards to buy certain amount of goods; plan would they use their credit save some people money, but cost others...

16/3,K/4 (Item 4 from file: 474) DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

NYT Sequence Number: 029807931210 06537405 AT CITIBANK, MORE NO-FEE CREDIT CARDS Bloomberg Business News New York Times, Col. 5, Pg. 4, Sec. D Friday December 10 1993

### ABSTRACT:

Citibank, in filing with SEC, plans to drop annual fees on seven million credit card accounts in bid to capture larger share of \$200 billion industry; in addition, Citibank will...

16/3,K/5 (Item 5 fractile: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

06319689 NYT Sequence Number: 399566921031 IT PAYS TO STICK TO BASICS IN CREDIT CARDS BRYANT, ADAM
New York Times, Col. 3, Pg. 35, Sec. 1
Saturday October 31 1992

#### ABSTRACT:

Advice on selecting **credit cards**; **annual fees**, interest rates and credit lines are keys to value, despite temptation of fringe benefits such...

16/3,K/6 (Item 6 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

06262609 NYT Sequence Number: 698121920223

SUITS PUSHING BANKS TO OBEY STATE LAWS ON CREDIT CARD FEES

QUINT, MICHAEL

New York Times, Col. 1, Pg. 1, Sec. 1

Sunday February 23 1992

SUITS PUSHING BANKS TO OBEY STATE LAWS ON CREDIT CARD FEES

#### ABSTRACT:

...lawsuits in four states seek to force banks to obey state laws limiting or banning **credit card fees** for late payments, for **annual renewals** and for exceeding credit limits when customers' state has such laws; banks have argued that...

16/3,K/7 (Item 7 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

06055935 NYT Sequence Number: 598658910311 MAGAZINE RENEWALS **BECOMING** AUTOMATIC CARMODY, DEIRDRE New York Times, Col. 5, Pg. 12, Sec. D Monday March 11 1991

MAGAZINE RENEWALS BECOMING AUTOMATIC

## ABSTRACT:

More than 60 magazines will participate in nationwide test of automatic subscription renewals system called Auto Renew; system, developed by Robert A Bader, offers readers option of charging magazine subscriptions to their Mastercard or Visa accounts and authorizes automatic renewal 'till forbid'; should cut publishers' renewal expenses and save bother for consumers; photo (M)

COMPANY NAMES: MASTERCARD INTERNATIONAL INC; VISA INTERNATIONAL INC DESCRIPTORS: MAGAZINES; CREDIT CARDS AND ACCOUNTS

16/3,K/8 (Item 8 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

06025152 NYT Sequence Number: 229687911025 VISA DEBIT SYSTEM Reuters New York Times, Col. 2, Pg. 3, Sec. D Friday October 25 1991

#### ABSTRACT:

...acquisition of Interlink, on-line system acquired from group of California banks, and is offering direct -debit card for financial institutions throughout country (S)

16/3,K/9 (Item 9 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

04786265 NYT Sequence Number: 043958860504 BRIEFING: LOOK FOR THE UNION CARD New York Times, Col. 1, Pg. 66, Sec. 1 Sunday May 4 1986

### **ABSTRACT:**

AFL-CIO's program to provide union members with free low-interest credit card is gathering momentum with agreement by American Federation of State County and Municipal Employees to...

...Bank of New York has agreed to issue MasterCards to everyone in program without charging annual membership fee (Washington Talk Page) (S)

COMPANY NAMES: AMERICAN FEDERATION OF LABOR-CONGRESS OF INDUSTRIAL ORGANIZATIONS; STATE COUNTY AND MUNICIPAL EMPLOYEES, AMERICAN FEDERATION OF; BANK OF NEW YORK (NYC); MASTERCARD INTERNATIONAL...

DESCRIPTORS: CREDIT CARDS AND ACCOUNTS; INTEREST (MONEY); WASHINGTON TALK PAGE (NYT)

16/3,K/10 (Item 10 from file: 474)
DIALOG(R)File 474:New York Times Abs
(c) 2000 The New York Times. All rts. reserv.

04264161 NYT Sequence Number: 000000840818

American Express Co to increase some annual credit cards fees as much as \$15, effective immediately; increase in company's basic Green card, which now costs \$35 a year, will vary from \$5 to \$15, and amount will be made known when each card comes up for renewal (M)

New York Times, Col. 1, Pg. 26, Sec. 4

Tuesday June 19 1984

American Express Co to increase some annual credit cards fees as much as \$15, effective immediately; increase in company's basic Green card, which now...

16/3,K/11 (Item 11 from file: 474)
DIALOG(R)File 474:New York Times Abs
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01066110 NYT Sequence Number: 015254810416

Puerto Rico orders Citibank and two local banks, Banco Popular and Bank of Ponce, to discontinue by Apr 27 their practice of charging annual user fees for credit cards (S).)

United Press International New York Times, Col. 4, Pg. 8, Sec. 4 Thursday April 16 1981

...Banco Popular and Bank of Ponce, to discontinue by Apr 27 their practice of charging annual user fees for credit cards (S).)...

16/3,K/12 (Item 12 from file: 474)
DIALOG(R)File 474:New York Times Abs
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01030839 NYT Sequence ther: 068780801229
Chemical Bank announces annual percentage rate on its revolving credit accounts will be uniform 18%, effective March '81, and that \$15 annual membership fee will be imposed on bank's credit card accounts, effective Feb 1 '81 (S).)

New York Times, Col. 3, Pg. 4, Sec. 4 Monday December 29 1980

...on its revolving credit accounts will be uniform 18%, effective March '81, and that \$15 annual membership fee will be imposed on bank's credit card accounts, effective Feb 1 '81 (S).)...

16/3,K/13 (Item 13 from file: 474) DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

01029536 NYT Sequence Number: 067477800604

NYS Court of Appeals orders Citibank to refund several million dollars in illegally charged fees to between 150,000 and 200,000 customers who paid their monthly Master Charge bills on time. Decision affirms '78 ruling by state Supreme Court in class-action suit by 3 Nassau County residents. Case concerns monthly 50) fees that bank charged customers who paid bills promptly on grounds that such customers were being subsidized by those who made minimum payments each month and bore finance charges on unpaid balance. Bank senior executive vice president Hans H Angermeuller scores ruling. Says it places NYC banks at competitive disadvantage with financial institutions in other states having different laws. Plaintiffs identified as Joseph Sternberg, Robert P Shaftan and Richard D Ostor (M).)

KLEINFIELD, N R New York Times, Col. 4, Pg. 13, Sec. 4 Wednesday June 4 1980

NYS Court of Appeals orders Citibank to refund several million dollars in illegally charged fees to between 150,000 and 200,000 customers who paid their monthly Master Charge bills on time. Decision affirms '78 ruling by state Supreme Court in class-action suit by 3 Nassau County residents. Case concerns monthly 50} fees that bank charged customers who paid bills promptly on grounds that such customers were being ...

DESCRIPTORS: CONSUMER PROTECTION; CREDIT (GENERAL); CREDIT; DECISIONS AND CARDS AND ACCOUNTS; CLASS-ACTION SUITS; CONSUMER VERDICTS; CREDIT CREDIT

16/3,K/14 (Item 14 from file: 474) DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

NYT Sequence Number: 024709800529

Calif First Bank sets \$12 annual membership fee for its MasterCard and Visa card holders. Says it will charge flat 18% annual rate on average daily balance with 'free period' for new purchases (S).)
New York Times, Col. 6, Pg. 4, Sec. 4 Thursday May 29 1980

membership fee for its MasterCard and Calif First Bank sets \$12 annual Visa card holders. Says it will charge flat 18% annual rate on average daily balance with 'free period' for new purchases (S).)...

(Item 15 from file: 474) 16/3,K/15 DIALOG(R) File 474: New York Times Abs (c) 2000 The New York Times. All rts. reserv.

NYT Sequence Number: 024273800531 Seattle-First National Bank to delay imposition of previously-announced \$15 annual membership for Visa and MasterCard account pending outcome of petition before State's Atty Gen (S).)
New York Times, Col. 5, Pg. 30

Saturday May 31 1980

Seattle-First National Bank to delay imposition of previously-announced \$15 annual membership fee on Visa and MasterCard accounts pending outcome of petition before State's Atty Gen (S).)...

16/3,K/16 (Item 16 from file: 474)
DIALOG(R)File 474:New York Times Abs
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00984975 NYT Sequence Number: 022916800405

Harris Trust & Savings, Chicago, imposes \$20 annual membership fee on MasterCard and Visa credit cards, following similar move by First Chicago Corp (S).)

New York Times, Col. 2, Pg. 30 Saturday April 5 1980

Harris Trust & Savings, Chicago, imposes \$20 annual membership fee on MasterCard and Visa credit cards, following similar move by First Chicago Corp (S).)...

16/3,K/17 (Item 17 from file: 474)
DIALOG(R)File 474:New York Times Abs
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00981641 NYT Sequence Number: 019582800415

Citibank to raise average fee it charges merchants for extending credit on MasterCard and Visa cards to 5.3% from 4.3%, effective May 1. Sets annual renewal fee of \$75 per merchant on cards. Crocker National Bank says it will charge customers 12} each time they use MasterCard or Visa. Is 1st major bank to set use charge. Says it will continue to accept card applications but limit credit lines to \$2,500. Sears, Roebuck & Co details plan to raise minimum monthly payments on its charge accounts by \$2 a month (S).)

BARMASH, ISADORE
New York Times, Col. 2.

New York Times, Col. 2, Pg. 6, Sec. 4 Tuesday April 15 1980

Citibank to raise average fee it charges merchants for extending credit on MasterCard and Visa cards to 5.3% from 4.3%, effective May 1. Sets annual renewal fee of \$75 per merchant on cards. Crocker National Bank says it will charge customers 12} each time they use MasterCard or Visa. Is 1st major bank to set use charge. Says it will continue to accept card...

...but limit credit lines to \$2,500. Sears, Roebuck & Co details plan to raise minimum monthly payments on its charge accounts by \$2 a month (S).)...

COMPANY NAMES: SEARS ROEBUCK & CO; CITIBANK (NYC); INTERBANK CARD ASSN; VISA USA (CREDIT CARD CO); CROCKER NATIONAL BANK (SAN FRANCISCO DESCRIPTORS: RETAIL STORES; CREDIT (GENERAL); CONSUMER CREDIT; CREDIT CARDS AND ACCOUNTS

16/3,K/18 (Item 18 from file: 474)
DIALOG(R)File 474:New York Times Abs
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00746865 NYT Sequence Number: 107701761208

Banks across US rush to dual membership in both Master Charge and BankAmericard, following decision by National BankAmericard Inc in May '76 to allow members to issue competing Master Charge card. Meanwhile

National BankAmericard c and its international subsidity Ibanco plan to convert BankAmericard name to Visa, effective Mar '77, in order to standardize names in 22 different countries. National BankAmericard has accepted 88 new members since May, compared to annual avg of 14, with 59 new members also carrying Master Charge. Competition for merchants is cited as chief motivation for dual membership. Kenneth D Larkin of Bank of America, Dee W Hock of National BankAmericard, John Reynolds of Interbank Card Assn and George Schindler of Wells Fargo Bank comment. Photo of BankAmericard and Master Charge cards (M).)

New York Times, Col. 3, Pg. 1, Sec. 4

Wednesday December 8 1976

Banks across US rush to dual membership in both Master Charge and BankAmericard, following decision by National BankAmericard Inc in May '76 to allow members to issue competing Master Charge card. Meanwhile National BankAmericard Inc and its international subsidiary Ibanco plan to convert BankAmericard name to Visa, effective Mar '77, in order to standardize names in 22 different countries. National BankAmericard has accepted 88 new members since May, compared to annual avg of 14, with 59 new members also carrying Master Charge. Competition for merchants is cited as chief motivation for dual membership. Kenneth D Larkin of Bank of America, Dee W Hock of National BankAmericard, John Reynolds...

...Card Assn and George Schindler of Wells Fargo Bank comment. Photo of BankAmericard and Master Charge cards (M).)...

COMPANY NAMES: INTERBANK CARD ASSN; VISA USA (CREDIT CARD CO); VISA INTERNATIONAL SERVICE ASSN DESCRIPTORS: BANKS AND BANKING; CREDIT CARDS AND ACCOUNTS; TRADEMARKS AND TRADE NAMES

16/3,K/19 (Item 19 from file: 474)
DIALOG(R)File 474:New York Times Abs
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O0739303 NYT Sequence Number: 100139761110

Use of credit cards discussed, including subscription fees, installment credit and ease of recording expenses for tax purposes. Different credit cards seen having different advantages, particularly because of types of concerns which accept them. Fall into 2 major categories, those not sponsored by banks, which have annual subscription charge of approx \$20, and those sponsored by banks, which have no subscription charge. Chart of outlets, participating banks and card holders for five major credit card cos, American Express, BankAmericard, Carte Blanche, Diners' Club and Master Charge (M).)

PHALON, RICHARD

New York Times, Col. 3, Pg. 13, Sec. 3

Wednesday November 10 1976

Use of credit cards discussed, including subscription fees, installment credit and ease of recording expenses for tax purposes. Different credit cards seen having different advantages, particularly because of types of concerns which accept them. Fall into 2 major categories, those not sponsored by banks, which have annual subscription charge of approx \$20, and those sponsored by banks, which have no subscription charge. Chart of outlets, participating banks and card holders for five major credit card cos, American Express, BankAmericard, Carte Blanche, Diners' Club and Master Charge (M).)...

COMPANY NAMES: AMERICAN EXPRESS CO; CARTE BLANCHE CORP; DINERS CLUB INC; INTERBANK CARD ASSN; VISA USA (CREDIT CARD CO)
DESCRIPTORS: CONSUMER CREDIT; CREDIT CARDS AND ACCOUNTS; INCOME TAX; PERSONAL FINANCE (TIMES COLUMN)

16/3,K/20 (Item 20 from file: 474) DIALOG(R)File 474:New York Times Abs (c) 2000 The New York Ti . All rts. reserv.

00679046 NYT Sequence Number: 039882760513

Appellate Div of NYS Sup Ct rejects petition by Macy's, Abraham & Straus and Met Retail Merchants Assn to restore right of retailers to obtain default judgments against consumers that automatically include attys' fees. Judge Edward Thompson ruled in Oct '75 that reasonableness of attys' fees must be proved (S).)

New York Times, Col. 1, Pg. 39 Thursday May 13 1976

...Div of NYS Sup Ct rejects petition by Macy's, Abraham & Straus and Met Retail Merchants Assn to restore right of retailers to obtain default judgments against consumers that automatically include attys' fees. Judge Edward Thompson ruled in Oct '75 that reasonableness of attys' fees must be proved (S).)...

COMPANY NAMES: ABRAHAM & STRAUS INC; MACY, R H, & CO; RETAIL MERCHANTS ASSN, METROPOLITAN NY

DESCRIPTORS: CONSUMER PROTECTION; CREDIT CARDS AND ACCOUNTS; DECISIONS AND VERDICTS; FEES, PROFESSIONAL; LEGAL PROFESSION; SUITS AND LITIGATION

16/3,K/21 (Item 21 from file: 474)
DIALOG(R)File 474:New York Times Abs
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00429284 NYT Sequence Number: 084624730501

NY Federation of Reform Synagogues rejects Pres Nixon's appeal to use 'quiet diplomacy' concerning applications of Jews in USSR for exit visas, 31st annual meeting; calls on Nixon to deny USSR most-favored-nation status until USSR has 'rescinded its extortionate ransom charge for exit visas to Jews'; call for intensified support of bill sponsored by Sen H M Jackson and Repr C A Vanik that would deny trade concessions to USSR until Jews are given right to emigrate; fed pres I Husin stresses caution is necessary on accepting Soviet policy dictates; Zionist Orgn of Amer issues statement on Apr 30 lauding Nixon's 'quiet diplomacy' in behalf of Soviet Jews but calling for support of Jackson-Vanik bill)

New York Times, Col. 1, Pg. 5

Tuesday May 1 1973

...appeal to use 'quiet diplomacy' concerning applications of Jews in USSR for exit visas, 31st annual meeting; calls on Nixon to deny USSR most-favored-nation status until USSR has 'rescinded...

COMPANY NAMES: SYNAGOGUES, NY FEDERATION OF REFORMED; ZIONIST ORGANIZATION OF AMERICA (ZOA)

DESCRIPTORS: COLLEGES AND UNIVERSITIES; EDUCATION AND SCHOOLS; EXIT VISA FEES; IMMIGRATION AND EMIGRATION; INTERNATIONAL TRADE AND WORLD MARKET (GENERAL); JEWS; MOST-FAVORED-NATION TREATMENT; POLITICS...

16/3,K/22 (Item 1 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2000 The New York Times. All rts. reserv.

07973385 NYT Sequence Number: 000000980309

TO FINANCE A DREAM, MANY ENTREPRENEURS BINGE ON CREDIT CARDS HO, RODNEY
Wall Street Journal, Col. 1, Pg. 1, Sec. A
Monday March 9 1998

#### ABSTRACT:

...ups; profile of Wilbert Murdock of the Bronx, who has run up \$25,000 in credit -card debt while working on a computerized golf club; drawing (L)

16/3,K/23 (Item 2 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
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06519644

CITIBANK TO ABOLISH FEES ON 7 MILLION OF ITS CREDIT CARDS Wall Street Journal, Col. 3, Pg. 4, Sec. A Friday December 10 1993

#### ABSTRACT:

Citibank, in a bid to shore up its declining market share in **credit** cards, is eliminating annual fees on one-third of its 20 million credit -card accounts in the US (M)

16/3,K/24 (Item 3 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
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06258750

AT&T STILL WAIVES CREDIT CARD FEES, BUT 'SELECTIVELY' Wall Street Journal, Col. 6, Pg. 1, Sec. B Friday March 20 1992

# **ABSTRACT:**

American Telephone & Telegraph Co continues to offer **credit** cards with no **annual fees** selectively, despite publicly halting practice last year (S)

16/3,K/25 (Item 4 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2000 The New York Times. All rts. reserv.

06024474

SURVEY SHOWS BANKS' WILLINGNESS TO WAIVE FEES FOR CREDIT-CARD Wall Street Journal, Col. 6, Pg. 5, Sec. B
Thursday September 12 1991

# ABSTRACT:

American Bankers Association survey finds most **credit** -**card** issuers are willing to waive **annual fees** when pressured by cardholders (S)

16/3,K/26 (Item 5 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
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06006333

YOUR MONEY MATTERS

ASINOF, LYNN

Wall Street Journal, Col. 3, Pg. 1, Sec. C Thursday March 7 1991

# ABSTRACT:

Despite talk of credit crunch, most **credit** -**card** issuers are still aggressively seeking to get cards into hands of increasing numbers of people--and growing number are even selectively waiving **annual fees**; interest rates on **many** cards have actually been rising, despite general decline in rates; issuers are boosting **fees** for late payments, returned checks and other items; drawing (M)

DESCRIPTORS: CREDIT CARDS AND ACCOUNTS; MARKETING AND MERCHANDISING; INTEREST (MONEY)

16/3,K/27 (Item 6 from file: 475)

DIALOG(R) File 475: Wall Set Journal Abs (c) 2000 The New York Times. All rts. reserv.

05779072

# SHIFT BY FED MAY SPUR CREDIT-CARD INTEREST RATE CUTS

Wall Street Journal, Col. 3, Pg. 1, Sec. B Thursday November 8 1990

#### ABSTRACT:

Federal Reserve Board lifts restriction that prevented some of nation's biggest credit -card issuers from offering reduced credit -card interest rates or annual fees to customers who have loans or deposit accounts at banks (M)

16/3,K/28 (Item 7 from file: 475)

DIALOG(R) File 475: Wall Street Journal Abs

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05265168

AMERICAN EXPRESS TO RAISE FEES ON GREEN AND GOLD CARDS

SWARTZ, STEVE

Wall Street Journal, Col. 3, Pg. 1, Sec. 2

Friday November 4 1988

ABSTRACT:

American Express Co plans to raise by \$10 annual fees for its green and gold charge cards in US starting in Dec (M)

16/3,K/29 (Item 8 from file: 475)

DIALOG(R) File 475: Wall Street Journal Abs

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05019571

JOURNAL TO LIST RATES ON BANK CREDIT VARDS EACH MONTH

Wall Street Journal, Col. 3, Pg. 48, Sec. 1

Tuesday January 13 1987

ABSTRACT:

Beginning today, The Wall Street Journal will publish a monthly table of selected bank credit card interest rates and terms; table (S)

16/3,K/30 (Item 9 from file: 475)

DIALOG(R)File 475:Wall Street Journal Abs

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05010163

JOURNAL TO STOP PUBLISHING CREDIT CARD RATES TABLE

Wall Street Journal, Col. 3, Pg. 45, Sec. 1

Thursday September 24 1987

ABSTRACT:

Wall Street Journal to stop publishing monthly table of selected bank credit card interest rates prepared by Bank Credit Card Observer because of Observers ties to American Express Co, which has its own credit card...

16/3,K/31 (Item 10 from file: 475)

DIALOG(R) File 475: Wall Street Journal Abs

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04758566

BUSINESS BULLETIN

ASINOF, LYNN

Wall Street Journal, Col. 5, Pg. 1, Sec. 1

Thursday April 3 1986

ABSTRACT:

...Co says about 95,000 people have signed up for its \$250-a-year platinum credit card, generating nearly \$24 million in annual fees (S)

16/3,K/32 (Item 11 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
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01151825 NYT Sequence Number: 002553810219

Delaware Gov Pierre S du Pont signs Financial Center Development Act, which seeks to lure subsidiaries of large banks and other financial businesses to Delaware. Measure provides income tax breaks to banks with more than \$20 million in annual earnings, ends interest rate ceilings and allows fees for credit cards (S).)
Wall Street Journal, Col. 2, Pg. 20
Thursday February 19 1981

...to Delaware. Measure provides income tax breaks to banks with more than \$20 million in annual earnings, ends interest rate ceilings and allows

16/3,K/33 (Item 12 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2000 The New York Times. All rts. reserv.

fees for credit cards (S).)...

01142326 NYT Sequence Number: 008541801015

American Express Co plans to distribute quarterly travel magazine to about 80,000 credit cardholders in Asia. Expects to publish first issue in Feb '81 (S).)

Wall Street Journal, Col. 1, Pg. 32 Wednesday October 15 1980

American Express Co plans to distribute quarterly travel magazine to about 80,000 credit cardholders in Asia. Expects to publish first issue in Feb '81 (S).)...

16/3,K/34 (Item 13 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2000 The New York Times. All rts. reserv.

01138418 NYT Sequence Number: 004633800423

American Express Co will increase annual US membership fee on its green card to \$35 effective July 1, but senior citizens over age 65 will be exempt from \$10 increase. Reports gold card fee will remain at \$35. Plans to tighten overall credit card collection procedures and impose \$10 penalty on accounts that are not paid in full within 60 days of billing date (S).)

Wall Street Journal, Col. 2, Pg. 20 Wednesday April 23 1980

American Express Co will increase annual US membership fee on its green card to \$35 effective July 1, but senior citizens over age...

...from \$10 increase. Reports gold card fee will remain at \$35. Plans to tighten overall credit card collection procedures and impose \$10 penalty on accounts that are not paid in full within...

DESCRIPTORS: CREDIT CARDS AND ACCOUNTS; FINES (PENALTIES); FINANCES; AGED; CREDIT; CONSUMER CREDIT; REFORM AND REORGANIZATION (INSTITUTIONAL); ORGANIZATION; RATES

```
Set
         Items
                 Descript
                 AU=(BOYLL X? OR BOYLE, K?)
 S1
            52
 S2
            0
                 AU=(MAISTRE M? OR MAISTRE, M?)
 S3
        619433
                 (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-
              RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR
              (CHIP OR SMART) () CARD?
                 S1 AND S2
 S5
             1
                 (S1 OR S2) AND S3
 S6
            52
                 S1 OR S2
                 S6 AND (CARD? OR FINANCE? OR DUES OR AUTOCHARGE? OR CREDIT?
 S7
               OR PAYMENT? OR CLUB OR TIME?()PAY?)
 S8
                 RD (unique items)
                 S8 NOT PY>1999
 S9
             8
`-S10
             8
                 S9 NOT PD>990604
 File 15:ABI/Inform(R) 1971-2000/Aug 16
          (c) 2000 Bell & Howell
        9:Business & Industry(R) Jul/1994-2000/Aug 16
 File
          (c) 2000 Resp. DB Svcs.
 File 623: Business Week 1985-2000/Aug W1
          (c) 2000 The McGraw-Hill Companies Inc
 File 810:Business Wire 1986-1999/Feb 28
          (c) 1999 Business Wire
 File 275:Gale Group Computer DB(TM) 1983-2000/Aug 16
          (c) 2000 The Gale Group
 File 624:McGraw-Hill Publications 1985-2000/Aug 15
          (c) 2000 McGraw-Hill Co. Inc
 File 813:PR Newswire 1987-1999/Apr 30
          (c) 1999 PR Newswire Association Inc
 File 636: Gale Group Newsletter DB(TM) 1987-2000/Aug 16
          (c) 2000 The Gale Group
 File 621: Gale Group New Prod. Annou. (R) 1985-2000/Aug 16
          (c) 2000 The Gale Group
      16:Gale Group PROMT(R) 1990-2000/Aug 16
          (c) 2000 The Gale Group
 File 610: Business Wire 1999-2000/Aug 16
          (c) 2000 Business Wire.
 File 148: Gale Group Trade & Industry DB 1976-2000/Aug 16
          (c) 2000 The Gale Group
      20:World Reporter 1997-2000/Aug 16
          (c) 2000 The Dialog Corporation plc
```

10/3,K/1 (Item 1 fr file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

09009695 SUPPLIER NUMBER: 18685782 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Valuing public goods: discrete versus continuous contingent-valuation
responses. (includes appendix)

Boyle, Kevin J.; Johnson, F. Reed; McCollum, Daniel W.; Desvousges, William H.; Dunford, Richard W.; Hudson, Sara P

Land Economics, v72, n3, p381(16)

August, 1996

ISSN: 0023-7639 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 8571 LINE COUNT: 00709

# Boyle, Kevin J ...

have been used to ask contingent-valuation questions; dichotomous choice, iterative bidding, open ended, and payment cards (Boyle and Bishop 1988; Smith, Desvousges and Fisher 1986; Sellar, Stoll, and Chavas 1985). Currently...derive a synthetic dichotomous-choice data set from responses to a valuation question employing a payment card. Cameron and Huppert (1991) only knew the intervals from the payment card within which respondents' valuation statements occurred (i.e., they did not have a continuous response...it," "closed-ended," or "referendum." The referendum format is a dichotomous-choice question with the payment vehicle posed as a referendum vote.

2 Probit equations were estimated and willingness to pay...

# 10/3,K/2 (Item 2 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

08226909 SUPPLIER NUMBER: 17368796 (USE FORMAT 7 OR 9 FOR FULL TEXT) In pursuit of profitable relationships: getting closer to customers is the holy grail for retail bankers, but a survey finds only a few have ventured far. (Market Segmentation: Finding the Best Customers - and Keeping Them)

Boyle, Kevin ; Gregor, William

American Banker, v160, n145, p15A(1)

July 31, 1995

ISSN: 0002-7561 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 1176 LINE COUNT: 00102

# Boyle, Kevin ...

... undepreciated assets, and falling behind newer competitors. The telephone, automobile, and mutual fund companies offering credit cards and other financial products are particularly tough competitors.

Among bankers little agreement exists about what...

...too. In the survey, executives said the silo mentality still makes managers in one department -- credit cards, for example -- reluctant to share their data bases with colleagues assigned to build deposits or...

INDUSTRY CODES/NAMES: BANK Banking, Finance and Accounting

# 10/3,K/3 (Item 3 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

08153714 SUPPLIER NUMBER: 17472957 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Test-retest reliability of contingent valuation with independent sample pretest and posttest control groups.

Teisl, Mario F.; Boyle, Kevin J.; McCollum, Daniel W.; Reiling, Stephen D American Journal of Agricultural Economics, v77, n3, p613(7) August, 1995

ISSN: 0002-9092 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 4225 LIM COUNT: 00370

# ...Boyle, Kevin J

... article was written during his PhD studies at the University of Maryland. This project was **financed** in part by the State of Maine, Department of Inland Fisheries and Wildlife, the Pittman...

# 10/3,K/4 (Item 4 from file: 148) DIALOG(R)File 148:Gale Group Trade & Industry DB

(c) 2000 The Gale Group. All rts. reserv.

05927688 SUPPLIER NUMBER: 12630301 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The bioeconomics of resource rehabilitation: a commercial-sport analysis
for a Great Lakes fishery.

Milliman, Scott R.; Johnson, Barry L.; Bishop, Richard C.; Boyle, Kevin J. Land Economics, v68, n2, p191(20)

May, 1992

ISSN: 0023-7639 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 10247 LINE COUNT: 00829

#### ...Boyle, Kevin J.

... trip, with a range of \$0 to \$280. Subsequently, trip expenditures were used as the **payment** vehicle in the valuation question by asking anglers if they would still have made the...

# 10/3,K/5 (Item 5 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

04719796 SUPPLIER NUMBER: 09051180

Getting an accounting handbook to fly. (City of Wooster, Ohio) Boyle, Keith P.

Government Finance Review, v6, n5, p19(5)

Oct, 1990

ISSN: 0883-7856 LANGUAGE: ENGLISH RECORD TYPE: CITATION

## Boyle, Keith P.

...DESCRIPTORS: Finance , Public...

...Local finance --...

## ...Finance

# 10/3,K/6 (Item 6 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

04588615 SUPPLIER NUMBER: 08497764 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Temporal reliability of contingent values.

Reiling, Stephen D.; Boyle, Kevin J.; Phillips, Marcia L.; Anderson, Mark W

Land Economics, v66, n2, p128(7)

May, 1990

ISSN: 0023-7639 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 4209 LINE COUNT: 00371

# ...Boyle, Kevin J

... when specifying the item to be valued, describing the contingent market, explaining the method of payment, and selecting a questioning format for eliciting values. For example, estimates of use values, all...

...insure that the resulting values will be reliable. Alternatively, if respondents are familiar with making payments for a resource opportunity on an annual basis, such as a license fee, a valuation exercise asking for

"weekly payments may not realistic to respondents and reduce the reliability of estimated intingent values...

10/3,K/7 (Item 7 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2000 The Gale Group. All rts. reserv.

03933071 SUPPLIER NUMBER: 07091644 (USE FORMAT 7 OR 9 FOR FULL TEXT) Commodity specification and the framing of contingent-valuation questions. Boyle, Kevin J.

Land Economics, v65, n1, p57(7)

Feb, 1989

ISSN: 0023-7639 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 3252 LINE COUNT: 00266

# Boyle, Kevin J.

... 1981; Smith, Desvousges, and Fisher 1986). On a more specific level, the selection of a **payment** vehicle also forms part of the information set and may affect statements of value (Greenley...

...assert that, "by no means does the literature abound with evidence that actual vs. hypothetical **payment** results in different choices. The evidence, we find, is very weak on this point". Ultimately...

...psychological terms, willingness-to-pay responses are behavioral intentions. The corresponding behavior would be actual **payment**. The item being valued is referred to as the "target" (Ajzen and Fishbein 1977; Fishbein...for a fishing license to help maintain the fishery. The timing refers to an annual **payment**, since fishing licenses are purchased annually, and the expenditure would be made when an individual...

10/3,K/8 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2000 The Gale Group. All rts. reserv.

03446750 SUPPLIER NUMBER: 06820411

Welfare measurements using contingent valuation: a comparison of techniques.

Boyle, Kevin J.; Bishop, Richard C

American Journal of Agricultural Economics, v70, n1, p20(9)

Feb, 1988

ISSN: 0002-9092 LANGUAGE: ENGLISH RECORD TYPE: CITATION

## Boyle, Kevin J ...

CAPTIONS: Sample payment card . (table); Estimated willingness to pay by treatment and interviewer. (table); Maximum likelihood estimates-predicting respondents...

DIALOG 8/18/00

```
. Set
         Items
                 Description
        619748
                             P OR CREDIT OR BANK OR CHARGE)
                 (SMART OR
              ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD?
              OR SMARTCARD?
                 CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR ORGANIZAT-
 $2
       6720312
              ION? OR MERCHANT? OR SERVICE() PROVIDER?
                 RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP?
 S3
       1647550
                 ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE?
 S4
       5983907
               OR AUTO() CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-
              () ORDER? OR APPROVAL () PLAN? ?
 S5
       3910192
                 DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK? OR FILE?
 S6
                 (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -
        439122
              S3)
 S7
        225260
                 POS OR POINT(2N) (SERVICE? OR SALE?) OR (MONETARY OR DUES) (-
              ) PROCESSOR?
 S8
          1488
                 S1(S)S2(S)S3(S)S4
S9
          6113
                 DIRECT() DEBIT?
S10
             2
                 $8 ($) $7 ($) $6 ($) $5
S11
           183
                 S8(S)S5
S12
                 S11(S)(S6 OR S7 OR S9)
            32
S13
        18385
                 S1(5N)(S4 OR S9)
S14
        151628
                 S2(5N)S3
S15
          167
                 S13(S)S14
S16
            58
                 S13(5N)S14
S17
            4
                 S15(S)S6
           55
S18
                 S13(3N)S14
S19
           91
                 S10 OR S12 OR S17 OR S18
S20
                 RD (unique items)
            66
                S19 NOT PY>1998
S21
            69
               ) S20 NOT PD>980604
S22
                                          A11
File
      15+ABI/Inform(R) 1971-2000/Aug (17
         (c) 2000 Bell & Howell
File
       9:Business & Industry(R) Jul/1994-2000/Aug 17
         (c) 2000 Resp. DB Svcs.
File 623: Business Week 1985-2000/Aug W1
         (c) 2000 The McGraw-Hill Companies Inc
File 810: Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
File 275: Gale Group Computer DB(TM) 1983-2000/Aug 17
         (c) 2000 The Gale Group
File 624:McGraw-Hill Publications 1985-2000/Aug 15
         (c) 2000 McGraw-Hill Co. Inc
File 813:PR Newswire 1987-1999/Apr 30
                                                              Full Text
         (c) 1999 PR Newswire Association Inc
File 636: Gale Group Newsletter DB(TM) 1987-2000/Aug 17
         (c) 2000 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2000/Aug 17
         (c) 2000 The Gale Group
     16:Gale Group PROMT(R) 1990-2000/Aug 17
         (c) 2000 The Gale Group
File 610: Business Wire 1999-2000/Aug 17
         (c) 2000 Business Wire.
File 148:Gale Group Trade & Industry DB 1976-2000/Aug 16
         (c) 2000 The Gale Group
    20:World Reporter 1997-2000/Aug 17
         (c) 2000 The Dialog Corporation plc
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\_...

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01875949 Supplier Number: 43237479 (USE FORMAT 7 FOR FULLTEXT)
WHAT TO DO?: DISCOVER CARD SERVICES may have painted itself into a corner with its no-fee but high-interest-rate Discover

CardFAX, pN/A August 19, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 224

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...arch-rival MasterCard International, Discover generates 83% of its revenues from interest and 12% from merchant fees. Though Discover has a cashback feature to go along with no annual fee, it may...

...Corp., estimates that Discover's return on assets is about 1%, healthy but lower than many bank cards with annual fees. A Discover spokesperson will only say the company is considering changing its pricing structure.

22/3,K/27 (Item 12 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

01424149 Supplier Number: 41874802 (USE FORMAT 7 FOR FULLTEXT)

NEXT PAGE:

CardFAX, pN/A Feb 18, 1991

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 90

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

The publishing industry is preparing to launch an aggressive new strategy to automatically renew magazine subscriptions on credit cards.

The strategy, devised by consultant Robert A. Bader Associates, involves 12 publishers and 50 tilles...

22/3,K/28 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2000 The Gale Group. All rts. reserv.

01436410 Supplier Number: 46784818 (USE FORMAT 7 FOR FULLTEXT) WINPURCHASE OPENS FOR BUSINESS - FIRST WEB "PUBLISHING FOR ALL OF US" News Release, pN/A

Oct 8, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1020

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...account on a secure Wave server. Users will establish a cash account secured by a credit card . Each time a purchase is made, the amount of the purchase is debited automatically from the cash account. WINPurchase customers simply click on a payment button on the seller's web page, and the transaction will be completed with the automatic unlocking of the content for the buyer. WINPurchase customers can buy a wide range of...

...WINPublishers includes: AIMS Multimedia, Aristo, Arome, BeachWare, Berkeley Systems, CD-ROM Galleries, Discovery Channel, EnviroMedia, FileABC, Headbone Interactive, ICE, Inc., Invest Learning, Lightspeed Interactive, Miller Associates, Modern Media Ventures, The Music...

X

...Schuster Interactive, Soom, Strategic Simulations, United Media and Virtus. Content includes: newsletters, images, photos, research, databases, audio and video selections, cartoons, screenplays, short stories, poems and software. Transactions on the service...

...services that require lengthy processes to qualify for providing on-line transactions and minimum transaction **fees** of no lower than 25 cents. WINPublish is also the first service that allows publishers...

...web consulting and training for the last two years. In his consulting he has guided **several** dozen resellers' and business **organizations** 'Internet strategies. He managed the development of the country's first microcomputer-based energy audit...

22/3,K/29 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

05023295 Supplier Number: 47375978 (USE FORMAT 7 FOR FULLTEXT)

Merchants: EC Hosting Service

American Banker, p26

May 12, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 106

OrderEasy allows consumers to order products from multiple merchants with a single credit card transaction. The service gives merchants immediate use of a database server, shopping cart and transaction server. Set up fees range from \$100 to \$750, depending on the number of products and transactions. Monthly recurring fees range from \$15 to \$300; transaction fees start at 2.5 percent. The Internet Mall, 408-863-7110.

22/3,K/30 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

03968850 Supplier Number: 45755874 (USE FORMAT 7 FOR FULLTEXT)

Cover Story

Credit Card Management, v0, n0, p55

Sept, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2773

... the millions of cardholders that dropped out of its charge card portfolio for enhancement-laden bank cards with lower annual fees and a wider merchant base.

Among the new Optima products being tested by AmEx are three no-fee cards...

22/3,K/31 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

01571006 Supplier Number: 41926378 Magazine Renewals Becoming Automatic

The New York Times, pC10

March 11, 1991

Language: English Record Type: Abstract

Document Type: Newspaper; General

#### ABSTRACT:

... Assoc, a publishing consulting firm, developed the Auto Renew system, in

 $\chi$ 

which readers can charge sazine subscriptions on their isa or Mastercard accounts and authorize automatic renewal whenever the subscription expires. These subscriptions then continue automatically unless the subscribers cancel them...

22/3,K/32 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2000 The Gale Group. All rts. reserv.

09838674 SUPPLIER NUMBER: 19714443 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Targeting and reaching the right customers more effectively. (Special
Report: Annual Computer Software Guide)
Galenskas, Stephanie Mariel
Direct Marketing, v60, n1, p23(11)
May, 1997
ISSN: 0012-3188 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

ISSN: 0012-3188 LANGUAGE: English RECC WORD COUNT: 7000 LINE COUNT: 00613

... complete lead/client activity log, automatic newsletter subscription management, single pay or installment sales, refunds, automatic product renewals, commissions, merchant bank credit card processing (optional), unlimited salespeople, vendors and products/services, word processing merge, automatic follow-up for...

22/3,K/33 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

08924426 SUPPLIER NUMBER: 18581507 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The 1996 software guide. (part 2)

Direct Marketing, v59, n2, p34(12)

June, 1996

ISSN: 0012-3188 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 7941 LINE COUNT: 00698

... complete lead/client activity log; automatic newsletter subscription management; single pay or installment sales; refunds; automatic product renewals; commissions; merchant bank credit card processing; unlimited salespeople, vendors and products/ services; word processing merge; automatic followup for "inactive" clients...

22/3,K/34 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2000 The Gale Group. All rts. reserv.

07296598 SUPPLIER NUMBER: 16033748 (USE FORMAT 7 OR 9 FOR FULL TEXT)
American Development tailors ACH software to PCs. (Brief Article)
Sullivan, Deidre
American Banker, v159, n113, p17(1)
June 14, 1994
DOCUMENT TYPE: Brief Article ISSN: 0002-7561 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 365 LINE COUNT: 00029

... drafts and loan payments to other banks through AutoDraft. They also use for processing their Visa merchant monthly discount fees. In addition, Farmers and Merchants markets the product to their customers. A local spa, for example, uses it to draft...

22/3,K/35 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

06733299 SUPPLIER NUMBER: 14516091 (USE FORMAT 7 OR 9 FOR FULL TEXT)

8/18/00 Descriptio Items Set (SMART OR CHIP OR CREDIT OR BANK OR CHARGE) CARD? OR CRED-32607 S1 ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD? OR SMARTCARD? CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR ORGANIZAT-S2 279341 ION? OR MERCHANT? OR SERVICE() PROVIDER? RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP? 56245 S3 ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE? 598279 S4 OR AUTO() CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-()ORDER? OR APPROVAL()PLAN? ? DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK? OR FILE? **S**5 284124 (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -S6 16565 POS OR POINT(2N) (SERVICE? OR SALE?) OR (MONETARY OR DUES) (-9730 S7 ) PROCESSOR? S1 AND S2 AND S3 **S8** 151 S8 AND S4 S9 42 S9 AND (S5 OR S6) S10 3 S1(S)S2(S)S3 S11 122 S11 AND S4 S12 35 S11(S)(S5 OR S6) S13 9 S8 AND S6 8 S14 S10 OR S12 OR S13 OR S14 46 \$15 RD (unique items) 46 \$16 \_\_S16 NOT PY>1999 S17 /S17 NOT PD>990604 S18 77:Conference Papers Index 1973-2000/Jul File (c) 2000 Cambridge Sci Abs 35:Dissertation Abstracts Online 1861-2000/Jul File (c) 2000 UMI File 583: Gale Group Globalbase (TM) 1986-2000/Aug 17 (c) 2000 The Gale Group 2:INSPEC 1969-2000/Aug W2 File (c) 2000 Institution of Electrical Engineers 65:Inside Conferences 1993-2000/Aug W2 File (c) 2000 BLDSC all rts. reserv. File 233:Internet & Personal Comp. Abs. 1981-2000/Jul (c) 2000 Info. Today Inc. 99:Wilson Appl. Sci & Tech Abs 1983-2000/Jul File

DIALOG

Biblingraphic Databaser

(c) 2000 The HW Wilson Co.

automatic teller machines and automobile tracking. (8 Ref Descriptors: computerised monitoring; database management systems; human factors; image processing; law administration; social aspects of automation

cards ; magazine Identifiers: transactional databases; credit subscription listings; image processing; commercially advanced tracking devices; personal privacy; personal information; personal movement monitoring; law enforcement; automatic teller machines; automobile tracking

Class Codes: C7130 (Public administration); C0230 (Economic, social and political aspects of computing); C5260B (Computer vision and image processing techniques)

Copyright 1997, IEE

(Item 2 from file: 2) 18/5/36

2:INSPEC DIALOG(R)File

(c) 2000 Institution of Electrical Engineers. All rts. reserv.

INSPEC Abstract Number: D88001091 03099488

Title: Overwhelming opposition (communications access fees in financial services)

p.24, 26 vol.80, no.1 Journal: ABA Banking Journal Publication Date: Jan. 1988 Country of Publication: USA

CODEN: ABAJD5 ISSN: 0194-5947

Document Type: Journal Paper (JP) Language: English

Treatment: General, Review (G)

Abstract: The US Federal Communications Commission (FCC) has proposed a new fee structure aimed at enhanced service providers, a class of interstate communications providers that includes packet networks and hosts. Financial institutions are major users and providers of these services. The FCC wants to remove the rate discrimination between database voice and data communications. The new fee structure could mean an extra cost of \$100 million for the banking industry. It will affect the cost of card authorizations, POS authorizations, dial-up cash management and home banking. The only supporters of the new fees are local telephone companies. Imposition of the fees will compel the financial services industry to bypass public access networks by using satellites and private microwave links. (0 Refs)

Descriptors: banking; data communication systems; information services; tariffs

Identifiers: financial services; US Federal Communications Commission; fee structure; enhanced service providers; interstate communications; packet networks; database hosts; data communications; cost; banking industry

Class Codes: D2050E (Banking); D2080 (Information services and database systems); D4000 (Office automation - communications)

(Item 1 from file: 233) 18/5/37 DIALOG(R) File 233: Internet & Personal Comp. Abs. (c) 2000 Info. Today Inc. All rts. reserv.

99IY05-305

The phantom Dennis -- The U.K.'s Felix Dennis, publisher of the smash hit Maxim, has some interesting thoughts on the future of the magazine business

Ledbetter, James

Industry Standard, The , May 31, 1999 , p40, 1 Page(s)

ISSN: 1098-9196 Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports that many industry observers wonder why Felix Dennis, publisher of Maxim magazine , has not established a solid presence on the Web. States that his company is embarking on an ambitious, if sketchy, campaign to use the Net to overhaul the magazine business. Claims that if Dennis' goal is realized, the site will transform most of the ways magazines

acquire and retain subscribers to the Internet. Explains at Dennis wants to automatically bill customers via credit card whenever a magazine renewal date arrives. Calls this idea 'direct debit.' Says that Dennis boasts he can reduce the cost of renewals from \$15 to \$20 per subscriber to \$4 to \$5. Notes the idea of direct-debit subscription is not new. Emphasizes what is different about Dennis' approach is the idea of putting direct-debit subscriptions on the Web and farming out the process to other publishers, including his rivals. Includes one photo. (CT)

Descriptors: Magazines; Publishing; Internet; Web Sites; Electronic

Commerce

18/5/38 (Item 2 from file: 233)
DIALOG(R)File 233:Internet & Personal Comp. Abs.
(c) 2000 Info. Today Inc. All rts. reserv.

00528124 99PW03-002

Good providers; the best national and regional ISPs -- Still using AOL to get to the Net? Now's the perfect time to switch. We rate 20 ISPs that are clamoring for your business

Furger, Roberta

PC World , March 1, 1999 , v17 n3 p124-138, 12 Page(s)

ISSN: 0737-8939 Languages: English

Document Type: Buyer and Vendor Guide Geographic Location: United States

Presents a buyers' guide to the top 20 Internet Service Providers (ISPs). Features a table comparing coverage areas, start-up and monthly fees, support policies and availability, installation and performance, all-purpose features, including V.90 access, and business-specific features, such as credit card processing and high-speed access. Notes that America Online (AOL) currently holds a 13 percent share among 4500 ISPs. Recommends AT&T WorldNet as the Best Buy. Suggests using a national ISP if Web access is needed while traveling in the United States, and a large ISP like Concentric and IBM for global access. Discusses the range in monthly rates, the growth of multiple e-mail accounts, differences in registration procedures, and varying efforts to improve technical support. Includes six photos, six sidebars, two screen displays, and two tables. (amg)

Descriptors: Internet Service Providers; Internet; World Wide Web; Electronic Mail; Consumer Information

18/5/39 (Item 3 from file: 233)

DIALOG(R) File 233: Internet & Personal Comp. Abs. (c) 2000 Info. Today Inc. All rts. reserv.

00499039 98PK06-107

CashRegister manages e-sales -- Customizability gives CyberCash's upgrade an edge over rivals

Taschek, John

PC WEEK , June 8, 1998 , v15 n23 p37, 1 Page(s)

ISSN: 0740-1604

Company Name: CyberCash

URL: http://www.cybercash.com Product Name: CashRegister 3.2

Languages: English

Document Type: Software Review Grade (of Product Reviewed): B

Hardware/Software Compatibility: IBM PC Compatible; Microsoft Windows NT; Unix

Geographic Location: United States

Presents a favorable review of CashRegister 3.2 (\$300 to \$800, activation fee; \$40 to \$70, monthly service fees; plus per-transaction fees), a payment verification and authorization solution for electronic commerce sites from CyberCash Inc. of Reston, VA (703). Requires knowledge of Perl or C programming for the Unix version, or Visual Basic and Active Server Pages for t Windows NT version. Explains that customers maintain

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S11
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S12
          2956
                 S1(S)(S3 OR S4)
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           31
                 S11 AND S12
S14
          31 HDPAT (sorted in duplicate/non-duplicate order)
      31 LPPAT (primary/non-duplicate records only)
348:European Patents 1978-2000/Aug W02
S15
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          (c) 2000 European Patent Office
  File 349:PCT FULLTEXT 1983-2000/UB=20000803,UT=20000720
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All considered

(c) 2000 WIPO/MICROPAT

PCT European Patent DB's

Description\_ Items P OR CREDIT OR BANK OR CHARGE) ARD? OR CRED-(SMART OR 16306 S1 ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD? OR SMARTCARD? CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR ORGANIZAT-S2 126427 ION? OR MERCHANT? OR SERVICE() PROVIDER? RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP? S3 9978 ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE? 1069848 S4 OR AUTO() CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-() ORDER? OR APPROVAL () PLAN? ? DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK? OR FILE? **S5** 129250 (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -**S6** 7011 S3) POS OR POINT(2N) (SERVICE? OR SALE?) OR (MONETARY OR DUES) (-**S7** 8796 ) PROCESSOR? S1 AND S2 AND S3 **S8** 10 S1 AND (S2 OR S3) AND S4 S9 108 S10 28 S9 AND (S5 OR S6 OR S7) S11 38 S8 OR S10 S11 AND IC=G06F? S12 24 S12 NOT AD>990604 S13 22 IDPAT (sorted in duplicate/non-duplicate order) S14 /IDPAT (primary/non-duplicate records only) S15 File 344:Chinese Patents ABS Apr 1985-2000/Aug (c) 2000 European Patent Office File 347: JAPIO Oct 1976-2000/Mar(UPDATED 000801) (c) 2000 JPO & JAPIO File 350:DERWENT WPIX 1963-2000/UD=, UM=, & UP=200038 (c) 2000 Derwent Info Ltd

(All considered)

For eign Patent Databases

transmitted to predef d destination through a transmiter (14). USE - For sale promotion of product through newspaper and magazine advertisement. ADVANTAGE - Prevents leakage of credit card number. Facilitates direct sales of product. Dwq.1/7 Title Terms: AUTOMATIC; LINE; CUSTOMER; INFORMATION; COLLECT; SYSTEM; ANALYSE; STORAGE; CUSTOMER; DATA; FIX; TIME; TRANSMIT; SPECIFIC; DESTINATION; POINT Derwent Class: T01 International Patent Class (Main): G06F-003/02 File Segment: EPI (Item 8 from file: 350) 15/5/8 DIALOG(R) File 350: DERWENT WPIX (c) 2000 Derwent Info Ltd. All rts. reserv. 011948209 \*\*Image available\*\* WPI Acc No: 1998-365119/199832 XRPX Acc No: N98-285163 System for sale of magazines by subscription - has terminals connected to cash registers that process data on smart card with periodic updating over telephone network of data held on central computer Patent Assignee: GUERIN J (GUER-I) Number of Countries: 001 Number of Patents: 001 Patent Family: Applicat No Kind Date Week Patent No Kind Date 19961220 199832 B FR 2757656 A1 19980626 FR 9615737 Α Priority Applications (No Type Date): FR 9615737 A 19961220 Patent Details: Patent No Kind Lan Pg Main IPC Filing Notes FR 2757656 A1 17 G06F-017/60 Abstract (Basic): FR 2757656 A card (2) with a fixed ROM memory (4) The system has a smart containing details of the subscription and a read/write memory holding transaction data. A number of terminals (8) capable of processing the smart cards are provided in various locations, coupled to cash registers. The terminals have compatible card readers (6), a fixed memory containing a file of smart cards , a read/write memory holding transaction data and a modem (20) connected to the telephone network. The terminal can also create the smart cards . From time to time data is transferred over the telephone network from each terminal to a central computer installation (22). ADVANTAGE - Allows quick tracking of change of address of subscriber and assists in collecting information on subscribers tastes to aid promotion of other journals or products. Dwg.1/4Title Terms: SYSTEM; SALE; MAGAZINE ; SUBSCRIBER; TERMINAL; CONNECT; CASH; REGISTER; PROCESS; DATA; SMART; CARD; PERIODIC; UPDATE; TELEPHONE; NETWORK; DATA; HELD; CENTRAL; COMPUTER Derwent Class: T01; T04; T05 International Patent Class (Main): G06F-017/60 International Patent Class (Additional): G06F-151/00; G07F-007/08 File Segment: EPI (Item 9 from file: 350) DIALOG(R) File 350: DERWENT WPIX (c) 2000 Derwent Info Ltd. All rts. reserv. \*\*Image available\*\* WPI Acc No: 1998-169370/199815 XRPX Acc No: N98-134420

Stored value credit card or electronic payment chips mediation for

Description Items OR BOYLE, K?) 52 AU=(BOYLE S1 AU=(MAISTRE M? OR MAISTRE, M?) S2 0 (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-619433 S3 RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR (CHIP OR SMART) () CARD? S1 AND S2 S4 (S1 OR S2) AND S3 S5 **S6** 52 S1 OR S2 S6 AND (CARD? OR FINANCE? OR DUES OR AUTOCHARGE? OR CREDIT? S7 OR PAYMENT? OR CLUB OR TIME? () PAY?) RD (unique items) S8 \$8 NOT PY>1999 S9 ∕S9 NOT PD>990604 S10 15:ABI/Inform(R) 1971-2000/Aug 16 File (c) 2000 Bell & Howell 9:Business & Industry(R) Jul/1994-2000/Aug 16 File (c) 2000 Resp. DB Svcs. File 623: Business Week 1985-2000/Aug W1 (c) 2000 The McGraw-Hill Companies Inc File 810: Business Wire 1986-1999/Feb 28 (c) 1999 Business Wire File 275:Gale Group Computer DB(TM) 1983-2000/Aug 16 (c) 2000 The Gale Group File 624:McGraw-Hill Publications 1985-2000/Aug 15 (c) 2000 McGraw-Hill Co. Inc File 813:PR Newswire 1987-1999/Apr 30 (c) 1999 PR Newswire Association Inc File 636: Gale Group Newsletter DB(TM) 1987-2000/Aug 16 (c) 2000 The Gale Group File 621: Gale Group New Prod. Annou. (R) 1985-2000/Aug 16 (c) 2000 The Gale Group File 16:Gale Group PROMT(R) 1990-2000/Aug 16 (c) 2000 The Gale Group File 610:Business Wire 1999-2000/Aug 16 (c) 2000 Business Wire. File 148: Gale Group Trade & Industry DB 1976-2000/Aug 16 (c) 2000 The Gale Group File 20:World Reporter 1997-2000/Aug 16 (c) 2000 The Dialog Corporation plc

Full Text

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DIALOG 8/18/00 Items Description Set OR BOYLE, K?) AU=(BOYLE 6 s1AU=(MAISTRE M? OR MAISTRE, M?) 7 S2 (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-16303 S3 RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR (CHIP OR SMART) () CARD? \$4 S1 AND S2 (S1 OR S2) AND S3 0 **S**5 S1 OR S2 13 **S6** IDPAT (sorted in duplicate/non-duplicate order)
IDPAT (primary/non-duplicate records only) S7 12 S8 File 344 Chinese Patents ABS Apr 1985-2000/Aug (c) 2000 European Patent Office File 347: JAPIO Oct 1976-2000/Mar(UPDATED 000801) (c) 2000 JPO & JAPIO File 350:DERWENT WPIX 1963-2000/UD=, UM=, & UP=200038 (c) 2000 Derwent Info Ltd

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          32
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S16
          36
                RD (unique items)
           27
                S16 NOT PY>1998
S17
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                S17 NOT PD>980604
File 635:Business Dateline(R) 1985-2000/Aug 17
         (c) 2000 Bell & Howell
File 570: Gale Group MARS(R) 1984-2000/Aug 17
         (c) 2000 The Gale Group
File 47:Gale Group Magazine DB(TM) 1959-2000/Aug 17
         (c) 2000 The Gale group
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Set

18/3,K/1 (Item 1 fr file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0756546 97-15077

# Metris stock popular in first day of trading

Fiedler, Terry

Star Tribune-Minneapolis (Minneapolis, MN, US) pD1

PUBL DATE: 961026 WORD COUNT: 554

DATELINE: Minnetonka, MN, US, Midwest

#### TEXT:

...enticing people with a low rate and annual fee."

Drawing heavily on Fingerhut's proprietary database of 30 million credit histories, Metris markets secured and unsecured credit cards, including the Fingerhut co-branded MasterCard and the Direct Merchants Bank MasterCard, to households with...

18/3,K/2 (Item 2 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0682772 96-39997

# Banking on your personal computer: Services expand for both home and business users

Anonymous

Business Digest-Southeastern Massachusetts/Cape & Islands (Hyannis, MA, US)

, V10 N12 p4 PUBL DATE: 960300 WORD COUNT: 2,892

DATELINE: Hyannis, MA, US, New England

## TEXT:

...IDEAL system goes one step beyond other programs since in addition to keeping track of **computerized databases**, it has an imaging capability that allows for the electronic storage of paper documents. IDEAL

18/3,K/3 (Item 3 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0680948 96-38158

## Banks focus services on business needs

Goldbeck, Christine M

Northeast Pennsylvania Business Journal (Dallas, PA, US), V12 N4 p15

PUBL DATE: 960300 WORD COUNT: 1,004

DATELINE: Wilkes-Barre, PA, US, Middle Atlantic

# TEXT:

Accessibility and low service **fees** are measurements **many** businesses use to select banking service's. Banks throughout the region tailor checking, savings and...

18/3,K/4 (Item 4 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0386432 93-37637

The senior benefits: Ba in fierce battle for older customers' dollars

Deters, Barbara

The Arizona Republic (Phoenix, AZ, US) sF p1

PUBL DATE: 930404 WORD COUNT: 1,348

DATELINE: Phoenix, AZ, US

#### TEXT:

¥

...accounts that offer no-cost services, such as free travelers' and cashiers' checks and no monthly charges on checking and no annual fees on credit cards.

For years, many of the state's banks have catered to the needs of consumers age 50 or...

18/3,K/5 (Item 5 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0273402 92-19743

Automobile club of Southern California -- The Motorist's Best Friend

HaLevy, Libbe S.

Southern California Business (Los Angeles, CA, US), V38 N2 s1 p8

PUBL DATE: 920200 WORD COUNT: 1,050

DATELINE: Los Angeles, CA, US

# TEXT:

...our members' needs, building efficiency while reducing costs."

Several new programs mirror that philosophy. The **Club** recently added a locksmith service to the basic **membership**. **"Many** of the newer cars require locksmiths to get into them. I can't say they...

18/3,K/6 (Item 6 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0230993 91-54028

## American Express Gets Benefactor

Crenshaw, Albert B.

The Washington Post (Washington, DC, US), V114 N240 sD pl

PUBL DATE: 910802 WORD COUNT: 631

DATELINE: Washington, DC, US

#### TEXT:

...balance every month. Relying on the interest income, those cards have put pressure on both merchant and cardholder fees. Many Visa and Mastercard issuers waive annual fees to good customers, for example.

American Express, however, has said that it has come to...

18/3,K/7 (Item 7 from file: 635)
DIALOG(R)File 635:Business Dateline(R)
(c) 2000 Bell & Howell. All rts. reserv.

0005739 85-05739 Credit Unions Add Services, Members Cassella, Rochelle Central New York Busines Review (Syracuse, NY, US), V11 s1 p13

PUBL DATE: 850800 WORD COUNT: 838

DATELINE: Rome, NY, US

#### TEXT:

...transformed into butterflies, credit unions are no longer one-person operations headquartered in factory cafeterias. Many are multi-million dollar organizations offering everything from free checking to automatic teller machines and credit cards. Total assets of the country's 18,860 employer-sponsored, community-based and multi-group...

18/3,K/8 (Item 1 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2000 The Gale Group. All rts. reserv.

01929145 Supplier Number: 63373759 (USE FORMAT 7 FOR FULLTEXT) 1998 Non-Profit Software Guide.

Direct Marketing, v60, n6, p6

Oct, 1997

ISSN: 0012-3188

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 8096

... batching, and address corrections and updates with ZIP+4. NEW - Web access to your donor **database**, Electronic Funds Transfer, **Credit** Card Authorization and Gift Bar Coding.

System Specifications: Pentium 100 MHz or higher recommended, 16 MB

18/3,K/9 (Item 2 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2000 The Gale Group. All rts. reserv.

01633639 Supplier Number: 47483226 (USE FORMAT 7 FOR FULLTEXT)

A new class act at AMEX

Sherrid, Pamela

U.S. News & World Report, v122, n24, p39

June 23, 1997 ISSN: 0041-5537

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade

Word Count: 1419

... from Visa and MasterCard. And American Express still gets millions of consumers to shell out **annual** fees of \$55 to \$300 for many of its cards through a combination of brand strength and service features.

So far, American...

18/3,K/10 (Item 3 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2000 The Gale Group. All rts. reserv.

01496512 Supplier Number: 45440740 (USE FORMAT 7 FOR FULLTEXT)
The Wal-Mart of Card Enhancements: Hoping to stem attrition and beef up
revenue, issuers are turning to fee-based perks. The Signature Group, a
one-stop shop fo

Credit Card Management, v0, n0, p94

April, 1995

ISSN: 0896-9329

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1714

... Signature starte but in the insurance business and still offers a host of insurance products, many of its newer services involve membership programs and clubs. In 1992, for instance, it launched Dining a la Card, which for a \$49.95...

18/3,K/11 (Item 4 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
(c) 2000 The Gale Group. All rts. reserv.

01478013 Supplier Number: 45184256 (USE FORMAT 7 FOR FULLTEXT)

AmEx's newfound love of lending: Merchant, consumer rebellion forced changes

Advertising Age, v0, n0, p4

Dec 5, 1994

ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 956

... to discount one primary revenue source. And cardholders began abandoning AmEx, unwilling to pay steep annual fees when many other cards were free.

The core U.S. personal charge-card business has lost 1...

18/3,K/12 (Item 5 from file: 570)

DIALOG(R)File 570:Gale Group MARS(R)

(c) 2000 The Gale Group. All rts. reserv.

01419231 Supplier Number: 44475453 (USE FORMAT 7 FOR FULLTEXT)

Why Debit Goes Unheralded

Credit Card Management, v0, n0, p48

March, 1994

ISSN: 0896-9329

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 3196

... minds.

The implications for banks of getting debit cards firmly established with both consumers and **merchants** are enormous. If debit ever fully realizes its potential, it will generate transaction volumes far beyond what **credit cards** have to offer. As a fee-based product, debit could throw off huge revenue streams for banks. And, unlike **credit cards**, debit is a market banks thoroughly control because they control the core deposit accounts - few...

...Consumers who understand the product are frustrated at not being able to use it at **merchant** locations other than gas stations and grocery stores (chart, page 52). Those who don't...

...line debit suggests the industry itself isn't sure how to proceed. Meanwhile, millions of merchants that see little value in debit sit contentedly on the sidelines.

Fee-based Revenue

The...

...difficulty lies in the very word debit. In a bid to banish the D word, Visa and MasterCard are urging issuers to call their cards check cards, money cards, cash cards...

...key question of who is going to make the case for debit cards to consumers, merchants , and, for that matter, issuers themselves.

Yet it is from the issuers that much of...

...show how banks can make money on debit cards. 'The revenue potential might put a **credit** card guy to sleep,' says James B. Shanahan, a

partner in Business Dynamics, a Nyack, N...



...authorized on the spot, posting and settlement occur two or three days later. Issuers collect **credit card** interchange rates on transactions. And **merchant** acceptance is less a problem for off-line debit: It piggybacks on the network connecting the 2.1 million domestic **merchants** that already accept **Visa** and MasterCard **credit cards**.

This is enough for banks looking to play it safe. For the gee-whiz guys...

...looking for bottom-line revenue, and the practical consideration is that there are millions of **merchants** out there who can accept off-line cards already.'

This is the basket where **Visa** has placed its debit eggs, renaming the product the **Visa** check card and introducing payment-authorization refinements to make it possible for banks to issue...

...numbers, helping to expand terminal deployment by 60% last June, compared to year-earlier levels. **Monthly** transactions were up 49% last September over September 1992 (chart).

But the actual number of **merchant** locations is somewhere in the 40,000 to 60,000 range, paltry compared to credit's infrastructure, and largely confined to the gasoline and grocery **merchant** categories. And while a cadre of early adopters are regularly using their automated-teller cards...

...on-line debit is caught in a classic chicken-or-egg situation. Without a viable **merchant** base, there's no point in promoting card use among consumers. Without a critical mass of customers demanding that **merchants** accept debit payments, there's little pressure on most **merchants** to invest in the necessary hardware, including keypads for personal identification numbers.

For a new payment option, debit is remarkably long in the tooth. **Visa** 's version has been in the market for more than 15 years. After purchasing Interlink from Bank of America, First Interstate Bancorp, and Wells Fargo Bank in fall 1991, **Visa** unveiled a strategy that made ...boost those proportions to the 50%-to-80% range. But on-line still dominates the **Visa** mix, and the combined total of 40 million cards is short of the 45 million

...cards actually being used is even more underwhelming. Although 15.1 million cards with the **Visa** mark had been issued by year end, most of them are seldom or never used...

...total cards produces an average number of transactions per card of 1.55. According to **Visa**, active cardholders average 4.7 **monthly** transactions. That means only one-third of those 15.1 million **Visa** check cards are actually being used.

MasterCard, meanwhile, hasn't set the world on fire...
...checking-account holders who meet their underwriting criteria. In
effect, retail bankers are borrowing a **credit card** marketing gambit
that predates prescreened credit offerings.

'Over the last year or so, bankers have recognized that mass conversion is more effective than direct-mail solicitations to the customer **file**,' notes Business Dynamics' Shanahan. But even mass conversion only produces about a 20% activity rate...

...about \$1.5 million from its off-line cards. 'It's not anywhere near the credit card revenues,' says Metzler, but the bank's credit card portfolio draws customers nationwide, whereas the Money card is restricted to the bank's checking...

...circulation, Metzler sees considerable potential for reducing check-processing costs through on-line debit, but merchant acquiring is going to be a tough sell. It's also an unavoidable one. 'You...

 $\ldots$ to bring value to (the card) before you can sell it to consumers,' says Metzler.

Merchant Marketing
The card association agree. That's why merchant acquisition is the first priority of both Maestro and Interlink. 'In many ways, we're where credit cards were 20 years ago,' suggests Vicki J. Hall, Interlink's director of marketing. 'The major acquires are up and running in selling the service to their merchant bases. That has to be our number-one

Interlink quadrupled its merchant base in 1993, though it still stands at an anemic (by credit card standards) 27,500 locations and 103,000 terminals. The goal for year-end 1995 is 175,000 merchant locations.

An even more ambitious target is being set by Maestro. Indeed, MasterCard is betting...

 $\dots 10\%$  or 15% of its customers,' insists Maestro President Arthur D. Kranzley.

With 16,000 merchant locations at year-end 1993 and another 24,000 committed, Maestro is rapidly closing the gap with Interlink. Worldwide, the system has 178,000 merchants and commitments from 286,000. Kranzley believes 300,000 to 500,000 domestic locations is 'just a few years away,' and at that point there will be sufficient merchant acceptance to justify aggressive consumer marketing.

Consumer marketing is also being done, along with usage...

...as opposed to 'glitzy television ads' for the time being.

The logic of developing a merchant base before launching wide-scale consumer marketing is hard to refute. Still, this is not how credit cards were originally sold to a skeptical public. Industry veterans recall the difficulty of selling small to mid-sized merchants on the benefits of accepting credit cards at a cost of 300 or 400 basis points per transaction at a time when their customers were nor pressuring them to accept plastic.

'What put **credit cards** over the top in the mid-1960s is when big banks in city after city...

...card-marketing consultant in Westlake Village, Calif., who got his start in 1959 as a merchant sales representative. 'It was like a wave rolling across the country, and it became relatively easy to sell the merchant on the card after creating demand among consumers.'

ISOs' Big Chill

Even if debit cards can't be sold the way credit cards were, the strategy of first expanding merchant acceptance for debit is already up against a significant barrier. As they did with credit cards, many acquiring banks are depending on independent sales organizations to sign up merchants for on-line debit. But, fearful of the kinds of problems some unscrupulous ISOs created for credit card acquirers, regional electronic banking networks are demanding cash bonds, registration fees, and annual dues from ISOs.

That's self-defeating, argues consultant Paul R. Martaus of Clearwater, Fla., who estimates ISOs control 72% of merchant locations. 'Many of the ISOs are former bank executives who lost their jobs because of industry consolidation...

...A lot of these guys make 5 cents for every transaction that goes through their merchants, and it would take an awful lot of nickles for them to pay the fees being demanded.'

Those charges can add up, and may be prohibitive for smaller operators. One...

...nationwide, working through five banks and selling its services to about 45,000 mostly small merchants. The Agoura Hills, Calif., firm already has spent close to \$60,000 to sign merchants to major regional networks such as Honor, Most, Explore, Yankee 24, and Pulse. Annual fees and network-mandated training seminars represent additional ongoing costs.

Fewer than 1,500 of Cardservice...

...expects rapid deployment. Beginning this month, the pads become part of a turnkey package of bank card , T&E card, and check-guarantee service

provided to clients. Most of the 2,800...
...added each month will able to accept debit, and tellarketing efforts and inserts in monthly invoices will be used to sell the existing customer base.

Even if ISOs are willing to sell debit under these conditions, banks may well face another problem: The **merchants** appear to prefer what is, from the banks' point of view, the wrong kind of debit. 'Visa and the banks can make 10 times more money on off-line than on-line...

...is the wave of the future,' predicts Charles R. Burtzloff, Cardservices president.

The reason most merchants that look into debit prefer on-line is simple: It costs them less than off-line. If a merchant has the option of routing a transaction through the local network at the typical on-line cost of 5 or 10 cents or paying 1.3% credit card interchange on an off-line card, the choice isn't hard for the merchant to make.

'Merchants are driving debit because they see it as less expensive than credit,' points out Peter...

...Martaus tells the story of a Carolina banker who signed up more than 4,000 merchants in 90 days recently. Never mind that few if any of those merchants 'customers were using their ATM cards at the point of sale. Simply by explaining the realities of off-line debit pricing and how to spot those cards and route them through the Honor network instead, he was able to quintuple his merchant base.

Once banks get past the merchant question, they'll find that selling debit to consumers can be a significant expense. The card associations can help, as they have with credit card marketing. But, unlike credit cards, debit cards are a local product intended for local use, and much will depend on...

...off-line or on-line, would benefit if it was brought under the auspices of **credit** card management. Both are electronic payments, the argument goes, off-line is already using credit's data highway, and **credit** card executives have the marketing acumen to make debit a mainstream payment product.

Don't hold...

...Shay, a senior vice president at Baybanks Systems Inc. in Waltham, Mass. 'But what drives **credit cards** is credit, and that belongs over there.' Seconding that opinion is James Grant, marketing director...

...s debit program and a former credit marketer there. 'True, we process debit through our **credit card** network, but it would be a disaster to merge the two,' he says. '...it breaks out of the grocery and gasoline categories. Doing that will require marketing - to **merchants** as well as consumers. Banks could see the case, years ago, for **pushing credit cards** - particularly after the credit crunch of the late 1970s eased while leaving **annual** percentage rates at 19.8%.

But the case for debit marketing is less clear. Thus...

...challenge. The question is not whether the associations are up to it, or whether the merchants are. It's whether the banks are.

Tables show 6/91-6/93 numbers of on-line terminals by **merchant** type; 9/91 -9/93 total transactions & terminals among regionals; and 1991-1993 data for...

...056 78,071

Source: Bank Network News

Where Debit is Accepted (On-Line Terminals by Merchant Category)

June '93 June '92 June '91

Fast Food 4,477 N/A N/A...
...others 17,606 16,621 13,434

Total 154,991 95,163 69,796

Source: POS News

Interlink vs. Maestro

1993 1992 1991

Interlink cards
Interlink monthly transactions

Maestro cards
Maestro monthly transactions

25,000,000 16,000,000 12,000,000
12,000,000 12,000,000
8,000,000 2,000,000
0
N/A
N/A
0

Source: MasterCard, Visa

18/3,K/13 (Item 6 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
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01258799 Supplier Number: 42755404 (USE FORMAT 7 FOR FULLTEXT)

AmEx will revamp 2 books; talks on with Time Warner

Advertising Age, v63, n7, p54

Feb 17, 1992 ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 396

... Express management."

A key element is whether Time Warner will get access to AmEx's database so it can offer Time Inc. Magazine Co. subscribers direct credit -card billing and automatic subscription renewal.

If a deal is reached, it's unclear whether AmEx...

18/3,K/14 (Item 7 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

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01237391 Supplier Number: 42510679 (USE FORMAT 7 FOR FULLTEXT)

AmEx talks to Time Warner Advertising Age, v62, n48, p1

Nov 11, 1991 ISSN: 0001-8899

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 596

... to its charge card business, and is reluctant to allow potential buyers access to its **database**, used to **automatically** renew **subscriptions**.

K-III sources say talks with AmEx collapsed because K-III feared Travel & Leisure was...

18/3,K/15 (Item 8 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

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01217796 Supplier Number: 42325367 (USE FORMAT 7 FOR FULLTEXT)

Why Australian Banks Want Card Fees

Credit Card Management, v0, n0, p90

Sept, 1991

ISSN: 0896-9329

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2180

... tries to write deform banking laws that, among other things, could allow banks to charge annual fees on interest-bearing plastic.

Many bankers are skeptical that the politicians will buck public sentiment which holds that Australia's...

18/3,K/16 (Item 9 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)
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01195751 Supplier Number: 42115294 (USE FORMAT 7 FOR FULLTEXT)

France: A Huge Market with Big Question Marks

Credit Card Management, v0, n0, p39

June, 1991

ISSN: 0896-9329

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1629

... on most of the continent. Last year, the discount averaged 0.85%. The below-cost **fees** were thrust upon banks when **merchants** successfully sued Cartes Bancaires **two** years ago and forced the **fees** down.

Bank cards function as credit cards only when there are insufficient funds in the...

18/3,K/17 (Item 10 from file: 570)
DIALOG(R)File 570:Gale Group MARS(R)

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01166065 Supplier Number: 41831776 (USE FORMAT 7 FOR FULLTEXT)

The Decade of the Debit Card, PART #1

Credit Card Management, v0, n0, p42

Feb, 1991

ISSN: 0896-9329

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 3119

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...to blast off. With consumer awareness heightened and technology in place at more and more merchant locations, debit is positioning itself to be the card of choice in the 1990s.

By Katherine Morrall

This could be the decade that electronic debit at the **point** of **sale** finally gets its act together and fulfills the multitude of predictions for explosive growth that...

...reached historically high levels, and some experts are predicting that debit cards will eventually overtake **credit cards** in transaction volume. Debit finally has proved itself as a product to be reckoned with...

...now fueling its growth. Perhaps the most important element is that the consumer market and **merchants** now appear to be ready for a plastic direct-debit payment system.

Transaction volume, in many cases, has doubled and more and more merchants are installing point -of-sale programs. Overall, there were an estimated 60,517 terminals at the end of 1990, doing an estimated 15.7 million transactions a month, according to POS News. Terminal deployment grew 14% since June 1990 and 18.5% since November 1989. Monthly transactions grew 44% during the entire year and 27% during the second half of the...

...bank networks, including MAC and Owl, are expecting to at least double the number of **POS** transactions on their networks, according to a **POS** News survey. Star and other top networks project increases of up to 25% or

...on debit cards becoming the preferred method of payment during the 1990s, perhaps even outdistancing **credit cards** in transaction volume. "This has been an unusual year," says Ronald Congemi, president of the... saying debit was going to explode, now we finally have the numbers to show that **POS** has grown rapidly."

The financial community is taking notice. MasterCard is so convinced that debit...

...preparing to launch an on-line debit program sometime this year. Currently, both MasterCard and Visa have off-line debit programs that make use of the credit card infrastructure. The debit programs are called off-line because they are not electronically linked directly to cardholders' checking accounts. Instead, transactions are batch-processed similar to credit cards. Because of a two- or three-day lag time between the sale and the actual...

...scope because they are electronically linked directly to customers' accounts via electronic funds transfer networks. **Merchants** can determine immediately at the **point** of **sale** whether sufficient funds are available to cover transactions. "If debit is to succeed, it needs...

...sees its proposed on-line program as a way to differentiate itself from its competitor **Visa** . **Visa** is also looking at an on-line program of its own, but is not pursuing it as aggressively as MasterCard. Instead, **Visa** sees its future in strengthening its off-line debit program.

Last year, **Visa** 's program grew 14% during the first half of 1990, with over 7 million cards...

...a total of 1.5 million cards issued by mid-December. Continued Growth

By 1995, Visa expects debit card payments as a whole will increase 40-fold. The size and scope of Visa 's program is one reason the bank card company says it is still focusing its attention on Visa Debit. About 8 million merchants accept Visa Debit, (the same is also true for MasterDebit). The bank card companies were able to instantaneously develop a merchant base because any merchant that accepts Visa or MasterCard credit cards must also accept the debit cards. Merchants did not have to invest in any equipment in order to take debit cards because transactions share the credit card infrastructure. The same might not be true of an on-line program, which is why Visa intends to position its off-line product as the preferred card, says Michael E. Cooper, senior vice president of debit product development for Visa.

Yet, nevertheless, MasterCard feels the time has come for a national on-line program. Similar attempts in the past, Entree, for instance, have failed, and several industry observers say the **bank card** companies can't afford another failure. Part of the problem in previous attempts to create...

...of control. Entree was to be set up as a separate company by the two bank card companies. This upset regional networks that had invested significant time and money in creating their...

...line programs. Entree never made it beyond the planning stages, however, because of antitrust suits **filed** by 13 attorneys generals. Entree was an attempt to undermine the fledgling debit market, they...step in the evolutionary debit process." MasterCard's Hogan agrees.

"The time is right for POS debit to take off," insists Hogan. "It is beginning to happen."

For the past 15 years, credit card transactions have hovered around 2 to 2.3 transactions per cardholder per month. Debit, in...

...15 years ago, the average number of transactions per month was less than that for **credit** cards . Now, according to a study by PSI Inc., Tampa, Fla., that figure has increased to 6.7 transactions per month.

While average per card transactions for **credit cards** remained flat, automated clearing houses experienced a banner year in check processing. Consumer payments in...

...3.5 trillion annually f that total, only 10.5% of purchases are made with **credit** cards, according to a study by **Visa**. Cash and checks account for the other nearly 90% of the purchases. This is an...

...future growth to come from displacement of checks and cash as a payment system not **credit** cards . That does not mean however, that the **credit** card industry will be left untouched once debit takes off.

There will always be a need...

...at Comerica Bank, Detroit. The role of debit, many experts say, will be to displace **credit** cards as a transaction card for everyday or routine transactions, but not for expensive high-end...

...David Huddleston, executive vice president of Credit Systems Inc., a St. Louis-based debit and **credit card** processor, sees **credit cards** displacing installment loans and becoming loan cards, and debit cards taking over as transaction cards at the **point** of **sale**.

People eventually will begin to prefer using debit cards and will change their attitudes toward **credit cards**, says Huddleston. Several economic and tax law considerations will cause this shift from credit to debit.

During a recession, consumers are reluctant to charge up high balances on **credit** cards because of fears of not being able to pay them off. High interest rates also will discourage cardholders from relying on **credit** cards, says Huddleston.

Another important factor that will erode **credit card** usage is that interest payments will no longer be tax deductible. "People will be holding

...supports the theory that consumers are ready for debit and will use it at the **point** of **sale** if debit cards are made available by their financial institutions. PSI surveyed 12,760 households...

## ...institutions.

The PSI study also supports the theory that debit will displace checks more than **credit cards**. Of those who use debit cards, 31% write fewer checks, while only 12% use their **credit card** less. A study by **Visa** also found that once a consumer was issued a debit card, fewer checks were written. Consumers reported that prior to receiving a **Visa** Debit card, checks were used for 30% of their purchases. After receiving a card, checks were used for only 8% of the purchases.

Rea says **credit** cards won't feel the impact of debit until approximately 5% of all card volume is...

...card availability is not enough to propel debit into the stratosphere. Without widespread acceptance at **merchant** locations, debit will go nowhere. For years, **merchants** have been reluctant to embrace debit as a payment system because they thought it too high priced or assumed that it had little consumer support. But **merchants** ' attitudes are changing.

Regional networks have now issued enough debit cards so that it is...

...not to be charged for debit, but are centered on how much. When compared to **credit** cards, which carry discount **fees** tied to percentages, debit transactions, which carry flat rates, seem more attractive. **Merchants** now seem eager for direct-debit programs.

Steger of Comerica says merchant participation is the key to debit's success and will be driving its growth in the future. Indeed, much of debit's growth already is being attributed to merchants.

Congemi of the Star network says most of his network's growth came from adding more merchant locations, which gave cardholders more options to use their cards. With 3,300 merchant locations currently, Congemi says that number will increase by 1,400 by mid-year.

Star isn't the only network that saw renewed merchant interest. Like Congemi, Thomas Bass, president of the Exchange/Accel network, Bellevue, Wash., credits an increase in merchant locations as the impetus behind his network's 75% growth this year. Exchange/Accel refused...

...release any specific

elease any specific mansaction numbers.

Over the years, Bas says he has noticed that once says key merchants make the commitment to debit, others follow. "Once one merchant figures out that debit increases retail market share, everyone begins to install it, " he says...

...s Jr.

Carl's Jr. spent \$2,500 to \$3,000 per site to install POS systems at its 535 restaurants. That is a large dollar commitment, but Altman says it

...up the fast-food door for the check-paying public."

Most regional network executives expect merchants with heavy transaction volume in cash and checks to launch debit programs during the 1990s. The merchant segment leading the charge will be grocery stores, they say. In the last six months...

...24 locations near Santa Barbara have all implemented or announced plans for debit programs, reports POS News.

In addition, a number of national and regional chains are said to be planning...

... to Bobby Gowens, executive vice president of finance and administration at Randall's Foods, Houston.

card managers are hoping that debit will pave the way for Credit credit cards in supermarkets. Only about 750 supermarket locations accept Visa or MasterCard, according to Visa . In an effort to capture a portion of the \$330 billion in annual sales at supermarkets, Visa has lowered its interchange rate for supermarkets to 1%. The new schedule takes effect April 1.

Visa hopes the program will make credit more attractive to supermarkets and also broaden its debit program merchant base. Both Visa 's debit and credit products are priced the same.

The excitement generated by POS programs in supermarkets is expected to spark excitement in other merchant areas as well. Donald Maurer, senior vice president of the MAC network, headquartered in Philadelphia...

...out that as we engaged in programs to pump up supermarket transactions, the general retail merchants would pick up transactions as well."
What remains to be seen, however, it just how...

...bugs that need to be eliminated before debit blasts off and reaches its full potential. Merchants , banks, regional networks and the bank companies themselves all have different ideas on how debit should look and work. The most... ...Ga.

This has made banks nervous about spending more money on debit and the strong credit card banks are looking toward the bank card companies to take the lead in establishing programs, he says. That is causing problems at the regional level where the attitude toward MasterCard and Visa is "stay out of my backyard," explains Coenen.

Tables include top 10 POS networks, POS growth and terminal deployment in years 1987 to 1990.

Top POS Networks: The Big Got a Lot Bigger in 1990

Terminals Transactions

11/90 11...networks. 1989 numbers are the totals from Honor and Avail. Relay did not have a POS program.

NOTE: Terminal counts have been adjusted to eliminate duplication. ACH terminals include those that only accept a proprietary card. Rankings based on November, 1990 transactions.

Source: POS News

1990: A Banner Year or POS Growth (monthly transactions in 000s)

 11/87
 5,000

 11/88
 7,700

 11/89
 10,900

 11/90
 15,700

Source: POS News

Terminal Deployment Speeds Up (debit terminals on-line)

1987 - 41,116 1988 - 44,000 1989 - 51,054 1990 - 60,517

Source: POS News

PRODUCT NAMES: 6020150 (Consumer Bank Credit Card Svcs); 6020000 (Commercial Banks); 7374341 (Credit Card Processing Services)
NAICS CODES: 52221 (Credit Card Issuing); 52211 (Commercial Banking); 51421 (Data Processing Services)

## 18/3,K/18 (Item 11 from file: 570) DIALOG(R)File 570:Gale Group MARS(R)

(c) 2000 The Gale Group. All rts. reserv.

01160373 Supplier Number: 41780565 (USE FORMAT 7 FOR FULLTEXT) Magazines set to test automatic renewals

Advertising Age, v62, n1, p6

Jan 7, 1991

ISSN: 0001-8899

Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Trade

Word Count: 538

... declined to identify. In March, a major test of consumer response will be launched.

Participating magazines - Mr. Bader expects as many as 100 to sign on by March - will offer selected groups of subscribers the opportunity...

## 18/3,K/19 (Item 1 from file: 47) DIALOG(R)File 47:Gale Group Magazine DB(TM)

(c) 2000 The Gale group. All rts. reserv.

05502445 SUPPLIER NUMBER: 19709555 (USE FORMAT 7 OR 9 FOR FULL TEXT) Click here to pay. (electronic commerce) (includes related article on the H.323 standard) (Company Business and Marketing)

Zgodzinkski, David

Internet World, v8, n9, p60(7)

Sept, 1997

ISSN: 1097-8291 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 4008 LINE COUNT: 00368

...ABSTRACT: and relatively inexpensive for the retailer. However, few banks back it as yet. More recently, **POS** software specialist IC Verify, Internet Mall and Open Market have moved into electronic commerce. **Merchants** can sign up with Internet Mall, which handles all transactions for a startup fee plus...

... signal the end of this indeterminate phase of Internet commerce history.

Software developers, banks, and **credit card** companies are all **pushing** (in some cases jointly) to deliver transaction systems for online **merchants** that are trusted, affordable, and easy to use. If these new payment mechanisms gain the...

...going to start serious y shopping.

Nicole Vanderbilt, consumer market analyst for Jupiter Communications, offers that **organization** 's conservative forecast for total retail sales on the Internet: "We predict that sales will...

- ...105 billion, if Jupiter's predictions are borne out, we're looking at 150 percent **annual** growth. If that trend continues, the flow of Net-based revenue will be impressive before...
- ...Please note: Our emphasis here will be on systems designed primarily for retail payments via **credit card**; there's a whole other universe of electronic systems for handling transfers of very small...
- ...Personal Identification Number (PIN) that's used in the registration process. Once a user's **credit card** information is registered with FV, a modified version of the PIN, called a VirtualPIN, is...
- ... validate purchase transactions.

Down at the Inter-Mall, when FV shoppers make purchases from a merchant that supports the First Virtual system, they type in their VirtualPIN, whereupon sale details are conveyed from the merchant to First Virtual. FV then e-mails a confirmation to the customer, who in turn acknowledges via e-mail. Finally, FV sends the approval along to the merchant who then ships the item, and the sale goes through. The process is secure because processing of the credit card transaction is done, not on the Internet, but on a secure network.

The First Virtual...

...According to Pierre Wolff, First Virtual's director of strategic planning, "First Virtual charges the merchant 29 cents per transaction plus 2 percent of the gross sale price. The merchant doesn't pay a transaction fee to the credit card companies because settlement is made through First Virtual. Merchants have to wait 90 days for payment because the buyer may decide to return the goods."

This long delay in collecting the funds adds to transaction costs for the online **merchant** and, therefore, has to be made up in the price of the goods or it...

- ...Pierre Wolff says "Thus far, 220,000 VirtualPINs have been registered, and 3,100 Internet merchants accept FV as payment." If all these FV users were located in one city, the...
- ...http://www.eybercash.com), founded in August of 1994. CyberCash, which uses encryption to protect **credit card** transactions, pioneered the concept of the digital wallet.

The digital wallet is a little program...

- ...lives on the user's PC, acts as a secure repository for that person's credit card information, and simplifies the payment process. CyberCash made the wallets freely downloadable from its Web...
- ...How it Works: When the CyberCash buyer decides to make a purchase from a CyberCash merchant, he or she fills in the sales data form and clicks on "Pay" and up pops the wallet. The customer then selects a credit card to use and clicks to send the card information together with the order.

The merchant 's server strips out the order details and sends the credit card data (along with the seller's digital ID) on to CyberCash's server. CyberCash's approval. The approval (or denial) comes back downline through CyberCash to the merchant , taking, in all, no more than 15 to 20 seconds.

All information transfers are shielded...

...the system is set up to protect privacy as well (aside from the question of credit card theft): The merchant never knows the buyer's identity.

CyberCash is paid by **credit card** processing companies like First USA and FDC. According to Jeff Irby, VP of sales at...

... The charge varies according to volumes, but is less than 10 cents per

"We now have 700 The merchants who can receive payments via CyberCash," says Irby. This is not a staggering selection of...

## ...Internet commerce.

IC Verify. As the largest provider of software for credit authorizations used in **point** -of-**sale** systems, IC Verify knows a bit about electronic commerce. The company's transaction software forwards...

- ...How it Works: Customers (who must be using an SSLenabled browser) make purchases, passing their **credit card** information to the **merchant** 's server under the protection of the browser's encryption features. Once the **credit card** information reaches the server, IC Verify's software takes over, using a secure telephone connection...
- ...services for electronic storefronts such as Online Analysis are using IC Verify's Connect for **credit card** transactions. "If you include the businesses that are being hosted," adds Krimm, "a total of 2,000 Web **merchants** are using IC Verify for **credit card** processing."

Internet Mall. For merchants who aren't prepared to invest in the resources for handling transactions independently, there are...

- ...fill up at a variety of OrderEasy sites on a single shopping "trip"; a product database for the merchant 's inventory is included. More to the point, there's a real-time secure payment...
- ...turned cookies off (which would require them to enter the ID manually), OrderEasy recognizes them **automatically** on subsequent visits. When customers are through shopping, they click a "checkout stand" button and...
- ...retail shopping at their online stores.

Open Market has also licensed its software to large **service providers** like AT&T, MCI, and First Union National Bank. These companies in turn are hosting Web **merchants** using the Open Market system. A whole suite of front-end commerce functions and back...

...a spokesperson at Open Market, says that the software is "payment agnostic." It will accept **credit cards** and do real-time verifications protected by SSL from the client to the server and then via protected line to the card processor. The software can also accept **subscriptions**.

Transact also provides many features for shoppers, like "smart statements" which keep shoppers informed about the tab they're...

...Server licenses are \$250,000 a pop. Open Market charges \$3,000 per storefront to **service providers** (like AT&T) for every **merchant** hosted.

HOW DO YOU SPELL SUCCESS?

Roy Weiller is a New York business consultant, out...anonymity.

This study casts doubt on the widely accepted notion that consumers are worried about credit card fraud and points up a crucial chicken-and-egg conundrum: Payment systems aren't widely...

...but their efforts have so far failed to scale the wall of consumer acceptance. Meanwhile, **credit card** consortiums, banks, and major technology companies were sitting back and watching these first skirmishes.

The banks, having experienced a similar dilemma when they first began issuing **credit cards**, are now girding themselves for a big **push** on the cybercommerce front. The big players in technology are also moving their battlements into...

...of the early entrants begins to settle, the first big onslaught in the Internet-based **credit** card verification business is now upon us.

VISA and MasterCard, once head-to-head competitors in the battle to establish a universal Internet protocol for **credit card** transactions, ultimately decided to band together instead of competing. Together, they fostered the creation of...

...Microsoft, Netscape, SAIC, TERISA, and VeriSign-set out to create a standard protocol for secure **credit card** transactions on the Web, publishing its first specifications in February 1996. Version 1.0 of...

...all parties involved the transaction must be verified. Nobody, from the customer to the merchant to the bankers to the credit card company, is called upon to trust anyone else in a blind transaction. Second, with verification...

...CyberCash), the buyer has an electronic wallet. Buyers also have digital IDs for each SETenabled **credit card** --provided by the bank that issued the card. When a purchase is made, the transaction details, the buyer's card information and digital ID, and the **merchant** 's digital ID are encrypted and sent to the **merchant** 's bank. A verification check is made from the **merchant** 's bank to the issuing bank. Confirmations are sent back to all parties down the...

...serve as digital signatures.

The Root Authority passes these sacrosanct certificates to the card issuers,  ${\bf VISA}$  and MasterCard, who then in turn embed the signatures in electronic certificates that they issue to their client banks,  ${\bf merchants}$ , and cardholders. Once the original signatures are delivered, the Root private key (a 200-odd...

...advantage of having a universal standard is that it's likely to facilitate competition among many technology vendors to provide online merchants and their banks with secure working commerce systems. When this happens, prices will drop and...

...called the CommercePoint system. The complete system comprises a CommercePoint wallet, the NetCommerce 2.0 **Merchant** Server (with the E-Till transaction component), and a bank gateway that receives confirmation applications...

...sends them through to the banking network, and then sends the confirmations back to the  ${\tt merchants}$  .

 $\ensuremath{\mathsf{IBM's}}$  products have been certified as SET-compliant and  $\ensuremath{\mathsf{IBM}}$  claims that they will...

...banks' internal networks. Microsoft will distribute wallets and provide its Commerce server for the Internet merchants . HP's worldwide sales and service force will promote the group's offerings as well...

...VeriFone has already sold commercial systems that employ SET technology to protecting transfers from the **merchant** back to the banks, but these currently use browser-based SSL encryption to protect card information as it moves from customer to **merchant**.

Wells Fargo is an early adopter of this VeriFone system. Tim Knowlton, Internet product manager for the bank, says, "Merchants anywhere in the United States who meet approval can open an Internet account with Wells Fargo." So far, about 100 merchants have done so. Wells Fargo sells a vPOS license for \$1,500. Leasing arrangements should two titans of the credit card business—and the banks that own them—it's a safe bet that SET will become the modus operandi of credit card purchases on the Net. Marketing efforts will attest to the security of the system. SET will be everywhere online merchants accept credit cards.

Cliff Condon, senior analyst at Forrester Research, says that **credit card** companies currently charge online **merchants** the same transaction rate they charge catalog companies for handling telephone sales. "But theoretically, there...

...fraud with an online transaction. With SET, the card number is never revealed to the **merchant**, so employees can't be involved in fraud." Condon feels that, as a result, **fees** charged by card companies for SET transactions will eventually be lower than catalog sales.

In...

...is a good system, and according to Cliff Condon, "As far as anyone lifting encrypted **credit** card numbers off the Internet it hasn't happened."

Perhaps the single reatest advantage SET has is the the banks and credit card companies whind it have the resources to buy the one key element that has so...

...A current spot shows a group of friends chiding the guy who just purchased golf **clubs** online. They warn him of the risks, but he's not worried. He knows the...

...OK, now that we're looking after things, it's safe to buy those golf clubs (cars, clothes, airline tickets) over the Internet.

Business isn't booming online, yet, but momentum is building. The vast majority of online retail purchases are done using **credit** cards and employ the current security measures already in place with Netscape Navigator and Internet Explorer...

...acceptance of ATM cash machines demonstrates that old consumer habits die hard.) But as banks, **credit card** companies, and others invest more heavily in the infrastructure of e-commerce, their marketing efforts...

## ...and use.

MINUSES: Confirmation is relatively slow and expensive. These factors have hurt acceptance By  ${\tt merchants}$  .

BOTTOM LINE: Security and ease of use may not be enough.

CYBERCASH

PLUSES: This is...

## ...VERIFY

PLUSES: System isn't expensive to implement.

MINUSES: SSL from the customer to the **merchant** is theoretically less secure than the 1024-bit RSA encryption of SET. The current system...

...out to cheaper competition.

LEADING PAYMENT SYSTEMS AT A GLANCE

## COMPANY

## DESCRIPTION

FIRST VIRTUAL HOLDINGS http://www.fv.com/(800) 570-0003

Credit card verification system. Functions with e-mail check of each transaction. No encryption.

Pioneer Account: Express Seller Account:

CYBERCASH INC. http://www.cybercash.com (703) 295-0880 Credit card verification system. Wallet software with 1,024-bit RSA encryption between user, merchant, and CyberCash. Verification with banks is via private lines.

IC VERIFY INC.
verification system. Uses
http:www.icverify.com
(800) 666-5777

## Credit card

THE INTERNET MALL INC. http://www.internetmall.com (408) 863-7100

browser's encryption from customer to merchant; then phone line to credit card processor.

(408) 863-7100 verification system

Hosting system that lets you create store-front on existing or new Web page. Credit card

OPEN MARKET INC.

using browser encryption, or customer can use CyberCash.

verification system using http://www.openmarket.com (800) 746-7846

## Credit card

customer wallets. Partially SET-compliant; currently, transactions are protected by browser encryption from customer to merchant.

VERIFONE INC. Credit card

verification system using

http://www.verifone.com customer wallets. Partially SET(415) 591-6500 compliant; currently, transactions are protected by browser encryption

from customer to merchant .

COMPANY SYSTEM REQUIREMENTS

FIRST VIRTUAL HOLDINGS Private e-mail account. Bank

http://www.fv.com...

Pioneer Account: \$350 initial fee for application and

Express Seller Account: software. \$250/yr. afterwards.

Merchant must have a credit card account and show 90-day transaction

history.

CYBERCASH INC. Transaction costs paid by the card...

...295-0880

IC VERIFY INC. \$729 for Connect product that lets http:www.icverify.com merchant connect to card processor.

(800) 666-5777 No subsequent transaction **fees**.

THE INTERNET MALL INC. Plan A: \$150 setup + \$50/mo. + 6% of

http://www.internetmall...

18/3,K/20 (Item 2 from file: 47)

DIALOG(R) File 47: Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

05104476 SUPPLIER NUMBER: 20238621 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Credit alert: could your card be canceled? (how to fight back as card
companies are pushed to find revenue) (Brief Article)

Crenshaw, Albert B.

Good Housekeeping, v226, n3, p141(1)

March, 1998

DOCUMENT TYPE: Brief Article ISSN: 0017-209X LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 837 LINE COUNT: 00065

... in recent years; the interchange fee, a 1 to 2 percent fee paid by the merchant; and interest charges. For many years, the interest was enough to make credit cards highly profitable. But today, card issuers are finding their profit margins squeezed by rising convenience...

18/3,K/21 (Item 3 from file: 47)

DIALOG(R) File 47: Gale Group Magazine DB(TM)

(c) 2000 The Gale group. All rts. reserv.

04672642 SUPPLIER NUMBER: 19019657 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The minefield of merchant status. (includes tips on how small businesses can secure merchant status from credit card companies)

Whittelsey, Frances Cerra

Nation's Business, v85, n1, p38(3)

Jan, 1997

ISSN: 0028-047X LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2540 LINE COUNT: 00200

... as security.

\* If no local bank can help and you must deal with independent sales organizations (ISOs) to get Visa and MasterCard approval, check out several ISOs. Compare application fees, monthly lease rates, purchase prices for terminal equipment, transaction fees, and other charges.

(Item 4 from file: 47) 18/3,K/22

DIALOG(R) File 47: Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

04577109 SUPPLIER NUMBER: 18603240 (USE FORMAT 7 OR 9 FOR FULL TEXT) Green plastics. (the craze over eco-credit cards)

Glickman, Marshall E, v7, n4, p44(2)

July-August, 1996 RECORD TYPE: Fulltext; Abstract ISSN: 1046-8021 LANGUAGE: English

LINE COUNT: 00067 WORD COUNT: 804

Working Assets' donation pool.

Most of the major environmental groups that put their name on credit cards have arrangements with one of two banks, either MBNA America (Sierra Club , Nature Conservancy, National Wildlife Federation) or First USA (National Audubon, World Wildlife Fund, National Parks...

18/3,K/23 (Item 5 from file: 47)
DIALOG(R)File 47:Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

04470410 SUPPLIER NUMBER: 18142876 (USE FORMAT 7 OR 9 FOR FULL TEXT) Huddled excesses. (economic effects of immigrants in the US) (TRB Washington) (Editorial)

Lind, Michael

The New Republic, v214, n14, p6(1)

April 1, 1996

ISSN: 0028-6583 DOCUMENT TYPE: Editorial LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

LINE COUNT: 00093 WORD COUNT: 1114

...trouble is that huddled masses need jobs. Patrick Buchanan? No, Richard Strout, the eminent liberal journalist who wrote this column for several decades. Since Strout wrote those words in 1980, more than 10 million people have immigrated...

(Item 6 from file: 47) 18/3,K/24

DIALOG(R) File 47: Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

SUPPLIER NUMBER: 17848440 (USE FORMAT 7 OR 9 FOR FULL TEXT) Join the club. (getting in shape with a health club: includes a discussion of gym etiquette)

Adams, Tonya

Essence, v26, n8, p29(3)

Dec, 1995

ISSN: 0014-0880 RECORD TYPE: Fulltext; Abstract LANGUAGE: English LINE COUNT: 00124 WORD COUNT: 1598

from \$100 to more than \$900) and then monthly payments for the duration of your membership (ranging from \$25 to more than \$85). Many clubs can have the payment automatically deducted from your checking account or billed to your credit card each month. Or you...

(Item 7 from file: 47) 18/3,K/25

DIALOG(R) File 47: Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

03950159 SUPPLIER NUMBER: 14214362 (USE FORMAT 7 OR 9 FOR FULL TEXT) Tightwad travel perks: even if your employer is squeezing the buck, you can travel in comfort - evenluxury. (includes related artic

Newman, Richard J.

U.S. News & World Report, v115, n8, p60(4)

August 23, 1993

ISSN: 0041-5537 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 2009 LINE COUNT: 00152

... a half dozen other cities by next year, including Los Angeles, Atlanta and New York. **Two** travel **clubs** also have recently set up dining discount programs, though most of the participating restaurants are...

18/3,K/26 (Item 8 from file: 47)

DIALOG(R) File 47: Gale Group Magazine DB(TM) (c) 2000 The Gale group. All rts. reserv.

03636655 SUPPLIER NUMBER: 11187046 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Take charge of your credit card spending. (includes related articles)

Capelli, Marilyn R.

Real Estate Today, v24, n8, p26(5)

Sept, 1991

CODEN: RESTDR ISSN: 0034-0804 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 3250 LINE COUNT: 00247

 $\dots$  travel discounts; insurance against theft, loss, or breakage of merchandise; or access to your credit **file** .

Current information on credit cards, including interest rates, annual fees, grace period, and so on, is available from various sources. Each month Money magazine publishes...

```
Set
        Items
                Descript
                         CHIP OR CREDIT OR BANK OR CHARG () CARD? OR CRED-
       619748
S1
             ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD?
             OR SMARTCARD?
S2
                CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR ORGANIZAT-
             ION? OR MERCHANT? OR SERVICE() PROVIDER?
S3
      1647550
                RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP?
S4
      5983907
                ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE?
              OR AUTO()CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-
             ()ORDER? OR APPROVAL()PLAN? ?
S5
      3910192
                DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK? OR FILE?
S6
       439122
                (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -
             S3)
S7
       225260
                POS OR POINT(2N) (SERVICE? OR SALE?) OR (MONETARY OR DUES) (-
             ) PROCESSOR?
S8
         1488
                S1(S)S2(S)S3(S)S4
S9
         6113
                DIRECT() DEBIT?
S10
            2
                S8(S)S7(S)S6(S)S5
$11
          183
                S8(S)S5
S12
           32
               S11(S)(S6 OR S7 OR S9)
        18385
S13
               S1(5N)(S4 OR S9)
S14
       151628
                S2 (5N) S3
S15
         167
                S13(S)S14
S16
          58
                S13(5N)S14
S17
           4
                S15(S)S6
           55
S18
                S13(3N)S14
S19
           91
                S10 OR S12 OR S17 OR S18
S20
           66
                RD (unique items)
S21
           69
                S19 NOT PY>1998
                S20 NOT PD>980604
S22
           44
File 15:ABI/Inform(R) 1971-2000/Aug 17
         (c) 2000 Bell & Howell
File
       9:Business & Industry(R) Jul/1994-2000/Aug 17
         (c) 2000 Resp. DB Svcs.
File 623:Business Week 1985-2000/Aug W1
         (c) 2000 The McGraw-Hill Companies Inc
File 810:Business Wire 1986-1999/Feb 28
         (c) 1999 Business Wire
File 275: Gale Group Computer DB(TM) 1983-2000/Aug 17
         (c) 2000 The Gale Group
File 624:McGraw-Hill Publications 1985-2000/Aug 15
         (c) 2000 McGraw-Hill Co. Inc
File 813:PR Newswire 1987-1999/Apr 30
         (c) 1999 PR Newswire Association Inc
File 636:Gale Group Newsletter DB(TM) 1987-2000/Aug 17
         (c) 2000 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2000/Aug 17
         (c) 2000 The Gale Group
     16:Gale Group PROMT(R) 1990-2000/Aug 17
         (c) 2000 The Gale Group
File 610:Business Wire 1999-2000/Aug 17
         (c) 2000 Business Wire.
File 148: Gale Group Trade & Industry DB 1976-2000/Aug 16
         (c) 2000 The Gale Group
      20:World Reporter 1997-2000/Aug 17
         (c) 2000 The Dialog Corporation plc
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22/3,K/1 (Item 1 fr file: 15)
DIALOG(R)File 15:ABI/In rm(R)

(c) 2000 Bell & Howell. All rts. reserv.

01586437 02-37426

The murky world of network mergers: Searching for the opportunities for network competition

Balto, David A

Antitrust Bulletin v42n4 PP: 793-850 Winter 1997

ISSN: 0003-603X JRNL CODE: ANB

WORD COUNT: 19017

...TEXT: The fees charged by the networks, including interchange fees, are far less than those involving credit cards .19 Interlink charged additional "annual card service fees " and "merchant location fees ." When Maestro entered, it did not charge these fees. Of particular significance, Interlink initially charged...

(Item 2 from file: 15) 22/3,K/2

DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

01443545 00-94532

Profits and balance sheet developments at U.S. commercial banks in 1996

Nelson, William R; Owen, Ann L

Federal Reserve Bulletin v83n6 PP: 465-489 Jun 1997

ISSN: 0014-9209 JRNL CODE: FRS

WORD COUNT: 5451

...TEXT: most of the growth has been in the broad category "other noninterest income," which includes merchant credit card annual cardholder fees , fees for servicing mortgages, and income from loans that have been securitized. Thus, the increase...

(Item 3 from file: 15) 22/3,K/3

DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

01241242 98-90637
The 1996 software guide: Targeting and reaching the right customers more effectively

Anonymous

Direct Marketing v59n2 PP: 34-45 Jun 1996

ISSN: 0012-3188 JRNL CODE: DIM

WORD COUNT: 7220

complete lead/client activity log; automatic newsletter ...TEXT: subscription management; single pay or installment sales; refunds; automatic product renewals ; commissions; merchant bank credit processing; unlimited salespeople, vendors and products/ services; word processing merge; automatic followup for "inactive" clients...

22/3,K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

01187943 98-37338

Pavment systems and antitrust: Can the opportunities for network competition be recognized?

Balto, David A

Federal Reserve Bank of St. Louis Review v77n6 PP: 19-40 Nov/Dec 1995

ISSN: 0014-9187 JRNL CODE: FSL

WORD COUNT: 14482

... TEXT: fees charged by the networks, including interchange fees, are far

less than those charged credit card networks.(18) cerlink charged additional annual car service fees and merchant leation fees. When Maestro entered, it did not charge these fees. Of particular significance, Interlink initially charged...

22/3,K/5 (Item 5 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

01092928 97-42322

## The battle against bloat

Punch, Linda

Credit Card Management v8n6 PP: 54-62 Sep 1995

ISSN: 0896-9329 JRNL CODE: CCM

WORD COUNT: 2717

...TEXT: the millions of cardholders that dropped out of its charge card portfolio for enhancement-laden bank cards with lower annual fees and a wider merchant base.

Among the new Optima products being tested by AmEx are three no-fee cards  $\dots$ 

22/3,K/6 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

00955753 96-05146

Is the debit card revolution finally here?

Caskey, John P; Sellon, Gordon H Jr

Economic Review (Federal Reserve Bank of Kansas City) v79n4 PP: 79-95

Fourth Quarter 1994

ISSN: 0161-2387 JRNL CODE: EKC

WORD COUNT: 8588

...TEXT: retail transactions. To cover the operating costs of cash, checks, and credit cards, banks charge **fees** both to consumers and to **merchants**. Banks price these services in **two** ways. In some cases, they levy a fee for each transaction. A bank might charge...

... depositor to write an unlimited number of free checks. Similarly, banks generally charge consumers an **annual** fee for a **credit card** rather than a fee for each transaction.

The distinction between transaction-based fees and account...

22/3,K/7 (Item 7 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. All rts. reserv.

00954512 96-03905

Counting the costs

Welch, Peter

Banking World v12n12 PP: 24-26 Dec 1994

ISSN: 0737-6413 JRNL CODE: BKW

WORD COUNT: 2312

...TEXT: and non-interest income is much higher for credit card lending (the "other income" on credit cards includes annual fees and merchant income from retailers). Operating costs are a little higher for instalment compared with mortgage lending...

22/3,K/8 (Item 8 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

(c) 2000 Bell & Howell. Tts. reserv.

00720561 93-69782

Ķ

## A business approach to budgeting

Rorrie, Colin C Jr; Gallery, Michael E

Association Management v45n5 PP: 84-106 May 1993

ISSN: 0004-5578 JRNL CODE: AMG

WORD COUNT: 2676

... TEXT: new titles added each year.

- 3. MEMBER SERVICES. This business line includes activities such as membership recruitment, a monthly scientific journal, an annual membership directory, an affinity credit card program, and a variety of insurance programs.
- 4. POLICY This business line encompasses a number...

## 22/3,K/9 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R) (c) 2000 Resp. DB Svcs. All rts. reserv.

01418718 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Credit Card Business: Closed to newcomers: Part III

(Indonesian government adopted new policies in 1995 on the credit card business, including tightening the capital requirement for issuers)

Indonesian Commercial Newsletter, v XXIII, n 190, p 13+

February 26, 1996

DOCUMENT TYPE: Newsletter ISSN: 0377-0001 (Indonesia)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 598

(USE FORMAT 7 OR 9 FOR FULLTEXT)

## TEXT:

...issuers have eliminated registration fees which range from Rp 50,000 Rp 100,000. Now, credit card issuers generally rely on annual fees, merchant discounts, interests and charges on cash advances. In Indonesia, the elimination of the registration fee...

## 22/3,K/10 (Item 2 from file: 9)

DIALOG(R) File 9: Business & Industry(R) (c) 2000 Resp. DB Svcs. All rts. reserv.

01320576 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Interlink Seals An ISO Seam By Severing Its Network Fees
(Interlink has eliminated additional registration and annual fees for
 on-line debit)

Debit Card News, v 1, n 9, p 2

October 30, 1995

DOCUMENT TYPE: Newsletter (United States)
LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 278

(USE FORMAT 7 OR 9 FOR FULLTEXT)

## TEXT:

...up a notch by Interlink. The California-based national point-of-sale network, owned by **Visa**, has eliminated registration and **annual fees** for independent sales **organizations** separate from the **fees** ISOs pay to sell Visa credit card transactions.

Visa members previously were assessed separate \$5...

22/3,K/11 (Item 3 from file: 9)

DIALOG(R) File 9: Busine & Industry(R) (c) 2000 Resp. DB Svcs. Trs. reserv.

01273454 (USE FORMAT 7 OR 9 FOR FULLTEXT)

## The Battle Against BLOAT

(Credit card companies, issuers and acquirers are seeking ways to trim fat from their budgets)

Credit Card Management, v 8, n 6, p 54+

September 1995

DOCUMENT TYPE: Journal; Cover Story ISSN: 0896-9329 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2793

(USE FORMAT 7 OR 9 FOR FULLTEXT)

### TEXT:

i.

...the millions of cardholders that dropped out of its charge card portfolio for enhancement-laden bank cards with lower annual fees and a wider merchant base.

Among the new Optima products being tested by  $\mathsf{AmEx}$  are three no-fee cards

22/3,K/12 (Item 1 from file: 275)

DIALOG(R) File 275: Gale Group Computer DB(TM) (c) 2000 The Gale Group. All rts. reserv.

01758812 SUPPLIER NUMBER: 16630583 (USE FORMAT 7 OR 9 FOR FULL TEXT) Advanced Communication, intouch take different approaches to music kiosks.

Electronic Marketplace Reports, v9, n4, p2(1)

Feb 21, 1995

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT WORD COUNT: 1187 LINE COUNT: 00091

## TEXT

...buyers to listen to audio samples. The new kiosk allows retail customers to search product **databases** and reviews as well as place an order. Retailers utilizing ACD's previewing kiosk include a wide variety of book, music and mass **merchant** retailers, including Barnes & Noble and Tower Records. While Scibora wouldn't disclose the retailers likely...

...he said they are existing customers. The kiosk contains an electronic version of the Schwann **database**, which consists of more than 120,000 recordings of popular and classical music. Users can...

...CD Review Digest from 40 separate publications. About two-thirds of the recordings in the **database** are reviewed. Customers can order music titles from the system and send them as gifts...

...the iStation. In order to operate the iStation preview kiosk, users need to apply for membership cards which must be inserted into the kiosk (EMR, May 24, '94). ACD sees membership programs as "the biggest obstacle" to usage, according to Scibora. Many people, particularly "older generations ...

...to enter personal information, he explained. ACD only asks the user for information, such as **credit** card numbers, necessary to carry out a transaction. People should have the freedom and opportunity to...

...at the iStation's data collection strategies, something must be said for the qualified marketing database it builds for product marketers. intouch (San Francisco, CA) is developing integrated marketing programs with advertisers and sponsors of its iStation based on comprehensive data generated from the database. The company tracks demographics, user selections and preferences, and works with the marketer to develop...

...as how they rate albums, ad hoc inquiries, and what their preview activities are at **point** -of-sale . For example, intouch group developed a

direct mail campaign for rank Sinatra's new Duet...over million ic subscribers. The company laims to have made 5.5 million ses monthly million iCard impressions on users in 1994, and projects to make 15.6 million in 1995.

According...

:

22/3,K/13 (Item 1 from file: 624) DIALOG(R) File 624:McGraw-Hill Publications (c) 2000 McGraw-Hill Co. Inc. All rts. reserv.

0699942

DUALITY IN PAYMENT SYSTEMS: ANTITRUST ISSUES: Current Industry Practice and Regulation Permit Joint Ventures Involving Credit Cards, Automated Teller Machines, and Point-of-Sale Networks. The Author Suggests that a Nondual System Would Yield More Systems Competition, Attractive Products, and Product Innovation, Without Increased Costs.

S&P's Review of Banking and Financial Services May 31, 1995; Pg 105; Vol.

11, No. 10

ISSN: 1051-1741 Journal Code: BFS

3,751 \*Full text available in Formats 5, 7 and 9\* Word Count:

BYLINE:

David A. Balto\*

TEXT:

... The fees charged by the networks, including interchange fees, are far less than those involving credit cards .10 Interlink charged additional `` annual card service fees " and ``merchant location fees ." When Maestro entered, it did not charge these fees. Of particular significance, Interlink initially charged...

(Item 2 from file: 624) 22/3,K/14 DIALOG(R) File 624: McGraw-Hill Publications (c) 2000 McGraw-Hill Co. Inc. All rts. reserv.

0055093

CHARGING IT FOR CHARITY ISN'T ALL THAT SIMPLE

Business Week February 1, 1988; Pg 95; Numer 3036 Journal Code: BW ISSN: 0007-7135

Section Heading: Personal Business

\*Full text available in Formats 5, 7 and 9\* Word Count:

BYLINE:

EDITED BY DONALD H. DUNN

Troy Segal

TABLE:

...NATL. GOLF FOUNDATION Visa \$4 of \$20 annual fee;

NFL CHARITIES Visa

0.2% of purchases 5% of pooled annual fees and interest 0.5% of purchases

SIERRA CLUB DATA: BW

Visa

22/3,K/15 (Item 1 from file: 813)

DIALOG(R)File 813:PR Newswire

(c) 1999 PR Newswire Association Inc. All rts. reserv.

NYF013

IT'S LITTLE THINGS THAT COUNT AT TAX TIME FOR EMPLOYEES

DATE: March 15, 1996 09:05 EST WORD COUNT:

... Top 10 categories of unreimbursed expenses ripe for deduction,

say Florida's CPAs a

- 1. Subscriptions to professional magazines and newsletters.
- dues of credit cards used for business. 2. Annual
- 3. Business gifts, up to \$25 per recipient.
- 4. Business calls from...

#### 22/3,K/16 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 46350347 (USE FORMAT 7 FOR FULLTEXT) 03104803 MULTIMEDIA AND CD-ROM DIRECTORY - 15th Edition (CD-ROM) [Review] Online Newsletter, v17, n5, pN/A

May 1, 1996

ţ

Record Type: Fulltext Language: English

Document Type: Newsletter; Trade

Word Count: 572

## (USE FORMAT 7 FOR FULLTEXT)

...MacMillan Press (London). -- The opening screen immediately offers access to: Companies, Titles, Hardware & Software, Books, Journals , Conferences, Glossary, Demonstrations (4), Entry Forms (to be filled out for inclusion in the listings...

...printer - something even Microsoft hasn't learned yet! -- Prices: Combined print (both publications + CD-ROM) annual subscription (with semi-annual update): \$409 including shipping and handling. / CD-ROM edition: \$199 annual subscription including shipping and handling, includes two editions per year - December and June). ISBN 1-56159-187-4. / CD-ROM Directory 1996...

...at)tfpl.demon.co-uk -or- //http:www.tag.co.uk/tfpl/tfplhome.htm Major cards accepted. -- This directory is one of our highly-recommended "Bibles for Database Selection" as a basic professional reference tool for both users and producers in the online...

#### 22/3,K/17 (Item 2 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 46342004 (USE FORMAT 7 FOR FULLTEXT)

NEWS BRIEF: MONTHLY COVERS DIRECT MAIL/MARKETING

Business Publisher, v10, n18, pN/A

April 30, 1996

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 58

## (USE FORMAT 7 FOR FULLTEXT)

...mailings and marketing. The service describes and summarizes direct mailings in ten fields (clothing catalogs, credit cards, periodicals, e.q.). An annual subscription , where subscribers choose one of the ten fields, costs \$795.

#### (Item 3 from file: 636) 22/3,K/18

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 45902910 (USE FORMAT 7 FOR FULLTEXT) 02903047 THE CD-ROM DIRECTORY - 14th Edition (CD-ROM - TFPL) [Review]

Online Newsletter, v16, \_\_\_, pN/A

Nov 1, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 562

(USE FORMAT 7 FOR FULLTEXT) TEXT:

...of the 'Online Newsletter' this issue -ed.). This directory is one of the "Bibles for **Database** Selection" which are cited in the 'Online Newsletter' each year. The most recent 1995 14th...

- ...CD-ROM XA, CDTV, DVI, and VIS). More than 8,000 CD-ROM companies and organizations are also included in this CD-ROM directory. The CD-ROM edition contains eight separate databases: Glossary & Introduction, Companies, Titles, Hardware, Software, Conferences, Journals and Books. Although the separate databases cannot be cross-searched at one time, the Windows version of the CD-ROM alleviates...
- ...1.9 MB hard disk space (plan on 2.5 MB). -- Combined print/CD-ROM annual subscription: \$229 including shipping and handling. CD-ROM edition: \$149 annual subscription including shipping and handling, includes two editions per year December and June). Single CD-ROM copy: \$99 including shipping and handling...

...71 251-5522. Fax: +44 71 251-8318. Internet: 10067.1560(at)compuserve.com. Major **credit cards** accepted. -- This directory (easy to use in -either- the print or CD-ROM editions) continues as one of our highly-recommended "Bibles for **Database** Selection" as one of the basic professional reference tools for both users and producers in ...

22/3,K/19 (Item 4 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02903046 Supplier Number: 45902909 (USE FORMAT 7 FOR FULLTEXT) THE CD-ROM DIRECTORY (Print edition) 1995 13th edition [Review] Online Newsletter, v16, n11, pN/A Nov 1, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 454

(USE FORMAT 7 FOR FULLTEXT)

- ...I, CD-ROM XA, CDTV, DVI, and VIS). The number of CD-ROM companies and organizations contained in this most recent edition now numbers 8,000 worldwide. Multimedia titles include all...
- ...Company Information; CD-ROM Titles/Electronic Books; Multimedia CD Titles; Hardware; Software; Conferences and Exhibitions, **Journals**, and Books. Seven indexes include: Subject, Macintosh-compatible Titles, Retrieval Software, Company Activity, Country, Contacts...
- ...December 1994. 1198 pages. Price: \$149.00 (plus shipping and handling). CD-ROM edition: \$149 annual subscription, including shipping and handling, includes two editions per year December and June). Single CD-ROM copy: \$99, including shipping and handling. Combined print/CD-ROM annual subscription: \$229, including shipping and handling. Prices vary slightly in Canada and internationally. -- For further information...
- ...71 251-5522. Fax: +44 71 251-8318. Internet: 10067.1560(at)compuserve.com. Major credit cards accepted. -- Other CD-ROM directories contain such a low number of listings that we simply...
- ...our readers to them. This directory continues as one of our highly-recommended "Bibles for **Database** Selection" as a basic



#### (Item 5 from file: 636) 22/3,K/20

DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 45902907 (USE FORMAT 7 FOR FULLTEXT)

BIBLES FOR DATABASE SELECTION - 1995

Online Newsletter, v16, n11, pN/A

Nov 1, 1995

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 778

editions (for reviews of both the print and CD-ROM editions see the "Publications" and "Databases " sections of the 'Online Newsletter' this issue -ed.). The latest number of CD-ROM products...

...CD-ROM XA, CDTV, DVI, and VIS). More than 8,000 CD-ROM companies and organizations are also included in this latest CD-ROM directory. Combined print/CD-ROM annual subscription: \$229. CD-ROM edition: \$149 annual subscription , includes two editions per year - December and June). Single CD-ROM copy: \$99. Print edition (13th): ISBN...

...71 251-5522. Fax: +44 71 251-8318. Internet:

10067.1560(at)compuserve.com. Major credit cards accepted.

Gale Directory of Databases - Kathleen Lopez Nolan, Editor - This directory is also available online...

#### 22/3,K/21 (Item 6 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM)

(c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 45102564 (USE FORMAT 7 FOR FULLTEXT) 02531821

THE CD-ROM DIRECTORY 12th Edition (CD-ROM - TFPL) (Review)

Online Newsletter, v15, n11, pN/A

Nov, 1994

Record Type: Fulltext Language: English

Document Type: Newsletter; Trade

Word Count: 665

(USE FORMAT 7 FOR FULLTEXT)

...of the 'Online Newsletter' this issue -ed.). -- This directory is one of the "Bibles for Database Selection" which are cited in the 'Online Newsletter' each year. The most recent 1994 12th...

...as CD-I, CD-ROM XA, CDTV, DVI, and VIS) - and CD -ROM companies and organizations contained in this most recent edition now numbers 3,800 worldwide. -- The CD-ROM edition has eight -separate- databases : Glossary & Introduction, Companies, Titles, Hardware, Software, Conferences, Journals and Books. The emphasis here is on the word "separate", because this was a past...

...s first CD-ROM edition (see 'Online Libraries and Microcomputers' March 1991 p.9). The databases should still be consolidated or search software modified to globally search the complete disc. -- The...

...significantly better than the DOS version. In addition, the Windows version made the eight -separate- databases easier to select and view (see comments above). The CD-ROM uses CD Answer search...

...edition (considering two issues per year) (other publishers please take note). Combined print/CD-ROM annual subscription: \$246 (plus shipping and handling). CD-ROM edition: \$155 annual subscription (plus shipping and handling, includes two editions per year - December and June). Single CD-ROM copy: \$102 (plus shipping and handling...

22/3,K/22 (Item 7 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2000 The Gale Group. All rts. reserv.

02531820 Supplier Number: 45102563 (USE FORMAT 7 FOR FULLTEXT) THE CD-ROM DIRECTORY (Print edition) 1994 11th edition (Review) Online Newsletter, v15, n11, pN/A

Nov, 1994

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 552

(USE FORMAT 7 FOR FULLTEXT) TEXT:

...I, CD-ROM XA, CDTV, DVI, and VIS). The number of CD-ROM companies and **organizations** contained in this most recent edition now numbers 3,800 worldwide. This is a staggering...

...carefully distinguish between "apples" and "oranges". For example, Volume 2 of the 'Gale Directory of **Databases** ' includes CD-ROM, magnetic tape, handheld, and batch access **database** products, yet it totals only approximately 3,765 products for -all-of those categories. In...

...Company Information; CD-ROM Titles/Electronic Books; Multimedia CD Titles; Hardware; Software; Conferences and Exhibitions, Journals, and Books. Seven indexes include: Subject, Macintosh-compatible Titles, Retrieval Software, Company Activity, Country, Contacts...

...December 1993. 1034 pages. Price: \$149.00 (plus shipping and handling). CD-ROM edition: \$155 annual subscription (plus shipping and handling, includes two editions per year - December and June). Single CD-ROM copy: \$102 (plus shipping and handling). Combined print/CD-ROM annual subscription: \$246 (plus shipping and handling). Prices vary slightly in Canada and internationally. -- For further information...

...71 251-5522. Fax: +44 71 251-8318. Internet: 10067.1560(at)compuserve.com. Major credit cards accepted. -- This directory continues as one of our highly-recommended "Bibles for Database Selection" as a valuable and essential professional reference tool for both users and producers in...

22/3,K/23 (Item 8 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
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02449277 Supplier Number: 44890653 (USE FORMAT 7 FOR FULLTEXT)
Operations - ICard Issuers Plug the Expense Dike With Fees for Document
Retrievals

Credit Card News, pN/A

August 1, 1994

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1016

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

With profit margins squeezed by the demise of **annual fees** and more convenience use, **credit card** issuers are looking under every rock for

extra income. Some issue have found a bit of change by arging cardholders document-returned eval fees in disputed transactions. But as document charges slowly gain a foothold, debate is raging over whether imposing the controversial fees is the smart thing to do in an era when card issuers are trying to portray themselves as customer friendly. A Credit Card News survey of 15 of the largest card issuers shows at least four charge document -retrieval fees ranging from \$2 to \$5. Such fees are charged after a customer disputes a transaction and requests a copy of a sales...

- ...Discover, Bank of America, Household Bank and NationsBank of Delaware. Issuers say how often such fees are charged varies with individual circumstances, and several say they have had the fees in cardholder agreements for years. Discover, which imposed a \$5 retrieval fee last year, is one of the most recent issuers to charge such fees. Customer Displeasure But retrieval fees scare many credit card issuers because of potential negative customer reaction. A number of issuers that heavily promote their...
- ...Plainview, N.Y.-based Cardholder Management Services. Some observers even question the legality of retrieval **fees**. Financial -services attorney Anita Boomstein, a partner with Hughes Hubbard & Reed, New York, says the federal government prohibits issuers from charging **fees** to resolve billing errors. And the Truth in Lending Act and the Federal Reserve's...
- ...to say, 'Don't do anything that will make it a problem for customers to **file** a dispute with you,'" Boomstein says. But some consultants say issuers should give retrieval **fees** a close look. "These kinds of **fees** ought to be related to profitability and efforts expended that would not have resulted in...
- ...director of CardSystems Inc., an Austin, Texas, consulting firm that works with more than 100 merchant acquirers and issuers on operational and technology matters. "They're so worried about losing customer base." Explicit Charges None of the issuers would say how much revenue the fees produce. Credit Card News estimates that if a \$3 fee were charged every time a consumer's complaint is found to be without substance, Visa U.S.A. and MasterCard International members could get an extra \$6.6 million annually...
- ...pales in comparison to the estimated \$1.9 billion issuers got through late and overlimit **fees** last year (CCN, April 1), retrieval **fees** nonetheless may represent an overlooked source of revenue to offset retrieval costs. The card associations charge issuers up to \$6 for retrieving sales drafts from **merchant** acquirers. Based on an estimated 191 million **bank card** accounts last year, an issuer with 1 million accounts would get an average of \$34...
- ...research analyst at Sanford C. Bernstein & Co., New York. "The question is, with dropping the **annual** fee, do you unbundle those services with the card and charge explicitly for them? It...
- ...t say how much revenue the fee produces. Little Negative Feedback Other issuers have retrieval **fees** in their cardholder agreements but seldom charge them. Household, for instance, reserves the right to...
- ...5 for copies of sales slips and \$2 for statements. But a spokesperson says the **fees** are rarely levied unless a cardholder is making excessive copy requests. Likewise, NationsBank responds to...
- ...copies of sales drafts and statements, but would not discuss the fee in detail. Retrieval **fees** are still obscure enough that the **Bankcard** Holders of America, a prominent consumer group, hasn't paid any attention to them. "I...
- ...says Executive Director Ruth Susswein. "Issuers are looking for all different ways to tack on **fees** ." Even issuers that don't charge retrieval **fees** say they may be the wave of

22/3,K/24 (Item 9 from file: 636) DIALOG(R) File 636: Gale Group Newsletter DB(TM)

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Supplier Number: 43750600 (USE FORMAT 7 FOR FULLTEXT) THE CD-ROM DIRECTORY - 1993 9th edition (Review)

Online News, v14, n4, pN/A

April, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 511

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...CD-I, CD-ROM XA, CDTV, DVI, and VIS titles). The number of companies and organizations now number 2,826. This is a very substantial number of products and participants when...

... ROM directories must distinguish between "apples" and "oranges". Volume 2 of the 'Gale Directory of Databases' (formerly Cuadra) includes CD-ROM, magnetic tape, handheld, and batch access database products, yet it totals only approximately 2,900 products for -all- categories. Many other

... Company Information; CD-ROM Titles/Electronic Books; Multimedia CD Titles; Hardware; Software; Conferences and Exhibitions, Journals , and Books. Seven indexes include: Subject, Macintosh-compatible Titles, Retrieval Software, Company Activity, Country, Contacts, and Index of Advertisers. -- The CD-ROM edition (published twice per year) permits searching the database across all fields. TFPL's latest CD-ROM includes CD Answer retrieval software in four...

...1992. 1072 pages. Price: \$165.00 (plus shipping and handling). CD-ROM edition: \$220.00 annual subscription (plus shipping and handling) includes two discs per year (January and July). Combined print/CD-ROM annual subscription: \$320.00 (plus shipping and handling). -- For further information or ordering contact: TFPL Publishing, 1301...

...London EC1M 6DS England. Telephone: +44 71 251-5522. Fax: +44 71 251-8318. Major credit cards accepted. (Distributors in North America also include Pemberton Press and Omnigraphics, Inc.) -- This directory continues as one of our highly-recommended "Bibles for Database Selection" and is a valuable and essential professional reference tool for both users and producers...

(Item 10 from file: 636) 22/3,K/25 DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. All rts. reserv.

Supplier Number: 43273676 (USE FORMAT 7 FOR FULLTEXT) DISCOVER IS BOXED IN BY AN INTEREST-RATE DILEMMA Credit Card News, pN/A

Sept 1, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 506

rival MasterCard International says Discover generates 83% of its revenues from interest and 12% from merchant fees . In contrast, annual fees comprise 5% of bank card revenues, and, looked at another way, represent about half of issuers' profits (CCN, April 1...

(Item 11 from file: 636) 22/3,K/26 DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. 1 rts. reserv.

01875949 Supplier Number: 43237479 (USE FORMAT 7 FOR FULLTEXT)
WHAT TO DO?: DISCOVER CARD SERVICES may have painted itself into a corner with its no-fee but high-interest-rate Discover

CardFAX, pN/A August 19, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 224

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...arch-rival MasterCard International, Discover generates 83% of its revenues from interest and 12% from merchant fees. Though Discover has a cashback feature to go along with no annual fee, it may...

...Corp., estimates that Discover's return on assets is about 1%, healthy but lower than many bank cards with annual fees. A Discover spokesperson will only say the company is considering changing its pricing structure.

22/3,K/27 (Item 12 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2000 The Gale Group. All rts. reserv.

01424149 Supplier Number: 41874802 (USE FORMAT 7 FOR FULLTEXT)

NEXT PAGE:

CardFAX, pN/A Feb 18, 1991

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 90

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

The publishing industry is preparing to launch an aggressive new strategy to automatically renew magazine subscriptions on credit cards. The strategy, devised by consultant Robert A. Bader Associates, involves 12 publishers and 50 tilles...

22/3,K/28 (Item 1 from file: 621)

DIALOG(R) File 621: Gale Group New Prod. Annou. (R) (c) 2000 The Gale Group. All rts. reserv.

01436410 Supplier Number: 46784818 (USE FORMAT 7 FOR FULLTEXT) WINPURCHASE OPENS FOR BUSINESS - FIRST WEB "PUBLISHING FOR ALL OF US" News Release, pN/A

Oct 8, 1996

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1020

(USE FORMAT 7 FOR FULLTEXT)

TEXT:

...account on a secure Wave server. Users will establish a cash account secured by a **credit card**. Each time a purchase is made, the amount of the purchase is debited **automatically** from the cash account. WINPurchase customers simply click on a payment button on the seller's web page, and the transaction will be completed with the **automatic** unlocking of the content for the buyer. WINPurchase customers can buy a wide range of...

...WINPublishers includes: AIMS Multimedia, Aristo, Arome, BeachWare, Berkeley Systems, CD-ROM Galleries, Discovery Channel, EnviroMedia, FileABC, Headbone Interactive, ICE, Inc., Invest Learning, Lightspeed Interactive, Miller Associates, Modern Media Ventures, The Music...

... Schuster Interactive, pecom, Strategic Simulations, Used Media and Virtus. Content includes hewsletters, images, photos, research, databases, audio and video selections, cartoons, screenplays, short stories, poems and software. Transactions on the service...

...services that require lengthy processes to qualify for providing on-line transactions and minimum transaction **fees** of no lower than 25 cents. WINPublish is also the first service that allows publishers...

...web consulting and training for the last two years. In his consulting he has guided **several** dozen resellers' and business **organizations** 'Internet strategies. He managed the development of the country's first microcomputer-based energy audit...

22/3,K/29 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

05023295 Supplier Number: 47375978 (USE FORMAT 7 FOR FULLTEXT)

Merchants: EC Hosting Service

American Banker, p26

May 12, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 106

OrderEasy allows consumers to order products from multiple merchants with a single credit card transaction. The service gives merchants immediate use of a database server, shopping cart and transaction server. Set up fees range from \$100 to \$750, depending on the number of products and transactions. Monthly recurring fees range from \$15 to \$300; transaction fees start at 2.5 percent. The Internet Mall, 408-863-7110.

22/3,K/30 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2000 The Gale Group. All rts. reserv.

03968850 Supplier Number: 45755874 (USE FORMAT 7 FOR FULLTEXT)

Cover Story

Credit Card Management, v0, n0, p55

Sept, 1995

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 2773

... the millions of cardholders that dropped out of its charge card portfolio for enhancement-laden bank cards with lower annual fees and a wider merchant base.

Among the new Optima products being tested by  $\mathsf{AmEx}$  are three no-fee cards...

22/3,K/31 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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01571006 Supplier Number: 41926378 Magazine Renewals Becoming Automatic

The New York Times, pC10

March 11, 1991

Language: English Record Type: Abstract

Document Type: Newspaper; General

## ABSTRACT:

... Assoc, a publishing consulting firm, developed the Auto Renew system, in

which readers can charge egazine subscriptions on the Visa or Mastercard accounts and chorize automatic renewal whenever the subscription expires. These subscriptions then continue automatically unless the subscribers cancel them...

22/3,K/32 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

09838674 SUPPLIER NUMBER: 19714443 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Targeting and reaching the right customers more effectively. (Special
Report: Annual Computer Software Guide)

Galenskas, Stephanie Mariel

Direct Marketing, v60, n1, p23(11)

May, 1997

ISSN: 0012-3188 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 7000 LINE COUNT: 00613

... complete lead/client activity log, automatic newsletter subscription management, single pay or installment sales, refunds, automatic product renewals, commissions, merchant bank credit card processing (optional), unlimited salespeople, vendors and products/services, word processing merge, automatic follow-up for...

22/3,K/33 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

08924426 SUPPLIER NUMBER: 18581507 (USE FORMAT 7 OR 9 FOR FULL TEXT)

The 1996 software guide. (part 2)

Direct Marketing, v59, n2, p34(12)

June, 1996

ISSN: 0012-3188 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 7941 LINE COUNT: 00698

... complete lead/client activity log; automatic newsletter subscription management; single pay or installment sales; refunds; automatic product renewals; commissions; merchant bank credit card processing; unlimited salespeople, vendors and products/ services; word processing merge; automatic followup for "inactive" clients...

22/3,K/34 (Item 3 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2000 The Gale Group. All rts. reserv.

07296598 SUPPLIER NUMBER: 16033748 (USE FORMAT 7 OR 9 FOR FULL TEXT)
American Development tailors ACH software to PCs. (Brief Article)

Sullivan, Deidre

American Banker, v159, n113, p17(1)

June 14, 1994

DOCUMENT TYPE: Brief Article ISSN: 0002-7561 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 365 LINE COUNT: 00029

... drafts and loan payments to other banks through AutoDraft. They also use for processing their **Visa merchant monthly** discount **fees**. In addition, Farmers and **Merchants** markets the product to their customers. A local spa, for example, uses it to draft...

22/3,K/35 (Item 4 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2000 The Gale Group. All rts. reserv.

06733299 SUPPLIER NUMBER: 14516091 (USE FORMAT 7 OR 9 FOR FULL TEXT)

## As cobranding speeds up, mocal hops aboard. (bank card metering)

Meece, Mickey

American Banker, v158, n196, p15(1)

Oct 13, 1993

ISSN: 0002-7561 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 688 LINE COUNT: 00065

... 21 Associates

\*All cards are MasterCard or Visa except Amoco Torch Club, which is Diners Club

\*\*Most programs charge membership fees . There is no annual credit

card fee except on Torch Club, \$55

Source: The Nilson Report

## 22/3,K/36 (Item 5 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

06500970 SUPPLIER NUMBER: 14190704 (USE FORMAT 7 OR 9 FOR FULL TEXT) Simmons carves niche. (Simmons First National Corp.) (includes related article) (Company Profile)

Smith, David

Arkansas Business, v10, n26, p1(3)

June 28, 1993

DOCUMENT TYPE: Company Profile ISSN: 1053-6582 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 2416 LINE COUNT: 00184

... card business comes from interest and another 50 percent comes from fees. The fees include  ${\tt annual}$  charges to  ${\tt credit}$   ${\tt card}$  holders and  ${\tt merchants}$  '  ${\tt fees}$  .

"So, in essence, last year we weren't making 8 percent |on the credit cards...

## 22/3,K/37 (Item 6 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

05232415 SUPPLIER NUMBER: 15410173 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Magazines test "till forbid" programs. (automatic renewals) (Circulation
Insider)

King, Elliot

Target Marketing, v14, n2, pC2(3)

Feb, 1991

ISSN: 0889-5333 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 1600 LINE COUNT: 00125

...ABSTRACT: forbid program in the US. A common approach in Europe, a till forbid system allows magazine subscribers to renew their subscriptions automatically through their credit cards. The subscription will stop only when the subscribers notify the magazine or their credit company...

## 22/3,K/38 (Item 7 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB

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05220663 SUPPLIER NUMBER: 11313992 (USE FORMAT 7 OR 9 FOR FULL TEXT) Titles turn to credit card billing to boost renewals. (Circulation)

Masterton, John

Direct, v3, n2, p16(1)

Feb, 1991

ISSN: 1046-4174 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 622 LINCOUNT: 00050

... For instance, 14 percent of the Harper's renewal file gave the OK when the monthly magazine tested automatic renewal (without credit card payment) but its fulfillment house came up short on execution. "We're a little gun...

# 22/3,K/39 (Item 8 from file: 148) DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2000 The Gale Group. All rts. reserv.

04801154 SUPPLIER NUMBER: 09338641 (USE FORMAT 7 OR 9 FOR FULL TEXT) Benson: lists, testing not getting their due. (Dick Benson)

Barney, Lee

Folio: the Magazine for Magazine Management, v19, n9, p83(1)

Sept 1, 1990

ISSN: 0046-4333 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 322 LINE COUNT: 00025

... will be a major breakthrough in the magazine business," he says. "People have talked about **credit** cards and automatic renewal for magazines, but I have yet to see examples of those work."

# 22/3,K/40 (Item 9 from file: 148) DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2000 The Gale Group. All rts. reserv.

04147965 SUPPLIER NUMBER: 07880333 (USE FORMAT 7 OR 9 FOR FULL TEXT) From the boardroom. (National Automated Clearing House Association chairman of the board David Kvederis) (interview)

Corporate EFT Report, v9, n17, p4(2)

August 23, 1989

DOCUMENT TYPE: interview ISSN: 0272-0299 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 1240 LINE COUNT: 00092

## TEXT:

...our customers. On the originating side, it is less expensive for banks to receive a **file** and originate outbound transactions than it is to process checks. Again, I see a cost...

...United States, lower processing costs and quicker notice of return items. Another growth area is **POS** /ACH. In areas where **POS** /ACH has been used, the volumes are staggering and I think we will continue to ballot by a very narrow margin, but we will continue to **push** for a rule change for mandatory self audits, which is acceptable to all members. CEFTR...

...currently under way is just a first step toward developing a marketing style within the **organization**. One of the biggest issues facing us is defining the role of NACHA down the road, vis-a-vis the local associations and direct **membership**. As the financial community continues to consolidate and interstate banking grows, there may be fewer...

...have to position itself for this change. Also, we need to work with the Fed, Visa and other private-sector ACH processors to move to an all-electronic system. In addition...

# 22/3,K/41 (Item 10 from file: 148) DIALOG(R)File 148:Gale Group Trade & Industry DB (c) 2000 The Gale Group. All rts. reserv.

03899899 SUPPLIER NUMBER: 07508045 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The new EasyNet patent: "we're selling the user standardization." (Telebase
Systems' EasyNet Knowledge Gateway) (interview)
Cornog, Martha

Information Today, v6, n p1(3)

March, 1989

DOCUMENT TYPE: interview ISSN: 8755-6286 LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT

WORD COUNT: 1334 LINE COUNT: 00104

... early punched card retrieval systems). Mechanical stuff. Before us, there was very little, if anything. MC: How charmingly quaint--like kerosene lamps! So now that exactly has Telebase patented. JC: A system for retrieving information from two or more databases having at least two different languages. RK: It's not just gatewaying. There's gatewaying...

...multiple hosts to one. JC: Another feature that makes it patentable is its capability of automatically selecting the databases. That doesn't exist in other interfaces. MC: The user-friendly from end is widely used by just about everybody. But you've...
...market out there for novice users that hadn't been properly addressed by the bosts. MC: Certainly, FasyNet itself has been validated by the number.

the hosts. MC: Certainly, EasyNet itself has been validated by the number of organizations remarketing it. What's the latest count? GF: Sixteen--representing several types of organizations, including telecommunications companies like Western Union and hosts like CompuServe. Of the first type, we...

...telephone, and telegraph). JC: And of the second type, we've been talking to some database producers turned hosts, who want to remarket EasyNet, but we can't say yet who they are. MC: More producers now are putting up their own databases --databases that aren't up on the major vendors. JC: Yes, Chemical Abstracts started that trend when they kept their abstracts off Dialog and formed their own host, STN. MC: And now BIOSIS has started the BIOSIS Connection for vending some of its own databases. RK: Right. And some organizations like these are saying. "Why can't our customers also have access to the rest...

...distribution, and the role of the smart gateway--like EasyNet--is getting greater and greater. MC: If that's the case, I can understand Telebase's wanting to protect its position...

...two targets at the same time establish ourselves in the marketplace and protect the technology. MC: The two together must just about guarantee that EasyNet won't have any competition! JC...

...well. If we do that successfully, then the patent merely reinforces our overall corporate strength. MC: What's ahead for Telebase? JC: We've already filed for additional patents on EasyNet enhancements. We're not going to sit back on the...

...been developments at Telebase since 1984 (when the patent was applied for), so we have **filed** for continuations. Much of our effort is devoted to developing the service, bringing in new features to raise EasyNet's IQ. MC: Like what? GF: We've announced the Common Command Language search option plus the SmartSCAN feature which allows you to search clusters of databases and vendors. JC: Also, we've brought up stock quotes on EasyNet, and coming up...

...It's for libraries and fits in a carrel. You can get all the EasyNet databases or a subset of 48. For the 48, we have a flat fee subscription: unlimited access for \$20,000/year. That compares very favorably with CD-ROM. To beat it, you'd have to get all 48 CD-ROM database subscriptions and equipment at less than \$500/database. MC: You mentioned in the January IT that CD-ROM subscriptions currently run about \$2,000/year. RK: Right. So we have a better solution for ...profile and then create mailing lists against that profile online from the Dun and Bradstreet files. When it was being tested, the police in Lower Merion were looking for a murderer...

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02032530 SUPPLIER NUMBER: 03218389 (USE FORMAT 7 OR 9 FOR FULL TEXT)
There's no such thing as a free check. (banking survey)

Weberman, Ben

Forbes, v133, p117(6)

April 9, 1984

CODEN: FORBA ISSN: 0015-6914 LANGUAGE: ENGLISH RECORD TYPE:

FULLTEXT

WORD COUNT: 688 LINE COUNT: 00054

... next three to five years. About one-quarter of Southeast's noninterest income comes from **credit card** operations, **annual** card **fees** and **merchants** ' charges. Some other major components of income include monthly deposit maintenance fees, trust management fees...

22/3,K/43 (Item 1 from file: 20)

DIALOG(R) File 20:World Reporter

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01540083 (USE FORMAT 7 OR 9 FOR FULLTEXT)

ClassMates.com and AT&T WorldNet Service Connect Through

BUSINESS WIRE

May 04, 1998 17:29

JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 604

... establish contact with old friends. Under terms of the agreement, ClassMates.com will provide free memberships for anyone who selects AT&T WorldNet Service as their Internet service provider via the ClassMates.com web site. The membership will be active for as long as the customer uses AT&T WorldNet Service. The Internet service provider will further enhance the deal by providing one free month of unlimited service. Getting connected...

- ... Conrads, founder and president of ClassMates.com "The gateway to everything, though, is the Internet **service provider**," he added. "Many of our members place a great deal of value on trusted, well-established names. In...
- ... news to online shopping to reconnecting with friends and family." ClassMates.com is an affiliation **database** company serving high school alumni across North America. Known for its tagline: "Find old friends...
- ...000 people. ClassMates.com's visitor count now totals more than 400,000, with an **annual** growth rate of more than 700%. AT&T WorldNet Service is the largest direct Internet **service provider** in the United States, serving more than 1 million subscribers. It is expanding availability of...
- ... plan. Under this plan subscribers view their AT&T bills online and pay with a **credit card** . AT&T WorldNet Service software for Windows 95, Windows 3.1, Windows 3.11 for...

22/3,K/44 (Item 2 from file: 20)

DIALOG(R) File 20: World Reporter

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01363914 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Investor Features Syndicate: Free Content From All-Star -3-

PR NEWSWIRE

April 13, 1998 1:30

JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1176

(USE FORMAT 7 OR 9 FOR FULLTEXT)

- The company clamed it offered franchisees the educts, services and marketing support become Internet service publics, making sales to the public through so-called "affiliates." Fees started at \$3,000 and ranged up to \$10,000 plus monthly "maintenance" fees of up to \$250/month. The company claimed that franchisees could obtain up to 100
- ... a complete and accurate disclosure statement, containing 20 different categories of information. When the Commission **files** a complaint, this is not a finding or ruling that the defendant has actually violated...
- ... or a student need not have mastered college-level math to know that multiplying the **fees** by tens of thousands of victims' dollars adds up to big money. "The National Association...
- ...many restrictions and hard-to-meet conditions. Sometimes you're asked to join a vacation **club** . Or, a vacation for **two** includes airfare only for one. Or, the deal is available only during peak season. o...
- ... your credit report. It's simply not possible. Accurate, negative information remains in your credit **file** for seven years. No credit-repair company can take it out. AUNTIE SPENDER'S ADVICE...
- ... mail; send a check or money order o Never give out your Social Security or **credit** card number unless you know or have confidence in the recipient. o To check out a...

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Items
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S1
        32607
                (SMART OR CHIP OR CREDIT OR BANK OR CHARGE) () CARD? OR CRED-
             ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD?
S2
                CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR ORGANIZAT-
             ION? OR MERCHANT? OR SERVICE() PROVIDER?
S3
                RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP?
S4
       598279
                ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE?
              OR AUTO() CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-
             () ORDER? OR APPROVAL() PLAN? ?
S5
                DATABASE? OR DATA() (BASE? OR BANK?) OR DATABANK? OR FILE?
       284124
S6
                (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -
             S3)
S7
         9730
                POS OR POINT(2N) (SERVICE? OR SALE?) OR (MONETARY OR DUES) (-
             ) PROCESSOR?
S8
                S1 AND S2 AND S3
          151
S9
           42
                S8 AND S4
S10
          3
                S9 AND (S5 OR S6)
          122
                S1(S)S2(S)S3
S11
                S11 AND S4
S12
          35
           9
                S11(S)(S5 OR S6)
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                S8 AND S6
S14
                S10 OR S12 OR S13 OR S14
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                RD (unique items)
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                S17 NOT PD>990604
S18
File 77:Conference Papers Index 1973-2000/Jul
         (c) 2000 Cambridge Sci Abs
File 35:Dissertation Abstracts Online 1861-2000/Jul
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       2:INSPEC 1969-2000/Aug W2
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         (c) 2000 Institution of Electrical Engineers
File 65:Inside Conferences 1993-2000/Aug W2
         (c) 2000 BLDSC all rts. reserv.
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         (c) 2000 Info. Today Inc.
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         (c) 2000 The HW Wilson Co.
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18/5/1 (Item 1 from le: 35)
DIALOG(R)File 35:Dissert ion Abstracts Online

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01306150 ORDER NO: AAD93-24194

ORGANIZING FOR MARKETING ORIENTATION IN CONSUMER SERVICES FIRMS

Author: TEOPACO, JOHN L.

Degree: D.B.A. 1993 Year:

Corporate Source/Institution: HARVARD UNIVERSITY (0084)

Source: VOLUME 54/04-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 1467. 526 PAGES

Descriptors: BUSINESS ADMINISTRATION, MARKETING

Descriptor Codes: 0338

The purpose of this study is to investigate the organizational design elements, and salient environmental and company factors involved in consumer services firms with a marketing or customer satisfaction orientation.

Initial chapters review the pertinent services marketing, macro organizational behavior, and marketing organization literature in order to identify the special organizational requirements for the marketing function in services companies. The review indicates that structural forms are organizations ' responses to the complexity and dynamism of the environments in which they operate. These structures reflect the information processing requirements of organizations for reducing uncertainty in the performance of organizational tasks and decision-making.

The literature review also shows that the simultaneous nature of the service product's production and consumption poses special requirements for organization . Two kinds of marketing functions now have to be addressed: conventional marketing (4Ps) and interactive marketing (customer service procedures, personnel, customers, and physical support). Subsequently, this study hypothesizes that the nature of the dominant marketing function (conventional versus interactive) is a salient factor to determining an appropriate organizational structure. Additionally, it hypothesizes that the nature of the service provider -customer relationship (continuous/membership versus transactional) is another relevant dimension.

The study uses four case studies of companies in four consumer services industries: fast foods, credit cards, health care, and full-service hotels. The findings support the relevance of the dominant marketing function as an organizational dimension, but does not support the customer relationship hypothesis. Instead, the level of dispersion of service sites (distribution) is considered to be a salient factor. Using these two dimensions, an organizing framework (2 x 2 matrix) is presented concerning the centralization/decentralization, and the nature/role of the conventional and interactive marketing functions.

The field research findings show that conventional marketing dominant (CMD) firms have standardized, formalized interactive marketing procedures, whereas the converse is true of interactive marketing dominant (IMD) firms. CMD companies have marketing program managers that perform more of a specialist, line management role, whereas IMD firms' managers have more of an integrator, staff function.

Firms with one central facility or a highly constricted distribution of sites (localized) have only a head office for conventional marketing. Firms with dispersed service sites have both a head office and field marketing organizations . Additionally, regardless of which marketing function is dominant, a dispersed operation requires decentralized (field) management of interactive marketing.

The field research results also show that equally important to organizational design are non-structural elements -- such as corporate culture; reward, training, and service quality measurement systems; employee empowerment; and recruitment policies -- that are all oriented towards customer satisfaction. They serve as marketing oriented integrating mechanisms for the activities of many customer contact personnel.

18/5/2 (Item 1 from le: 583)
DIALOG(R) File 583: Gale G. p Globalbase (TM) (c) 2000 The Gale Group. All rts. reserv.

09120840

Schlumberger smart card for amusement centrein Tokyo JAPAN: CLUB SEGA USES SCHLUMBERGER'S SMART CARD

Retail Asia (ABD) May 1999 p.26

Language: ENGLISH

Schlumberger's smart card is chosen for the first-ever Game Card concept in Japan to be tried out by Club Sega Shibuya, a futuristic amusement centre. The Game Card is a card-system standard developed by Sega Schlumberger. It features membership verification and e-cash functions, as well as entitles cardholders to enjoy special membership privileges. The Game Card also allows Sega to get real-time feedback on customer trends and sales revenue. Each retail outlet can use this data to offer customised services like flexible pricing plans and off-peak discounts. The card-based membership system is also a marketing tool for the development of future products and services based on its customer database . Schlumberger, together with Toppan Label KK, will offer support in the implementation of the Game Card system during its start-up stage at Club Sega Shibuya.

COMPANY: TOPPAN LABEL; CLUB SEGA SHIBUYA; SCHLUMBERGER

PRODUCT: Debit Card Svcs (6020DC); Nonbank Credit Card Firms (6141); Smart

Cards (3078SC);

EVENT: General Management Services (26);

COUNTRY: Japan (9JPN);

#### (Item 2 from file: 583) 18/5/3

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09088546

Hang Seng Bank in Jockey Club tie-up

HONG KONG: JOCKEY CLUB, BANK ISSUE JOINT CARDS South China Morning Post (XKT) 14 Apr 1999 p.b2

Language: ENGLISH

The Hong Kong Jockey Club has teamed up with Hang Seng Bank to issue joint cards for its members. The members can use the card as membership card and credit card. All spending at the Club will be billed into the card accounts and listed in the monthly statement. This helps the club outsourcing part of its administration.

COMPANY: HANG SENG BANK; HONG KONG JOCKEY CLUB

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Company Formation (14); EVENT:

COUNTRY: Hong Kong (9HON);

#### 18/5/4 (Item 3 from file: 583)

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09011648

Hong Leong Bank launches the Guinness MasterCard MALAYSIA: GUINNESS MASTERCARD BY HONG LEONG Business Times Malaysia (XAR) 03 Nov 1998 p.5

Language: ENGLISH

Mr James Lim, senior managing director of Hong Leong Bank, announced the launch of Guinness MasterCard on 2 November 1998. The card is part of the co-branding programme by Hong Leong which will cater for 15,000 of Guinness. For the first 2,000 Guinness members who are approved b the bank thold the Standard and Gold carry will be given a full waiver on annual tess. They will also receive two complimentary cartons of Guinness Stout while following members who are approved will receive a carton of Guinness Stout in the form of redeemable vouchers The aim of the launching of this card is to enable Guinness clubmembers to enjoy added benefits from the MasterCard, which includes, a discount voucher for the applicant's birthday, discount vouchers three times a year and special gifts.

COMPANY: HONG LEONG BANK; GUINNESS MASTERCARD

PRODUCT: Beer (2082BE); Credit Card Services (6020CC); Nonbank Credit

Card Firms (6141);

Product Design & Development (33); Marketing Procedures (24);

COUNTRY: Malaysia (9MAO);

#### 18/5/5 (Item 4 from file: 583)

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06692757

Visa releases Platinum Card

SOUTH KOREA: VISA TO ISSUE PLATINUM CARD The Korea Herald (XBF) 16 Sep 1998 P.12 Language: ENGLISH

Visa , an international credit card giant, will issue towards the end of September 1998 its Platinum Card in South Korea through Citibank Corp, Korea Exchange Bank Service Co and Boram Bank. Holders of the new card will be offered maximum ceiling on their credit, fire and marine insurance of up to S\$ 500,000, discounts on first class hotels, and free interpretation and legal services. The card should be issued to some 10-15% of the present top-level **Visa** Gold Card holders or those with positions at executive levels and upwards at listed firms. The annual membership fee will be WON 50,000 at Korea Exchange Bank Service Co, while that charged by Boram Bank should be WON 150,000 with additional services. Citibank will have two types of Platinum Card services - one at WON 50,000 with the basic **Visa** Platinum **Club** privileges and the other at WON 200,000 that will include extra benefit of Ritz Carlton Gold **Membership** . \*

COMPANY: BORAM BANK; KOREA EXCHANGE BANK SERVICE; CITIBANK; VISA PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Banking Institutions (6010);

Plant/Facilities/Equipment (44);

COUNTRY: South Korea (9SOK);

# (Item 5 from file: 583)

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06683893

On-line sales strategies take travel firms into a new era

UK: TRAVEL FIRMS MOVE TO THE INTERNET

Wall Street Journal Europe (WSJ) 07 Sep 1998 Convergence - Autumn 1998 p.26

Language: ENGLISH

The travel industry is expected to be one of the first sectors to undergo a transformation by adopting the Internet as a sales and marketing tool. Internet-based services give consumers far greater control over their choice of destination, holiday operator, availability and price. In particular, consumers will benefit from the gaining access to the Galileo booking system used by around 85% of travel agents in the UK. Access will be through On-line Travel Club (OTC) of London from January 1999, for an membership fee of GBt 45. OTC will launch the service with a range of promotions, including discounted travel insurance, a credit card and perhaps air miles. Airlines have already set up Internet sites as an additional distribution channel to prepare for move away from traditional travel age. Meanwhile, the agencies artighting back by improving customer service and improving their prices.

COMPANY: ON-LINE TRAVEL CLUB

PRODUCT: Travel Agencies (4721); Lodging & Tourist Services (7010); EVENT: General Management Services (26); Marketing Procedures (24);

COUNTRY: United Kingdom (4UK);

#### 18/5/7 (Item 6 from file: 583)

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#### 06668935

Das nahende Ende des Einheitsbreis

SWITZERLAND: DEREGULATION OF CREDIT CARD MARKET Schweizer Handelszeitung (XID) 05 Aug 1998 p.6

Language: GERMAN

Foreign competitors and mergers add movement to the Swiss credit market. At the moment, Eurocard/Mastercard is the market leader with 56%, followed by Visa (35%), American Express (6%) and Diners Club (3% which equals 70,000 used cards). In the future, all major banks will have to offer more than just one credit card in order to stay competitive. Credit Suisse, by taking over the Swiss office of American Express, is going to market Eurocard/Mastercard, Visa and American Express by 1 January 1999 at the latest. Schweizerische Bankgesellschaft < Union Bank of Switzerland>, which up to now exclusively distributed approximately 250,000 Eurocards/Mastercards, merged with Schweizerische Bankverein < Swiss Bank Corporation>, which concentrated on Visa (550,000 cards), to USB and thus, USB will offer both products with the difference that Visa allows to pay only a certain part of the monthly bill and to owe the rest for a high interest rate. In the medium term, the annual fees for both cards are to be adjusted. As Visa , Eurocard/Mastercard is to offer a bonus system called "KeyClub".

COMPANY: SWISS BANK COOPORATION; UNION BANK OF SWITZERLAND; USB; SCHWEIZERISCHE BANKVEREIN; SCHWEIZERISCHE BANKGESELLSCHAFT; CREDIT SUISSE; DINERS CLUB; AMERICAN EXPRESS; VISA; EUROCARD/MASTERCARD

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Planning & Information (22); Market & Industry News (60);

COUNTRY: Switzerland (5SWI);

# 18/5/8 (Item 7 from file: 583)

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#### 06648376

iba product pays agent's commissions
 HONG KONG: RICACORP VISA CARD LAUNCHING

South China Morning Post (XKT) 25 Jun 1998 p.b4

Language: ENGLISH

International Bank of Asia (IBA) and Ricacorp Property Group set up Ricacorp Visa Card for paying property agents' commission at any Ricacorp branches. Discount 10% commission was available before 31 October 1998. New cardholders were given a 57-day interest-free repayment period and 3 years annual waiver. Discounts offered on house decoration expenses, removal internet services and magazine subscriptions. \*

COMPANY: RICACORP PROPERTY GROUP; INTERNATINAL BANK OF ASIA

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Product Design & Development (33);

COUNTRY: Hong Kong (9HON);

18/5/9 (Item 8 from file: 583)

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06610627

Hong Kong's electronic money

HONG KONG: ELECTRONIC MONEY NEEDS IMPROVEMENT

Wen Wei Po (AMI) 06 Apr 1998 p.bl

Language: CHINESE

Apart from technology, four areas need to be improved the success of electronic money such as Visa Cash and Mondex cards in Hong Kong. 1) Although 6,500 merchant shops have accepted Visa Cash and Mondex cards, the use mainly focuses on large retailers. Small transactions often occur at food stores, news stands, supermarkets and public transports. 2) Electronic money is not fully accepted. Consumers still need to carry coins and these smart cards. In addition, there is no much difference between EPS, Mondex and Visa Cash. 3) Extra fees such as annual fee of HK\$100 for a Mondex card and HK\$800 for an electronic wallet. Annual fee of HK\$80 for a reloadable BOC smart card. 4) Cashiers not familiar with terminal operation may prolong the time of transactions. Some merchant shops even use machine breakdown as an excuse to refuse the acceptance of these smart cards during peak hours. \*

COMPANY: MONDEX; VISA CASH

PRODUCT: Debit Card Svcs (6020DC); Nonbank Credit Card Firms (6141); Smart

Cards (3078SC); Consumer Finance Institutions (6140); Banking

Institutions (6010);

EVENT: Products, Processes & Services (30);

COUNTRY: Hong Kong (9HON);

18/5/10 (Item 9 from file: 583)

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06605054

Wenn drei das gleiche wollen

SWITZERLAND: THE CREDIT CARD MARKET

Schweizer Handelszeitung (XID) 18 Mar 1998 p.4

Language: GERMAN

According to a survey by Handelszeitung, Eurocard/Mastercard is the most popular credit card in Switzerland with 1.5mn users, followed by Visa with 931,000 users, American Express with 160,000 and Diners Club with 70,000 users. Annual fees for Eurocard are between SFr 50-150, fees for cash withdrawals 2.5% of the amount or at least SFr 10. Visa charges SFr 100-200 annually and 2.5% or a minimum of SFr 5 for cash withdrawals. Diners Club charges SFr 110-160 per year and 2-4% per cash withdrawal, American Express charges SFr 140-300 and 2% (min. SFr 5), respectively. The most widely accepted credit card in Switzerland is Visa with 86,000 places of acceptance, followed by Eurocard (80,000), American Express (58,000) and Diners Club (49,000). While American Express and Diners Club have no limits, Eurocard and Visa set individual limits for each customer and card.

COMPANY: DINERS CLUB; AMERICAN EXPRESS; VISA; MASTERCARD; EUROCARD

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Sales & Consumption (65); Market & Industry News (60);

COUNTRY: Switzerland (5SWI);

18/5/11 (Item 10 from file: 583)
DIALOG(R)File 583:Gale Group Globalbase(TM)

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06595436

Visa launch Tai Fat Hua 🔀 nt card

HONG KONG: IBA LAUNCHES NEW JOINT CARD

HK Economic Journal (XKG) 05 Mar 1998 p.23

Language: CHINESE

The International Bank of Asia launched a new joint Visa card with Tai Fat Hau Restaurant. The cardholders can enjoy exemption of annual fee for the first two years. Before 15 June 1998, successful applicants can also obtain Tai Fat Hau Restaurant coupon worth HK\$3,000. Cardholders can also enjoy 10% discount on dining at Tai Fat Hau Restaurant, Broadway Seafood Restaurant and North Sea Fishing Village; special accommodation package at Macao Kimberly Hotel; 20% discount on Macao Jockey Club membership; and benefits on facilities in Tai Fat Hau Farm in Dongguan. They can use banking services provided by the International Bank of Asia as well as Visa Interlink service when shopping in more than 300,000 selected shops all over the world. Besides, they can enjoy mileage programs offered by the bank and Thai Airways. \*

COMPANY: MACAU KIMBERLY HOTEL; BROADWAY SEAFOOD RESTAURANT; NORTH SEA FISHING VILLAGE; THAI AIRWAYS; TAI FAT HAU RESTAURANT; VISA; INTL BANK OF ASIA

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Product Design & Development (33); Company Formation (14);

COUNTRY: Hong Kong (9HON);

#### 18/5/12 (Item 11 from file: 583)

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06527541

Electronic payments as 12,000 cabs ditch dockets AUSTRALIA: ELECTRONIC PAYMENT SYSTEM FOR CABS

The Australian Financial Review (AFR) 16 Sep 1997 P.35

Language: ENGLISH

The taxi credit organisation in Australia, Cabcharge Australia, has a licensing agreement with listed smartcard system developer Card Technologies Australia (CTA) whereby Cabcharge will have access to the smartcard developer's multi-application software. The software will enable cab passengers to pay cab fees electronically via charge cards such as Cabcharge, American Express or Diners Club. Under the agreement, Cabcharge will pay initial licence fees, annual support and maintenance fees and royalties to CTA for a minimum period of 5 years. The CTA-designed system will be first installed in 1,000 cabs in Newcastle and Canberra. The system will be introduced gradually to cabs in major centres in Sydney, Brisbane and Melbourne in the short term. With the electronic system, a tremendous amount of tedious paper work could be cut down. The systems would record the transactions electronically and hence eliminate much paperwork.

COMPANY: CABCHARGE; CTA; CARD TECHNOLOGIES AUSTRALIA

PRODUCT: Taxi Services (4120);

EVENT: General Management Services (26);

COUNTRY: Australia (9AUS);

# 18/5/13 (Item 12 from file: 583)

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06526290

JCB, HORIPRO TO ISSUE JOINT CREDIT CARD

JAPAN: JCB AND HORIPRO TO ISSUE CREDIT CARD

The Nikkei Weekly (NW) 22 Sep 1997 P.9

Language: ENGLISH

card in October. The credit card will cover purchases and reservations for concerts and live shows. The companies hope to issue a total of 50,000 new cards in the first year. Card holders are allowed to shop at JCB member retailers in Japan as well as abroad. They could also make advance reservations for 10 events per year sponsored by HoriPro. They are also entitled to other complementary services such as a 10% discount on ticket prices and subscriptions to member magazines with entertainment news. Credit card holders are charged an annual membership fee of Y 4,200 (US\$ 34.43). However, for applications that are made by the end of October will be waived membership fee for the first year.

COMPANY: HORIPRO; JCB

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Product Design & Development (33);

COUNTRY: Japan (9JPN);

#### 18/5/14 (Item 13 from file: 583)

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06514381

Kosten f r Kreditkarten sinken

AUSTRIA: CREDIT CARDS CHEAPER FOR BUSINESSES Der Standard (XGO) 30/31 Aug 1997 p.30

Language: GERMAN

From the beginning of October 1997 American Express, Diners Club, Eurocard/Mastercard and Visa are lowering by 0.5%-point the fee they charge businesses accepting credit cards. The fees will then be 3.7%-3.9%, depending on annual turnover of payments. There are about 1.35mn credit cards in Austria, which are accepted at about 38,000 retail outlets, restaurants, hotels, etc. Eurocard/Mastercard and Visa each hold about 45% of the Austrian credit card market.

COMPANY: VISA; MASTERCARD; EUROCARD; DINERS CLUB; AMERICAN EXPRESS

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Retail Trade (5200); EVENT: null (00);

COUNTRY: Austria (5AUT);

#### 18/5/15 (Item 14 from file: 583)

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06505717

Review of Diamond Plus Lifestyle Club

HONG KONG: DIAMOND PLUS LIFESTYLE CLUB - REVIEW Ming Pao Daily News (XKJ) 09 Aug 1997 p.b3

Language: CHINESE

In Hong Kong, the Diamond-Plus Lifestyle Club had been formed for 7 months and now it has several thousands of members. The club expects its membership will reach 10,000 in the first year and 30,000 within the first 3 years. To be a member of Diamond-Plus, the application fee is HK\$1,000 and the annual charge is HK\$1,386. The club provides its members with 1) 24-hr emergency personal and family services, 2) discounts at 300 shops in HK, 3) the rights to attend seminars, etc. Recently, the club had issued a co-branded card with Wing Hang Bank in Aug 1997. \*

COMPANY: DIAMOND-PLUS LIFESTYLE CLUB

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (

6141);

EVENT: Companies Activaties (10);

COUNTRY: Hong Kong (9HON);

18/5/16 (Item 15 from file: 583)

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06469075

Amex **push** likely to succeed WORLD: AMEX RECOVERING

The Australian Financial Review (AFR) 05 May 1997 P.33

Language: ENGLISH

American Express, whose market share had dipped, had managed to boost sales in 1996 with its incentives and efforts in working with merchants. The table below shows the statistics on the US firm. Amex's profile (1996) Item Write-off on credit card receivable 5.1% (dipped 0.1%) Market share 16.2% (Visa, 48.7%; MasterCard, 27.3%) Expenditure on Amex cards up 15.6% (Visa, up 15.5%; MasterCard, up 9.6%) Subscription 41.9 mn (up 8.3%)

COMPANY: MASTERCARD; VISA; AMERICAN EXPRESS

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Companies Activities (10);

COUNTRY: General Worldwide (OW); United States (1USA);

18/5/17 (Item 16 from file: 583)

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06444661

CA startet Kundenoffensive

AUSTRIA: CREDITANSTALT LAUNCHES CLUB SUXESS

Die Presse (DP) 15/16 Mar 1997 p.27

Language: GERMAN

In order to boost customer loyalty, big Austrian bank> Creditanstalt, which is being acquired by Bank Austria, is introducing Club Suxess. For a monthly fee of Sch 150, clients get a higher interest (1.5%) for their money on current accounts. Club membership includes credit card fees and benefits such as assistance services and discount vouchers. By the end of 1997 Creditanstalt is targeting to have 45,000 Club Suxess members, including those switching over from other Creditanstalt accounts.

COMPANY: BANK AUSTRIA; CREDITANSTALT

PRODUCT: Commercial Banks (6020); Consumer Finance Institutions (6140);

Nonbank Credit Card Firms (6141); Retail Banking Services (6006);

Clearing Banks (6010CB);

EVENT: Marketing Procedures (24);

18/5/18 (Item 17 from file: 583)

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06424867

KEB Credit Card Service boasts 3.7 mil. cardholders

SOUTH KOREA: KEB CREDIT CARD TO BOOST PROFIT

The Korea Herald (XBF) 30 Jan 1997 SupplementaryP.4

Language: ENGLISH

The Korea Exchange Bank (KEB) Credit Card Service Co has set subscription targets at 370,000 merchants and 4.6 mm cardholders in

1997. In addition, the frm will like to make WON 8.5 bronn net profit and WON 8.5 th in total billings. In order to attain the goods, the firm will strengthen its structure by promoting outstanding employees, removing managerial inefficiencies and improving productivity and profit management. In addition, application and credit scoring systems will be implemented to cardholder delinquency and crimes. Risk management and authorisation and deposit monitoring system will also be upgraded. The firm information infrastructure and invest in will also establish an computerisation . Effort will also be made to maximise satisfaction of customers through the establishment of VIP management support system and the expansion of customer loyalty programme. New services related to travel, card loans, insurance and electronic mail will also be developed. The credit card firm boast the subscription of 370,000 merchants and 3.74 bn cardholders in 1996. The net profit and total billings of the firm amounted to WON 3.9 bn and WON 6.5 tn.

COMPANY: KOREA EXCHANGE BANK CREDIT CARD SERVICE

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Planning & Information (22);

COUNTRY: South Korea (9SOK);

## 18/5/19 (Item 18 from file: 583)

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06414443

Die letzten Tage der Menschheit

AUSTRIA: BANK AUSTRIA LAUNCHES LOYALTY SCHEME

Der Standard (XGO) 03 Jan 1997 p.23, Die Presse,07 Jan 1997, p.12

Language: GERMAN

Bank Austria is said to be the first bank in Austria to introduce a loyalty scheme, with which it aims to promote cashless payment and cut back work at service counters. The bank is offering its clients membership in Club Bank Austria for an annual fee of Sch 220. As a member, the client gets bonus for long-term business with the bank, for keeping his account in credit, for taking up loans, for using electronic banking and Bank Austria's Visa card service, for gaining new clients for the bank, etc. An average client is estimated to gain 500-800 bonus points per year. They can be used for buying a number of products and services at a discount. E.g. a CD-player is worth 600 bonus points and Sch 330. Meanwhile, a number of Austrian banks, including Bank Austria, raised their banking charges at the beginning of 1997.

COMPANY: BANK AUSTRIA

PRODUCT: Commercial Banks (6020); Consumer Finance Institutions (6140);

Nonbank Credit Card Firms (6141); Retail Banking Services (6006);

Clearing Banks (6010CB);

EVENT: General Management Services (26);

# 18/5/20 (Item 19 from file: 583)

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06356311

Hang Seng satisfied card business

HONG KONG: 20% GROWTH FOR HANG SENG CARDS Sing Tao Daily (XKL) 23 Aug 1996 p.b3

Language: CHINESE

Hong Kong's Hang Seng Bank posted 20% growth for its **credit** card purchases, compared to six months ago. The bank plans to issue 2 to 3 joint cards by the end of 1996. The bank's **credit** card earning consists of one-third of interest earnings and **two** -third of **membership fees** and other **fees**. The bank is promoting the use of electronic money Mondex at

City Plaza and Shatin Ner own Plaza. About 4 mn merchant have agreed to accept the Mondex card. The bank also launched a new permotion campaign where the bank's credit cardholders spend more than HK\$200 at assigned restaurants can get one free dish with HK\$1 or 5% discount if the spending exceed HK\$1,500. The promotion will last until January 31 1997. \*

COMPANY: HANG SENG BANK

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (

6141); Debit Card Svcs (6020DC); Smart Cards (3078SC);

EVENT: Company Reports & Accounts (83); Marketing Procedures (24);

COUNTRY: Hong Kong (9HON);

18/5/21 (Item 20 from file: 583)

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06331375

I clienti e i servizi

ITALY: TELECOMS SERVICES ON ANALYSIS Info & Tech (AAO) Jun 1996 p.13

Language: ITALIAN

A recent survey on telecoms services, interviewing clients (47%), providers (40%) and journalists (13%), has reported the following results: -How often do you 'sail' on the \*Internet? . Interviewed(135) Clients Others 'Never' 12.6% 14.1% 11.3% 'Not yet' 22.2% 23.4% 21.1% 'Sometime' 32.6% 32.8% 32.4% 'Often' 32.6% 29.7% 35.2% -How do you 'sail' on the \*Internet? At work 55.7% 55.0% 56.3% Alone 36.4% 35.0% 37.5% With family 7.9% 10.0% 6.2% -Are you analysing mobile phone alternative fees (referring to the business area)? 'No' 30.4% 'Yes' 28.1% 'Not yet' 23.0% 'I do not know' 18.5% -Describe calling card more useful services (total interviewed: 102) Via human operator 4.9% Call back system 10.8% Pre-paid cards (not rechargeable) 10.8% Consecutive call back system 14.7% Debit on telephone bill 26.5% Pre-paid cards (rechargeable) 34.3% Debit on credit card 43.1% Access to free phone line 43.1% At the same time, \*Internet providers are 70% preferred by clients and 60% by interviewed; \*Internet webs for companies are not useful for 21.5%. Most interesting telecoms services, to be developed by clients in the years 1996-1997, are: ISDN 33.3% ATM and Frame Relay 43.7% EDI and e-Mail 44.4% \*Internet and database access 56.3% \*

PRODUCT: Telecommunications (4810); Database Vendors (7375);

EVENT: Marketing Procedures (24);

COUNTRY: Italy (4ITA);

18/5/22 (Item 21 from file: 583)

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06280207

Smart plastic to take off in '96

HONG KONG: LAUNCH OF MONDEX SMART CARD IN 1996
The HongKong Standard (XKR) 09 Mar 1996 FR p.1

Language: ENGLISH

HongkongBank is going to introduce its Mondex smart card and payment system in 1996 instead of the planned early 1997. The launching of Mondex will a gradual expansion starting from specific commercial residential areas. The bank has begun to recruit accredited merchants in March. About 10,000 Mondex cards are to be issued on monthly basis or periodically to some HongkongBank clients having links with accredited merchants. Free specially-designed Mondex point-of-sale (POS) terminals and telephones will be offered to the accredited enterprises. HongkongBank clients can make purchases with their smart cards in the shops of accredited merchants without paying any bank fees. The smart card will have a

stored value while the amount of purchases will be ducted from the client's bank accounts though a specially-designed telephole. Large retail chains such as supermarkets, convenience stores and fast food firms have already shown their interest in the new payment system. \*

COMPANY: HONGKONGBANK

PRODUCT: Debit Card Svcs (6020DC); Nonbank Credit Card Firms (6141); Smart

Cards (3078SC); Consumer Finance Institutions (6140);

EVENT: Product Design & Development (33);

COUNTRY: Hong Kong (9HON);

#### 18/5/23 (Item 22 from file: 583)

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06251751

PACNET WOOS DBS VISA, MASTERCARD CUSTOMERS SINGAPORE: REVIEW ON PACIFIC INTERNET
The Straits Times (XBB) 12 Jan 1996 P. 62

Language: ENGLISH

Pacific Internet will offer Mastercard & DBS Visa card holders a free 3-month subscription. The offer will open to those cardholders who sign up for the Easy Access package, which will cost S\$ 9.95 monthly, for 12 months. The company's offer involves a once-off joining fee of S\$ 39.95, & 12 hours-monthly free connection for 3 months. And industry watchers claimed that the move is another attempt by Pacific Internet to gain a bigger share in the Internet service provider market.

COMPANY: DBS; MASTERCARD; PACIFIC INTERNET

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Wide Area Network Equipment (3661WN);

EVENT: Companies Activities (10);

COUNTRY: Singapore (9SIN);

# 18/5/24 (Item 23 from file: 583)

DIALOG(R) File 583: Gale Group Globalbase(TM) (c) 2000 The Gale Group. All rts. reserv.

06207687

Credit card boom continues

THAILAND: NEW CREDIT CARDS LAUNCHED The Nation (XBO) 27 Sep 1995 P.B14

Language: ENGLISH

In Thailand, enthused by the growing market for **credit cards**, MPC Card Co Ltd, a joint venture between local and Hong Kong investors, has launched its MasterCard Gold and Standard cards on 27 September 1995. Hong Kong-based Pacific Asia Card Management, an affiliate of the Pacific Asia Group, will provide the new company with the management expertise. According to MPC, its MasterCard will be accepted by 50,000 **merchant** outlets in Thailand. MPC MasterCards holders will also be able to use their cards in 69 other countries. On a worldwide basis, the MPC MasterCard reaches more than 13 mn **merchant** outlets and 220,000 ATMs. To attract subscribers, the MPC MasterCard will come with a package of benefits which include Thai Sky TV **subscription**, **annual** medical check-ups, travel accident insurance coverage and discounts on **subscription** fees. The Goldcard holders will also enjoy discounted rates for long-distance telephone calls and will receive overseas emergency assistance in areas pertaining to legal, medical and travel matters.

COMPANY: THAI SKY TV; PACIFIC ASIA; PACIFIC ASIA CARD MANAGEMENT; MPC CARD

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

EVENT: Company Formation (14); Company Formation (12);

COUNTRY: Thailand (9THA); Hong Kong (9HON);

18/5/25 (Item 24 from file: 583)

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06181138

KF vill chockhvja kortavgift SWEDEN: KF TO RAISE CARD FEES

Svenska Dagbladet (XUX) 20 Jul 1995 p. N1

Language: SWEDISH

In Sweden, the Cooperative society KF will raise the **fees** for **credit card** purchases from the current SEK 3 (US\$ 0.41) to SEK 20, says Jeurgen Thelander, head of KF-kort. This is because KF must pay 2-3% of the customer purchase value to the bank. In other words, if a customer buys SEK 1,000 worth of goods at KF, KF has to pay SEK 30, while receiving only SEK 3 as a fee. Sales statistics show that account card purchases average SEK 500-700. KF also owns the retail chains Kapp-Ahl, City Stormarknad, Akademibokhandeln, Guldfynd and Stor & Liten, selling an **annual** total of SEK 200mn worth of goods. American Express and Diners **Club** have reportedly already complained about the decision of KF

COMPANY: DINERS CLUB; AMERICAN EXPRESS; STOR & LITEN; GULDFYND; AKADEMIBOKHANDELN; CITY STORMARKNAD; KAPP-AHL; KF

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Consumer Finance Institutions (6140); Retail Trade (5200);

EVENT: Commodity & Service Prices (72); Sales & Consumption (65);

COUNTRY: Sweden (5SWE);

# 18/5/26 (Item 25 from file: 583)

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06172405

CardGuard service attracts 200 subscribers

SINGAPORE: CARDGUARD SERVICE

The Straits Times (XBB) 03 July 1995 P.46

Language: ENGLISH

Singapore, CardGuard International (CGI) has launched a new service which enables its subscribers to report the loss or theft of credit cards through a toll-free hotline without providing their credit card numbers. CGI will then notify card issuers of the loss. The service also extends to club membership cards, petrol cards and automated teller machine cards. So far, the service has attracted approximately 200 Singaporeans. The company plans to achieve its target of 10,000 subscribers by its first year of operations in Singapore. The service charges an annual subscription fee of S\$ 28. It also entitles members to a 40% discount of the published room rates of more than 2,500 hotels worldwide. Visa International is satisfied with the safeguards designed by CIG to maintain the confidentiality of card members.

COMPANY: VISA INTL; CARDGUARD INTL

PRODUCT: Economic Programmes (9108); Marketing (9914CU); Commercial Banks (6020); Consumer Finance Institutions (6140); Nonbank Credit Card Firms (

6141);

EVENT: Marketing Procedures (24);

COUNTRY: Singapore (9SIN);

#### 18/5/27 (Item 26 from file: 583)

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06159957

Piu large la rete Agip par cartaSi e Diners ITALY: AGIPPETROLI INCLASES CREDIT-CARD STATION

01 Jun 1995 p.25

Language: ITALIAN

By end-summer 1995, all 200 motorway service stations and most of the 700 roadside petrol stations of the Italian group AgipPetroli will accept the CartaSi and Diners Card credit cards . CartaSI and Diners Card report that in 1994 petrol- station purchases amounted to L 700bn against the L 40th of for petrol sales alone recorded in 1994. AgipPetroli also offers its own prepaid card AgipCard, valid at some 2,200 Agip outlets, for oil and lubricants to road haulage companies. The Italian petrol, Aci has also forged an agreement with Diners Card under Automobile Club which holders of Aci's annual membership card can use it as a credit card at outlets in Italy that accept Diners Card.

COMPANY: AGIPPETROLI; CARTASI; DINERS CLUB; ACI

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Garages & Filling Stations (5541); Fuel & Ice Dealers (5980);

Sales & Consumption (65);

COUNTRY: Italy (4ITA);

#### 18/5/28 (Item 27 from file: 583)

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05985391

Pushing plastic

HONG KONG: COMPETITION BETWEEN CREDIT CARD COS

The Asian Wall Street Journal (XKO) 18 Apr 1994 HKWeek p.10

Language: ENGLISH

In Hong Kong, banks and credit card companies are pushing plastic on consumers. Observers said that **credit cards** are especially enticing to banks in Hong Kong. The territorywide **annual** interest rate of about 27% on outstanding balances, coupled with fees charged to merchants higher than that in Western markets, are attracting card issuers in droves. In the near future, Dah Sing Bank will enter the credit card market in 1994. by year's end to American Express Co will launch a credit card complement its charge card already in circulation. On the bright side, it seems that consumers benefit from the competition between banks and credit - card companies because different card issuers offer different types of points programs to convert dollars spent with a card into prizes, ranging from free ice-cream to airline miles. However, analysts said that although the airline mileage programs are very attractive, but it is not practical because it would take people a long time to win points needed for free travel.

COMPANY: AMERICAN EXPRESS CO; DAH SING BANK

PRODUCT: Credit Card Services (6020CC); Nonbank Credit Card Firms (6141);

Marketing Procedures (24); EVENT:

COUNTRY: Hong Kong (9HON);

#### 18/5/29 (Item 28 from file: 583)

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05959252

Thrusting rivals leave Diners Club struggling

UK/US: DINERS CLUB STRUGGLES

Sunday Times (ST) 20 Mar 1994 p.s3p5

Language: ENGLISH

card, once considered a symbol of sophistication, now The Diners Club trails in fourth place in the plastic card market behind American Express, Visa and Mastercard. Gwing competition is hitting car such as Diners which charge large annual fees, and other companies are targeting Diners' niche markets of business and travel card services. The loss of the US government account to American Express in 1993 cost Diners 27% of its US revenue, and its UK marketing agreement with British Airways is now up for renegotiation.

COMPANY: MASTERCARD; VISA; AMERICAN EXPRESS; DINERS CLUB

PRODUCT: Commercial Banks (6020); Consumer Finance Institutions (6140);

Nonbank Credit Card Firms (6141); Companies Activities (10);

COUNTRY: United Kingdom (4UK); United States (1USA);

(Item 29 from file: 583) 18/5/30

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05194598

Credit and Charge Cards 2: Future belongs to debit card UK - DEBIT CARD MARKET EXAMINED Financial Times (C) 1992 (FT) 15 July 1992 ps2

LESS THAN a decade ago, the credit card business was one of the most lucrative lines in UK retail banking. In 1992, the credit operations of the larger banks are fighting to stay in the black. The future belongs clearly to the debit card. One symptom of the decline is a fall in the number of credit cards in circulation. In 1990, there were 30m credit cards in the UK, but the figures changed sharply when Lloyds Bank introduced annual charges. Now there are around 26m credit cards while debit cards have come from nowhere to 20m since 1987. Banks have been hit by shrinking volumes of business and the need to make provisions against bad debts. Customers have become more astute about avoiding interest by paying back on time. One side of the card business has proved especially disappointing. In 1989, the Big Four piled eagerly in to merchant acquiring which had previously been handled by Barclaycard for Visa and Access for the MasterCard/Eurocard brands. Last year the banks lost about Pounds 75m on this business and only Lloyds claims to be making a profit. The losses have revived long-standing tensions between card issuers and retailers. In the US, most banks long ago gave up trying to make money out of merchant acquiring and left the job to specialist companies. So far these have not appeared on the UK scene. Things could get still worse for the banks if some of the retailers get their way. They are beginning to press for a review of the interchange fee system, the fixed charge which the retailer's bank pays to a credit card holder's bank. Interchange fees generate much of the income banks get from their card operations and they are usually set by the international payment systems, International and MasterCard, and so are not subject to negotiation between a bank and its customer. \*\*

Copyright: Financial Times Ltd 1992

COMPANY: LLOYDS BANK

PRODUCT: Debit Card Services (6020DC); Credit Card Services (6020CC);

Plastic Products NEC (3079); Banking Institutions (6010);

MARKET SIZE/STATISTICS (60);

COUNTRY: United Kingdom (4UK); OECD Europe (415); European Economic

Community Countries (419); NATO Countries (420); South East Asia Treaty Organisation (913);

(Item 30 from file: 583) DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2000 The Gale Group. All rts. reserv.

04532257

They are leaving home without it

23 September 1991 p14

American Express (Amex) (US): this article looks in detail at why this card company will have to make innovations to stave off competition. The competition is hottest in the US where its rivals for consumer spending power go well beyond the traditional humdrum  ${f Visa}$  and MasterCards issued by banks. Variations offer discounts on phone calls, points towards free airline tickets and cash savings. Amex would suffer badly if such rivals made big inroads into its markets as it still depends on its card business for the great bulk of its profits. Most of the cards issued by Amex are charge cards . Amex makes its money by charging annual membership fees to card holders and by taking a percentage of the 'take' received by any merchant on bills paid using the card. Amex aims to attract a much more focused clientele. Over the past two decades it has done so extremely successfully, thanks to four main factors. First, it has run a brilliant marketing campaign; second, merchants have been persuaded that accepting Amex boosts both their image and their profits; Third, it has backed its cards up with a high quality of customer service and a worldwide network of offices; and fourth, it has attracted a strong corporate clientele. However, in many of these areas it is now under fierce attack from the **credit** card brigade. The recession has put it under pressure from numerous sectors to cut the 1.25 to 2 per cent margin it charges above the banks cards. The fat profit margins Amex enjoyed in a less crowded market seem gone for ever, and it will have to keep innovating hard if it is to differentiate itself from the competition. Also mentioned: Citicorp, First National Bank of Chicago, American Airlines, United Airlines. (Abstract) \*\*

Copyright: Financial Times Ltd 1991

COMPANY: AMERICAN EXPRESS; VISA; MASTERCARD

PRODUCT: Credit Card Services (6020CC); Plastic Products NEC (3079);

Nonbank Credit Card Firms (6141);

EVENT: CORPORATE STRATEGY (22);

COUNTRY: United Kingdom (4UK); United States (1USA); OECD Europe (415); NATO Countries (420); South East Asia Treaty Organisation (913); North

American Countries (111);

18/5/32 (Item 31 from file: 583)
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03572007

WHICH? UNVEILS HIDDEN CREDIT CARD SURCHARGES
UK - WHICH? UNVEILS HIDDEN CREDIT CARD SURCHARGES
Daily Mail (DML) 4 July 1990 p21

The Consumers' Association Which? magazine claims that many credit card companies charge UK holiday markers abroad 'hidden fees' for using their credit cards outside of the UK, with Barclaycard being the most expensive to use. The CA asked 4 banks and 23 credit card companies for their exchange rates on one day and surveyed any additional fees charges. The CA is now calling for the card issuers to state their charges for such transactions, details of which are included in the source.

PRODUCT: Financial Services (6000); Credit Card Services (6020CC);

EVENT: MARKET & INDUSTRY NEWS (60);

COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420);

South East Asia Treaty Organisation (913);

18/5/33 (Item 32 from file: 583)

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WEST EDMONTON MALL INTROJEES OWN CREDIT CARD
CANADA - WEST EDMONTON ALL INTRODUCES OWN CREDIT CARD
Canadian Globe & Mail (CGM) 20 April 1987 pB3

The world's largest shopping mall, West Edmonton Mall, has introduced its own credit card as part of a promotion called the Mall World Plus Club. Annual membership in the club will cost C\$18, and include discounts on certain items and meals when credit card purchases exceed C\$1k/y.\*

PRODUCT: Security Printing (2750SP);

EVENT: PRODUCTS, PROCESSES & SERVICES (30); COUNTRY: Canada (2CAN); NATO Countries (420);

#### 18/5/34 (Item 33 from file: 583)

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00830389

BUILDING SOCIETIES APPLY FOR **CREDIT CARD MEMBERSHIP**UK - BUILDING SOCIETIES APPLY FOR **CREDIT CARD MEMBERSHIP**Financial Weekly (FLW) 8 January 1987 p6

Building societies are planning to apply for membership of the lucrative credit card networks; Abbey National will apply for membership of Visa in Jan and has held talks with Access while other building societies aim to follow suit. The move, if successful, would damage considerably the profits of clearing banks which may be planning to block applications by the building societies to the two main credit card clubs. The UK credit card market is growing at about 10%/y, with 16m adults currently owning credit cards.

PRODUCT: Financial Services (6000); Building Societies (6120); Consumer Credit (E5653);

EVENT: MARKET & INDUSTRY NEWS (60);

COUNTRY: United Kingdom (4UK); OECD Europe (415); NATO Countries (420); South East Asia Treaty Organisation (913);

#### 18/5/35 (Item 1 from file: 2)

DIALOG(R) File 2: INSPEC

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5567287 INSPEC Abstract Number: C9706-7130-006

Title: Monitoring your movements

Author(s): Lutz, W.E.

Author Affiliation: Dept. of Adm. & Finance, Camden, NJ, USA

Journal: Bulletin of the American Society for Information Science vol.23, no.3 p.8-10

Publisher: ASIS,

Publication Date: Feb.-March 1997 Country of Publication: USA

CODEN: BASICR ISSN: 0095-4403

SICI: 0095-4403(199702/03)23:3L.8:MYM;1-B

Material Identity Number: A947-97002

U.S. Copyright Clearance Center Code: 0095-4403/97/\$0.00+0.75

Language: English Document Type: Journal Paper (JP)

Treatment: Practical (P)

Abstract: We understand the many means by which our daily activities are accessed and used for specific purposes via transactional databases. We are also aware how databases from credit cards track our activities and movements and how magazine subscription listings betray our wants and desires. What we overlook, however, is how our image (physical appearance) is accessed and employed without our consent or knowledge. Image processing, combined with routine databases and commercially advanced tracking devices, add a new dimension to the erosion of our privacy. The paper considers how the routine access of personal information combined with the physical monitoring of movements creates a growing, dangerous threat to personal privacy. Applications include law enforcement,

automatic teller machines and automobile tracking. (8 Posscriptors: computeri monitoring; database manager monitoring; database manager human factors; image processing; law administration; social aspects of

Identifiers: transactional databases ; credit cards ; magazine subscription listings; image processing; commercially advanced tracking devices; personal privacy; personal information; personal movement monitoring; law enforcement; automatic teller machines; automobile tracking

Class Codes: C7130 (Public administration); C0230 (Economic, social and political aspects of computing); C5260B (Computer vision and image processing techniques)

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#### (Item 2 from file: 2) 18/5/36

DIALOG(R)File 2:INSPEC

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INSPEC Abstract Number: D88001091 03099488

Title: Overwhelming opposition (communications access fees in financial services)

Journal: ABA Banking Journal vol.80, no.1 p.24, 26 Publication Date: Jan. 1988 Country of Publication: USA

CODEN: ABAJD5 ISSN: 0194-5947

Language: English Document Type: Journal Paper (JP) Treatment: General, Review (G)

Abstract: The US Federal Communications Commission (FCC) has proposed a new fee structure aimed at enhanced **service providers**, a class of interstate communications providers that includes packet networks and database hosts. Financial institutions are major users and providers of these services. The FCC wants to remove the rate discrimination between voice and data communications. The new fee structure could mean an extra cost of \$100 million for the banking industry. It will affect the cost of card authorizations, POS authorizations, dial-up cash management and home banking. The only supporters of the new fees are local telephone companies. Imposition of the fees will compel the financial services industry to bypass public access networks by using satellites and private microwave links. (0 Refs)

Descriptors: banking; data communication systems; information services; tariffs

Identifiers: financial services; US Federal Communications Commission; fee structure; enhanced service providers; interstate communications; packet networks; database hosts; data communications; cost; banking industry

Class Codes: D2050E (Banking); D2080 (Information services and database systems); D4000 (Office automation - communications)

#### (Item 1 from file: 233)

DIALOG(R) File 233: Internet & Personal Comp. Abs.

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99IY05-305

The phantom Dennis -- The U.K.'s Felix Dennis, publisher of the smash hit Maxim, has some interesting thoughts on the future of the magazine business

Ledbetter, James

Industry Standard, The , May 31, 1999 , p40, 1 Page(s)

ISSN: 1098-9196 Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Reports that many industry observers wonder why Felix Dennis, publisher of Maxim magazine , has not established a solid presence on the Web. States that his company is embarking on an ambitious, if sketchy, campaign to use the Net to overhaul the magazine business. Claims that if Dennis' goal is realized, the site will transform most of the ways magazines

acquire and retain substances to the Internet. Explains at Dennis wants to automatically bill costomers via credit card whenever a magazine renewal date arrives. Calls this idea `direct debit.'' Says that Dennis boasts he can reduce the cost of renewals from \$15 to \$20 per subscriber to \$4 to \$5. Notes the idea of direct-debit subscription is not new. Emphasizes what is different about Dennis' approach is the idea of putting direct-debit subscriptions on the Web and farming out the process to other publishers, including his rivals. Includes one photo. (CT)

Descriptors: Magazines; Publishing; Internet; Web Sites; Electronic Commerce

#### 18/5/38 (Item 2 from file: 233)

DIALOG(R) File 233: Internet & Personal Comp. Abs.

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00528124 99PW03-002

Good providers; the best national and regional ISPs -- Still using AOL to get to the Net? Now's the perfect time to switch. We rate 20 ISPs that are clamoring for your business

Furger, Roberta

PC World , March 1, 1999 , v17 n3 p124-138, 12 Page(s)

ISSN: 0737-8939 Languages: English

Document Type: Buyer and Vendor Guide Geographic Location: United States

Presents a buyers' guide to the top 20 Internet Service Providers (ISPs). Features a table comparing coverage areas, start-up and monthly fees, support policies and availability, installation and performance, all-purpose features, including V.90 access, and business-specific features, such as credit card processing and high-speed access. Notes that America Online (AOL) currently holds a 13 percent share among 4500 ISPs. Recommends AT&T WorldNet as the Best Buy. Suggests using a national ISP if Web access is needed while traveling in the United States, and a large ISP like Concentric and IBM for global access. Discusses the range in monthly rates, the growth of multiple e-mail accounts, differences in registration procedures, and varying efforts to improve technical support. Includes six photos, six sidebars, two screen displays, and two tables. (amg)

Descriptors: Internet Service Providers; Internet; World Wide Web; Electronic Mail; Consumer Information

# 18/5/39 (Item 3 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs.

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00499039 98PK06-107

CashRegister manages e-sales -- Customizability gives CyberCash's upgrade an edge over rivals

Taschek, John

PC WEEK , June 8, 1998 , v15 n23 p37, 1 Page(s)

ISSN: 0740-1604

Company Name: CyberCash

URL: http://www.cybercash.com Product Name: CashRegister 3.2

Languages: English

Document Type: Software Review Grade (of Product Reviewed): B

Hardware/Software Compatibility: IBM PC Compatible; Microsoft Windows NT; Unix

Geographic Location: United States

Presents a favorable review of CashRegister 3.2 (\$300 to \$800, activation fee; \$40 to \$70, monthly service fees; plus per-transaction

fees ), a payment verification and authorization solution for electronic commerce sites from CyberCash Inc. of Reston, VA (703). Requires knowledge of Perl or C programming for the Unix version, or Visual Basic and Active Server Pages for t Windows NT version. Explains that customers maintain

their own sites, while a nstalled connection code allow yberCash to the transaction and credit card processing services. Notes that i gives merchants freedom to customize their sites as they wish. Complains that the transaction approval process for MasterCard Visa is lacking, because it does not verify shipping/billing addresses. Concludes that this is currently `one of the easiest ways to manage electronic payments on the Web.'' Includes one screen display, one diagram, and one product summary. (kgh)

Descriptors: Electronic Commerce; Online Transaction Processing; Web

Sites; Retailing

Identifiers: CashRegister 3.2; CyberCash

# 18/5/40 (Item 4 from file: 233)

DIALOG(R)File 233:Internet & Personal Comp. Abs. (c) 2000 Info. Today Inc. All rts. reserv.

00490283 98PK03-402

## Online merchants can bank on fleet

Kerstetter, Jim

PC WEEK, March 30, 1998, v15 n13 p1, 20, 2 Page(s)

ISSN: 0740-1604

Company Name: Fleet Financial Group

Languages: English

Document Type: Articles, News & Columns

Geographic Location: United States

Provides a profile on online merchants, and how they began to put their trust in big banks. Says Boston-based Fleet Financial Group Inc. is set to become the first major bank to step beyond home banking and into the larger world of electronic commerce hosting services for online merchants. Adds Fleet Bank is also testing a series of hosting and design services called storefront@fleet. Says other banks could soon follow with their own e-commerce services. Explains Fleet's e-commerce has a built-in quality-of-service advantage: the bank has proved its ability to handle credit card processing, fraud detection, and security of money and data, all the difficult and expensive processes for any online business. Adds the monthly price of store-front@fleet, including transaction processing fees , will range from \$99 to \$249, and set-up fees range from \$99 to \$1,495. Contains one screen display. (EB)

Descriptors: Electronic Commerce; Banking; Online Transaction Processing; Consumer Information; Cost Estimation; Business

Identifiers: Fleet Financial Group

S1 40635 (SMART OF CHIP OR CREDIT OR BANK OR CHARGE) CAR	
ITCARD? OR NKCARD? OR VISA OR MC OR CHARGE RD OR	CHIPCARD?
OR SMARTCARD?	
S2 147118 CLUB? OR MAGAZINE? OR PERIODICAL? OR JOURNAL? OR	ORGANIZAT-
<pre>ion? or merchant? or service() provider?</pre>	
S3 18453 RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR M	EMBERSHIP?
S4 272484 ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR	AUTOCHARGE?
OR AUTO()CHARGE? OR PUSH? OR COMPUTERI? OR TIMED O	R STANDING-
()ORDER? OR APPROVAL()PLAN? ?	
S5 555873 DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK?	OR FILE?
S6 9576 (MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (	5N) (S2 OR -
S3)	
S7 12394 POS OR POINT(2N)(SERVICE? OR SALE?) OR (MONETARY	OR DUES) (-
) PROCESSOR?	
S8 1328 S1 AND S2 AND S3	
S9 894 S8 AND S4 AND S5	
S10 126 S9 AND S6 AND S7	
S11 41 S10 AND IC=G06F-017?	
S12 2956 S1(S)(S3 OR S4)	
S13 31 S11 AND S12	
S14 31 IDPAT (sorted in duplicate/non-duplicate order)	
S15 31 IDPAT (primary/non-duplicate records only)	
File 348:European Patents 1978-2000/Aug W02	
(c) 2000 European Patent Office	
File 349:PCT FULLTEXT 1983-2000/UB=20000803,UT=20000720	

(c) 2000 WIPO/MICROPAT

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15/5/1 (Item 1 from ile: 348)
DIALOG(R)File 348:Europe Patents
(c) 2000 European Patent Office. All rts. reserv.

01030324
ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348
MOBILE ELECTRONIC COMMERCE SYSTEM
MOBILES ELEKTRONISCHES HANDELSSYSTEM
SYSTEME DE COMMERCE ELECTRONIQUE MOBILE
PATENT ASSIGNEE:
```

MATSUSHITA ELECTRIC INDUSTRIAL CO., LTD, (216884), 1006, Oaza-Kadoma,
Kadoma-shi, Osaka 571-0000, (JP), (Applicant designated States: all)

TAKAYAMA, Hisashi, 21-22, Matsubara 4-chome, Setagaya-ku, Tokyo 156-0043, (JP)

LEGAL REPRESENTATIVE:

Casalonga, Axel (14511), BUREAU D.A. CASALONGA - JOSSE Morassistrasse 8, 80469 Munchen, (DE)

PATENT (CC, No, Kind, Date): EP 950968 A1 991020 (Basic) WO 9909502 990225

APPLICATION (CC, No, Date): EP 98937807 980813; WO 98JP3608 980813

PRIORITY (CC, No, Date): JP 97230564 970813

DESIGNATED STATES: DE; FR; GB

INTERNATIONAL PATENT CLASS: G06F-017/60

ABSTRACT EP 950968 A1

The objective of the present invention is to provide a mobile electronic commerce system that is superior in safety and usability. The mobile electronic commerce system comprises an electronic wallet 100, supply sides 101, 102, 103, 104 and 105, and a service providing means 110 that is connected by communication means. The service providing means installs a program for an electronic ticket, an electronic payment card, or an electronic telephone card. The electronic wallet employs the installed card to obtain a product or a service or entrance permission. The settlement process is performed by the electronic wallet and the supply side via the communication means, and data obtained during the settlement process are managed by being transmitted to the service providing means at a specific time. A negotiable card can be easily obtained, and when the negotiable card is used the settlement process can be quickly and precisely performed.

ABSTRACT WORD COUNT: 150

NOTE:

Figure number on first page: 1

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 990519 Al International application (Art. 158(1))
Application: 991020 Al Published application with search report
Examination: 991020 Al Date of request for examination: 19990825
LANGUAGE (Publication, Procedural, Application): English; English; Japanese
FULLTEXT AVAILABILITY:

Available Text Language Update Word Count
CLAIMS A (English) 9942 17239
SPEC A (English) 9942 160346
Total word count - document A 177585
Total word count - document B 0

15/5/2 (Item 2 from file: 348)
DIALOG(R) File 348: European Patents
(c) 2000 European Patent Office All r

Total word count - documents A + B 177585

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00499287

ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348 METHOD AND SYSTEM FOR REMOTE DELIVERY OF RETAIL BANKING SERVICES VERFAHREN UND SYSTEM ZUR FERNVERTEILUNG FUR DEN KLEINHANDELBANKVERKEHR PROCEDE ET SYSTEME DE PRESTATION A DISTANCE DE SERVICES BANCAIRES DE DETAIL PATENT ASSIGNEE:

ONLINE RESOURCES & COMMUNICATIONS CORPORATION, (1387560), 1313 Dolly

```
Madison Boulevard, State 300, McLean, VA 22101, (US), applic designated states: A BE; CH; DE; DK; ES; FR; GB; GR; IT; LI; L NL; SE)
INVENTOR:
  LAWLOR, Matthew, P., 302 C Street N.E., Washington, DC 20036, (US)
  CARMODY, Timothy, E., 1211 Summit Road, McLean, VA 22101, (US)
LEGAL REPRESENTATIVE:
  Allman, Peter John et al (27675), MARKS & CLERK, Sussex House, 83-85
    Mosley Street, Manchester M2 3LG, (GB)
PATENT (CC, No, Kind, Date): EP 504287 A1
                                              920923 (Basic)
                              EP 504287 A1 931222
                               EP 504287 B1 990721
                              WO 9109370 910627
APPLICATION (CC, No, Date):
                               EP 91901390 901210; WO 90US7153 901210
PRIORITY (CC, No, Date): US 448170 891208
DESIGNATED STATES: AT; BE; CH; DE; DK; ES; FR; GB; GR; IT; LI; LU; NL; SE
INTERNATIONAL PATENT CLASS: G06F-017/60; G07F-007/10; H04M-017/02
CITED PATENTS (EP A): US 4850007 A; US 4186438 A; WO 9000281 A
CITED PATENTS (WO A): US 3652795 A; JP 55110368 A; US 4341951 A; US 4454414
  A; US 4536647 A; US 4625276 A; US 4634845 A; US 4823264 A
CITED REFERENCES (EP A):
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  AMERICAN BANKER. 29 December 1983, pages 1 & 16 M. WEINSTEIN 'Chase, Cox
    Plan Service for Other Banks';
CITED REFERENCES (WO A):
  Economist, 27 March 1982, "Over 100 shared automatic teller machine (ATM
    network are operating in the US", pages 83 and 841 (Abstract only).
  American Banker, 28 June 1984, "Home Banking: MCI Communications Venture
    To Be Delayed Until Next Year", pages 2 and 181 (Abstract only).
  American Banker, 15 May 1985, "Airline Credit Union Ready for Takeoff
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    only).
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    Video Banking Service", pages 2 and 25 (Abstract only).
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    Home Banking", pages 8 and 17 (Abstract only).
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    system", page 8 (Abstract only).
  Marketing Communications, December 1984 "The Electronic Wizard of Wall
    Street", pages 32-34.
  ITS Current, March 1988, "ITS Develops SHAZAM Bill Payer For Customer and
    Merchant Convenience", pages 3-4.;
  No A-document published by EPO
LEGAL STATUS (Type, Pub Date, Kind, Text):
                 000531 B1 Opposition 01/20000410 Opposition filed
                             APACS (Administration) LIMITED (125080) MERCURY
                             HOUSE, TRITON COURT
                             14 FINSBURY SQUARE LONDON EC2A 1LQ GB
                             (Representative:) Jones, Stephen Francis (50222)
                             Baker & McKenzie 100 New Bridge Street
                             GB-London EC4V 6JA (GB)
                  920923 Al Published application (Alwith Search Report
 Application:
                             ; A2without Search Report)
                  000614 B1 Opposition 01/20000410 Admissible opposition
 Oppn:
                            APACS (Administration) LIMITED (125080) MERCURY
                            HOUSE, TRITON COURT
                             14 FINSBURY SQUARE LONDON EC2A 1LQ GB
                             (Representative:) Jones, Stephen Francis (50222)
                             Baker & McKenzie 100 New Bridge Street
                             GB-London EC4V 6JA (GB)
                             02/20000414 Admissible opposition
                             ABBEY NATIONAL PLC (125200) BAKER STREET LONDON
                             NW1 6XL GB
                             (Representative:) Jones, Stephen Francis (50222)
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Baker & McKenzie 100 New Bridge Street

GB-London EC4V 6JA (GB)

Baker & McKenzie 100 New Brid Street GB-London EC4V 6JA (GB) 05/20000414 Opposition filed LLOYDS TSB BANK PLC (125230) 71 LOMBARD STREET LONDON EC3P 3BS GB (Representative:) Jones, Stephen Francis (50222) Baker & McKenzie 100 New Bridge Street GB-London EC4V 6JA (GB) 06/20000414 Opposition filed NATIONAL WESTMINSTER BANK PLC (125240) 41 LOTHBURY LONDON EC2P 2BP GB (Representative:) Jones, Stephen Francis (50222) Baker & McKenzie 100 New Bridge Street GB-London EC4V 6JA (GB) 07/20000414 Opposition filed NATIONWIDE BUILDING SOCIETY (125250) NATIONWIDE HOUSE PIPERS WAY SWINDON SN38 1NW GB (Representative:) Jones, Stephen Francis (50222) Baker & McKenzie 100 New Bridge Street GB-London EC4V 6JA (GB) 08/20000414 Opposition filed THE ROYAL BANK OF SCOTLAND PLC (125260) 36 ST ANDREW SQUARE EDINBURGH EH2 2YB GB (Representative:) Jones, Stephen Francis (50222) Baker & McKenzie 100 New Bridge Street GB-London EC4V 6JA (GB) 920923 Al Date of filing of request for examination: Examination: 920609 931222 Al Drawing up of a supplementary European search Search Report: report: 931103 940105 Al Representative (change) Change: 960717 Al Date of despatch of first examination report: Examination: 960603 980715 Al International patent classification (change) Change: 980715 Al Obligatory supplementary classification Change: (change) 990721 B1 Granted patent Grant: LANGUAGE (Publication, Procedural, Application): English; English FULLTEXT AVAILABILITY: Available Text Language Update Word Count 9929 CLAIMS B (English) 2662 9929 2704 CLAIMS B (German) CLAIMS B (French) 9929 3257 9929 28351 SPEC B (English) Total word count - document A Total word count - document B 36974 Total word count - documents A + B 36974

#### 15/5/3 (Item 3 from file: 348) DIALOG(R) File 348: European Patents

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#### 00411867

ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348 AUTOMATIC FEE COLLECTING AND RECEIPT DISPENSING SYSTEM

AUTOMATISCHES SYSTEM ZUR KASSIERUNG VON GEBUHREN UND AUSGABE VON BELEGEN SYSTEME AUTOMATIQUE DE COLLECTE DE TAXES ET DE DISTRIBUTION DE QUITTANCES PATENT ASSIGNEE:

AMERICAN REGISTRATION SYSTEMS, INC., (1238650), 4407 Manchester Avenue, Suite 103, Encinitas, CA 92024, (US), (applicant designated states: DE;FR;GB;IT)

#### INVENTOR:

WINN, R., Keith, 4407 Manchester Avenue Suite 103, Encinitas, CA 92024, (US)

ROUSSEFF, Christ, M., 17235 Los Morros, Rancho Santa Fe, CA 92067, (US) LEGAL REPRESENTATIVE:

Wilson, Nicholas Martin et al (37812), WITHERS & ROGERS 4 Dyer's

Buildings Holborn, I don EC1N 2JT, (GB)
PATENT (CC, No, Kind, Da): EP 441823 A1 910821 (Basi EP 441823 A1 EP 441823 B1 970702 WO 9005341 900517 EP 89912021 891016; WO 89US4633 891016 APPLICATION (CC, No, Date): PRIORITY (CC, No, Date): US 265762 881101 DESIGNATED STATES: DE; FR; GB; IT INTERNATIONAL PATENT CLASS: G06F-015/00; G06F-017/60 CITED PATENTS (EP A): US 4449186 A; US 4247759 A; GB 1394631 A; US 4831526 CITED PATENTS (WO A): US 4567359 A; US 4567359 A; US RE32115 E; US 3943335 A; US 4023013 A; US 4319336 A; US 4359631 A; US 4484304 A; US 4569952 A; US 4310448 A; US 4714717 A; US 4795763 A; US 4459397 A; US 3717597 A CITED REFERENCES (EP A): See also references of WO9005341; NOTE: No A-document published by EPO LEGAL STATUS (Type, Pub Date, Kind, Text): Application: 910821 Al Published application (Alwith Search Report ;A2without Search Report) Examination: 910821 Al Date of filing of request for examination: 910429 Change: 910911 Al Representative (change) Search Report: 930317 Al Drawing up of a supplementary European search report: 930125 Examination: 941026 Al Date of despatch of first examination report: 940909 970702 B1 Granted patent Grant: Oppn None: 980624 B1 No opposition filed 991020 B1 Date of lapse of European Patent in a Lapse: contracting state (Country, date): IT 19970702 LANGUAGE (Publication, Procedural, Application): English; English; English FULLTEXT AVAILABILITY: Available Text Language Update Word Count CLAIMS B (English) EPAB97 967 CLAIMS B (German) EPAB97 1006 CLAIMS B (French) EPAB97 1186 SPEC B (English) EPAB97 6854 Total word count - document A Total word count - document B 10013 Total word count - documents A + B 10013 15/5/4 (Item 4 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv. 00728203 SYSTEM AND METHOD FOR NEGATIVE RETROACTIVE DISCOUNTS SYSTEME ET METHODE CONCERNANT DES PENALISATIONS RETROACTIVES SUR REMISES Patent Applicant/Assignee: WALKER DIGITAL LLC, One High Ridge Park, Stamford, CT 06905, US, US (Residence), US (Nationality), (For all designated states except: US) Patent Applicant/Inventor: WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US) VAN LUCHENE Andrew S, 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US) O'SHEA Deirde, 10 Manhattan Avenue - Apt.2A, New York, NY 10025, US, US (Residence), US (Nationality), (Designated only for: US) Legal Representative: BUCKLEY Patrick J, Walker Digital Corporation, Intellectual Property Dept., One High Ridge Park, Stamford, CT 06905, US Patent and Priority Information (Country, Number, Date): WO 200041109 A2 20000713 (WO 0041109) Patent: Application: WO 99US28702 19991202 (PCT/WO US9928702)

Priority Application: 45 98223903 19981231
Designated States: AE AI AT AU AZ BA BB BG BR BY CA CH N CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 15351

## English Abstract

A system and method is disclosed in which customers are provided with an instant discount subject to an obligation to make further purchases or otherwise act in a specified way. The customer must assent to the obligation implicitly or explicitly. However, failure of the customer to later abide by his or her obligation will result in a penalty, including a retroactive charge on the customer's account to lessen or eliminate the discount that that customer previously received. In addition, the customer may incur further charges. Thus, instead of giving away a benefit hoping that store or brand loyalty will be fostered with that customer, a retailer or other seller can, with the present invention, recoup the cost of the benefit if the customer reneges on his or her obligation. Included in the disclosure is a discount offer process wherein discounts and included obligations are offered or targeted to customers, and an obligation fulfillment check process in which compliance with obligations is monitored. Also disclosed is a terminal configured to perform the same.

# French Abstract

Cette invention concerne un systeme et une methode selon lesquels le client se voit accorder instantanement une remise a condition qu'il procede a d'autres achats ou, du moins, se comporte d'une maniere determinee. Le client doit se soumettre a cette obligation implicitement ou explicitement faute de quoi il s'expose a une penalite, dont un debit retroactif de son compte destine a amputer ou a supprimer la remise precedemment consentie. D'autres penalites sont envisageables. Ainsi, plutot que d'accorder un avantage dans l'espoir de fideliser le client a un magasin ou a une marque, un detaillant ou un vendeur peut, selon la presente invention, recuperer les frais consentis avec l'octroi dudit avantage au cas ou le client en question n'honorerait pas ses obligations. L'invention concerne un systeme d'offre de reduction selon lequel des remises assorties d'obligations sont proposees a des clients cibles et un systeme permettant de controler le bon respect de ses obligations par le client. L'invention concerne egalement un terminal concu pour s'acquitter de ces fonctions.

Legal Status (Type, Date, Text)

Publication 20000713 A2 Without international search report and to be republished upon receipt of that report.

15/5/5 (Item 5 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00726658

METHOD AND APPARATUS FOR DETERMINING A SUBSCRIPTION TO A PRODUCT IN A RETAIL ENVIRONMENT

PROCEDE ET APPAREILLAGE PERMETTANT DE PROPOSER UNE SOUSCRIPTION A UN PRODUIT DANS UN ENVIRONNEMENT DE VENTE AU DETAIL

Patent Applicant/Assignee:

WALKER DIGITAL LLC, On High Ridge Park, Stamford, CT 0.05, US, US (Residence), US (For all designated tates except:

Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CN 06877, US, US (Residence), US (Nationality), (Designated only for: US) VAN LUCHENE Andrew S, 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US)

O'SHEA Deirdre, Apartment 2A, 10 Manhattan Avenue, New York, NY 10025, US , US (Residence), US (Nationality), (Designated only for: US)

Legal Representative:

SANTISI Steven M, Walker Digital Corporation, Intellectual Property Dept., One High Ridge Park, Stamford, CT 06905, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200039723 A2 20000706 (WO 0039723)
Application: WO 99US27709 19991122 (PCT/WO US9927709)

Priority Application: US 98221457 19981228

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English
Fulltext Availability:
Detailed Description

Claims

Fulltext Word Count: 13953

#### English Abstract

A method and apparatus for managing a subscription to a product in a retail environment, wherein the product for which a subscription is offered is selected based on the customer's historical purchases. The subscription defines a price for the selected product, wherein the subscription price is lower than the retail price of the product. The subscription specifies conditions which the customer has to meet in order to remain entitled to receive the subscription price for purchases of the product. Such conditions typically include a required frequency of purchases for a required period of time. The conditions of the subscription are selected so as to maximize the customer's visits to the business offering the subscription without unnecessarily eroding the profits of the business.

#### French Abstract

Cette invention concerne un procede et appareillage utilises pour la gestion de la souscription a un produit dans un environnement de vente au detail. Le produit pour lequel on propose une souscription est choisi en se basant sur l'historique des produits achetes par le client. La souscription permet d'attribuer au produit selectionne un prix inferieur a celui dudit produit vendu au detail. La souscription specifie les conditions qui doivent etre remplies par le client pour qu'il puisse continuer a beneficier du prix de souscription lors de l'achat dudit produit. Parmi ces conditions, on trouve en general une frequence d'achat obligatoire pendant une periode de duree determinee. Les conditions de la souscription sont selectionnees de maniere a maximiser la frequentation du client dans l'etablissement qui propose la souscription, sans occasionner une baisse inutile des profits de l'etablissement.

Legal Status (Type, Date, Text)
Publication 20000706 A2 Without international search report and to be republished upon receipt of that report.

DIALOG(R) File 349: PCT FULLTEXT
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00725197

# AMUSEMENT AND PREMIUMS NETWORK RESEAU DE JEUX ET DE PRIMES

Patent Applicant/Assignee:

KLAYH John, KLAYH, John , 383 Dovercourt Drive, Winnipeg, Manitoba R3Y 1G4 , CA

Inventor(s):

KLAYH John, KLAYH, John , 383 Dovercourt Drive, Winnipeg, Manitoba R3Y 1G4 , CA

Patent and Priority Information (Country, Number, Date):

Patent: WO 0038089 A2 20000629 (WO 200038089)
Application: WO 99CA1201 19991216 (PCT/WO CA9901201)

Priority Application: US 98218018 19981222

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 27087

#### English Abstract

A system for controlling a medium of exchange comprising: plural terminals at various locations for detecting the presence of a person and of an activity carried out by the person, and for providing signals indicative of the identity of the person and of the activity, a first database for storing predetermined exchange values for the activity, a second database for storing separate medium of exchange accounts for various persons including at least one of customers and merchants, apparatus for detecting the signals, for accessing the first database and for crediting an exchange value related to the activity to an account of a person carrying out the activity or on whose behalf the activity was carried out, in the second database, and an administration terminal in communication with the first database for generating and downloading to the first database parameters indicative of the predetermined exchange values for various activities, from time to time.

French Abstract

L'invention concerne un procede de commande d'un support d'echange comprenant : plusieurs terminaux situes en divers endroits et destines a detecter la presence d'une personne et d'une activite effectuee par cette personne, et a produire des signaux indiquant l'identite de la personne et de l'activite, une premiere base de donnees destinee a stocker des valeurs d'echange determinees servant a ladite activite, une seconde base de donnees servant a stocker un support separe de comptes d'echange pour plusieurs personnes, notamment au moins l'un des clients et commercants, un appareil servant a detecter des signaux, a acceder a la premiere base de donnees et a crediter, dans la seconde base de donnees, une valeur d'echange associee a l'activite, sur un compte d'une personne executant l'activite ou pour le compte de laquelle cette activite a ete execute, ainsi qu'un terminal d'administration, en communication avec la premiere base de donnees et destine a produire et telecharger, de temps en temps, en direction de cette premiere base, des parametres indiquant les valeurs d'echange determinees destinees aux diverses activites.

15/5/7 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00725196

SYSTEM FOR DISTRIBUTION REDEMPTION OF LOYALTY POINTS COUPONS
SYSTEME DE DISTRIBUTION ET DE REMBOURSEMENT DE POINTS ET COUPONS DE

Patent Applicant/Assignee:

KLAYH John, KLAYH, John , 383 Dovercourt Drive, Winnipeg, Manitoba R3Y 1G4 . CA

Inventor(s):

KLAYH John, KLAYH, John , 383 Dovercourt Drive, Winnipeg, Manitoba R3Y 1G4 , CA

Patent and Priority Information (Country, Number, Date):

Patent: WO 0038088 A1 20000629 (WO 200038088)

Application: WO 99CA1198 19991216 (PCT/WO CA9901198)

Priority Application: US 98218019 19981222

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 25799

# English Abstract

A system for controlling a customer reward system comprising: a first database for storing customer identifications, and for accumulated loyalty points awarded to the customer, an administration terminal for establishing loyalty point values associated with any of plural predetermined activities, and for storing the values and identities of associated activities, in a second database, a reading terminal for reading the identity of a customer at a location of the terminal, first apparatus located in the region of the reading terminal for detecting an activity of the customer, and second apparatus for accessing the second database, looking up the activity of the customer, and depositing corresponding loyalty points in the first database in association with an identification of the customer.

#### French Abstract

L'invention concerne un procede de commande d'un systeme de primes comprenant: une premiere base de donnees servant a stocker des donnees d'identifications de clients, les points de fidelite accumules offerts aux clients, un terminal d'administration destine a etablir des valeurs de points de fidelite, associees a l'une des activites determinees, et a stocker, dans une seconde base de donnees, les valeurs et references des activites associees, un terminal de lecture de l'identite d'un client au niveau du terminal, un premier appareil place dans la region du terminal de lecture, servant a detecter une activite du client, ainsi qu'un second appareil destine a acceder a la seconde base de donnees, a rechercher l'activite du client et a deposer des points de fidelite correspondants dans la premiere base de donnees, en association avec l'identification du client.

15/5/8 (Item 8 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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#### 00717094

SYSTEM FOR ELECTRONIC COMMERCE IN NON-STANDARDIZED SERVICES SYSTEME DE COMMERCE ELECTRONIQUE POUR SERVICES NON UNIFORMISES Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 0029989 A1 20000525 (WO 200029989)
Application: WO 99US27270 19991118 (PCT/WO US9927270)

Priority Application: US 98108834 19981118

Designated States: JP US AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT

SE

Main International Patent Class: G06F-017/30;

Publication Language: English Filing Language: English

Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 17951

#### English Abstract

A system is provided for electronic commerce in non-standardized services. Users (4001) register with the service dispatch system and make one or more profiles (4005). Service requesters (4007) send a task to the service dispatch system for posting. At (4011), the service dispatch system selects potential service providers (4013) for the task based on the classification of expertise indicated by the users when they submitted their profiles and the ratings of the users to select one or more service providers who are qualified to perform the task. Dispatch system then pays service provider (4013) for delivering the particular service or task to requester (4007).

#### French Abstract

L'invention concerne un systeme de commerce electronique dans des services non uniformises. Ce systeme offre un marche pour des demandeurs de service et des prestataires de service en assurant une mediation entre les deux dans les domaines suivants : l'identite, ce systeme permettant aux deux parties de garder le degre d'anonymat souhaite ; l'attribution des taches, en faisant de sorte que le demandeur d'un service peut, au minimum, ne rien preciser outre le type de tache souhaite, et au maximum, indiquer un prestataire de service particulier ; le prix de la tache, qui peut etre fixe ou peut etre le resultat de negociations faisant appel a divers systemes d'offres ; l'acceptation ou le rejet d'une tache particuliere par le prestataire de service ; le paiement du prestataire de service par le demandeur de service ; et les differends qui peuvent surgir entre le demandeur de service et le prestataire de service. Les utilisateurs du systeme communiquent avec ce dernier via Internet, au travers de pages Web servant d'interface interactive pour le systeme. L'invention concerne egalement une base de donnees qui contient l'information utilisee dans les divers types de mediation, et l'interface utilisateur interactive, dont plusieurs exemples sont decrits.

# 15/5/9 (Item 9 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv.

#### 00712519

# SYSTEM AND METHOD FOR USING A PREPAID CARD

SYSTEME ET PROCEDE D'UTILISATION D'UNE CARTE A PREPAIEMENT

Patent Applicant/Assignee:

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STANGLE Brian, STANGLE, Brian , 4 Douglas Lane, New Fairfield, CT 06812 ,

Patent and Priority Information (Country, Number, Date):

WO 0025507 A1 20000504 (WO 200025507)

Application: WO 99US25157 19991027 (PCT/WO US9925157)

Priority Application: US 98181377 19981028

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PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

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International Patent Class: H04M-017/00; G06F-017/00;

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description Claims

Fulltext Word Count: 14397

#### English Abstract

A system using a prepaid card includes card (100), card user (10), card issuer (102), sales agent (104), terminal (106), and prepaid card processing center (110). Issuer (102), which may be a bank, issues card (100) and provides it to agent (104) having terminal (106) connected to processing center (110). Agent (104) can also be an employer, a telephone provider , or any commercial establishment. Card (100) can be obtained by card user (10) at a standalone terminal. Terminal (106) can be a POS terminal, a standalone terminal, an ATM, or other approved device. Processing center (110) is connected to terminals (106) preferably located all over the world via connection (108). Issuer (102), holds the funds corresponding to the amount on the prepaid card, is connected to processing center (110) via connection (112).

## French Abstract

L'invention concerne un systeme utilisant une carte prepayee et qui comprend une carte (100), un utilisateur (10), un emetteur (102), un agent de ventes (104), un terminal (106) et un centre de traitement (110) des cartes a prepaiement. L'emetteur (102), qui peut etre une banque, emet une carte (100) et la fournit a un agent de ventes (104) possedant un terminal (106) connecte au centre de traitement (110). L'agent (104) peut egalement etre un employeur, un prestataire de services telephoniques ou tout etablissement commercial. L'utilisateur (10) peut obtenir la carte (100) a un terminal autonome. Le terminal (106) peut etre un terminal point de vente, un terminal autonome, un guichet automatique bancaire (GAB), ou un autre dispositif approuve. Le centre de traitement (110) est relie aux terminaux (106), preferablement situes dans le monde entier, par une connexion (108). L'emetteur (102), qui detient les fonds correspondant au montant de la carte a prepaiement, est relie au centre de traitement (110) par une connexion (112).

#### 15/5/10 (Item 10 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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#### 00709645

FOR A HETEROGENEOUS ELECTRONIC CASH PROCESSING SYSTEM AND METHOD ENVIRONMENT

SYSTEME ET PROCEDE DE TRAITEMENT D'ENVIRONNEMENT A ARGENT ELECTRONIQUE HETEROGENE

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Inventor(s):

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Patent and Priority Information (Country, Number, Date):

Patent: WO 0022556 A1 20000420 (WO 200022556)

Application: WO 98IL497 19981013 (PCT/WO IL9800497)

Priority Application: WO 98IL497 19981013

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Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English
Fulltext Availability:
Detailed Description

Claims

Fulltext Word Count: 13766

#### English Abstract

A heterogeneous stored-value system which offers interoperability among a number of proprietary payment card brands with differing fee structures. Electronic cash originally obtained through a specific payment card brand is reconsolidated at settlement, assuring proper accounting for these fees. The system can handle isolated flow, where electronic cash flows from a loading device (2) to a payment card (8) and thence from a payment card (8) to a point of sale (6) to settlement (7), where electronic cash can flow into a payment card only from the loading device. The system can also handle circulation of the electronic cash, whereby reloading is accomplished by returning electronic cash to a payment card (8) as change from a charge transaction at a point of sale (6). In addition, payment cards with more than one charge function can be handled, whereby the customer can specify which of several charge functions will be used to acquire the electronic cash.

# French Abstract

Ce systeme de valeur stockee heterogene permet une interoperabilite entre un certain nombre de marques de cartes de paiement privatives a structures de redevances differentes. L'argent electronique obtenu a l'origine grace a une marque de carte de paiement specifique est reconsolide au niveau du reglement, garantissant une reddition de compte pertinente pour ces redevances. Le systeme peut accepter un flux isole, l'argent electronique circulant d'un dispositif de chargement (2) vers une carte de paiement (8) et donc d'une carte de paiement (8) vers un point de vente (6) vers le reglement (7), l'argent electronique circulant alors dans une carte de paiement uniquement depuis le dispositif de chargement. Le systeme peut egalement accepter une circulation de l'argent electronique, le rechargement se faisant par consequent par renvoi de l'argent electronique a une carte de paiement (8) comme monnaie d'une transaction de facturation au niveau du point de vente (6). Des cartes de paiement possedant plus d'une fonction de facturation peuvent etre acceptees, le client pouvant preciser quelle fonction de facturation sera utilisee pour acquerir l'argent electronique.

Legal Status (Type, Date, Text)
Examination 20000727 Request for preliminary examination prior to end of 19th month from priority date

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DIALOG(R)File 349:PCT FULLTEXT
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00704329

LOYALTY FILE STRUCTURE FOR SMART CARD STRUCTURE DE FICHIERS FIDELITE POUR CARTE A PUCE

Patent Applicant/Assigne

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CHEN Ann-Pin, CHEN, Ann-Pin, 600 Somerset Lane, Foster City, CA 94404, US Patent and Priority Information (Country, Number, Date):

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Application: WO 99US21253 19990922 (PCT/WO US9921253)

Priority Application: US 98159266 19980923

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

International Patent Class: G07F-007/10;

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 14483

#### English Abstract

A loyalty file structure for a smart card (104) includes any number of loyalty files (106-112) preinstalled by a card manufacturer. Each loyalty file (300) has a password (302), a file number (304), a label (306), an indicator of whether or not the file is currently being rented by a merchant (308), a length indicator (310), a data format indicator (312), and a data region (314). An issuer (102) creates a unique password for each loyalty file on a card and then issues cards to customers (514). For customer enrollment at a point -of-sale , a merchant determines if a loyalty file is available (FIG. 8A). The merchant password is sent to the issuer on-line in real time (FIG. 8B) and is returned along with authorization from the issuer to replace the password of the loyalty file with the merchant password (FIG. 8C). The file label (306) is changed to a merchant identifier and the file (300) is indicated as being rented. The merchant sends payment or
 a credit transaction to the issuer (102) for use of the loyalty file (300). For use with a loyalty program, a merchant terminal (202) finds the loyalty file (300) of a customer's card (104) for that merchant and reads or updates information within that file . The loyalty file on a card (926) is also used with electronic ticketing to store information pertaining to a purchased ticket. Upon later presentation of the card (926) at an airline boarding gate (930), stored information in the loyalty file is compared with the same information downloaded from the airline host computer (910). A match indicates a valid purchase and a boarding pass is issued.

## French Abstract

L'invention concerne une structure de fichiers fidelite pour carte a puce (104), cette structure comprenant plusieurs fichiers fidelite (106-112) preinstalles par le fabricant de cartes. Chacun de ces fichiers fidelite (300) presente un mot de passe (302), un numero de fichier (304), une etiquette (306), un indicateur (308) permettant de savoir si ce fichier est ou non utilise par un commercant, un indicateur de longueur (310), un indicateur de structure des donnees (312), et une zone de donnees (314). L'emetteur (102) cree un mot de passe unique pour chaque fichier fidelite sur une carte, avant d'emettre cette carte a un client (514). Pour enregistrer un client a un point de vente, le commercant doit tout d'abord savoir si un fichier fidelite est disponible, le mot de passe de ce commercant etant envoye en ligne a l'emetteur en temps reel, avant d'etre renvoye accompagne d'une autorisation de cet emetteur, ce qui permet de remplacer le mot de passe du fichier fidelite par le mot de passe du commercant. L'etiquette (306) du fichier est alors changee en identificateur commercant et le fichier (300) designe comme utilise. Afin de pouvoir utiliser ce fichier fidelite (300), le commercant transmet

alors le paiement ou l'operation de credit audit emette (102). Utilise avec un programme de fulite, le terminal commercant (102) trouve le fichier fidelite (300) associe a la carte (104) d'un client chez ce commercant, puis lit ou actualise les informations contenues dans ce fichier. Le fichier fidelite contenu sur une carte (926) peut par ailleurs etre utilise avec une billetterie electronique, afin de stocker les informations relatives a un billet achete. Ainsi, lorsque l'on presente ensuite la carte (926) a la porte d'embarquement (930) d'une compagnie aerienne, les informations stockees dans ledit fichier fidelite sont comparees aux informations telechargees depuis l'ordinateur central (910) de cette compagnie aerienne, et si ces informations correspondent, l'achat est alors valable et une carte d'embarquement emise.

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DIALOG(R)File 349:PCT FULLTEXT
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#### 00699891

SYSTEM FOR AUTOMATICALLY CALCULATING CONSUMER EARNED EQUITY SYSTEME DE CALCUL AUTOMATIQUE DU CREDIT D'AVOIR DE LA CLIENTELE

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HAKIM Paul D, HAKIM, Paul, D., 161 Heritage Drive, Hurley, NY 12443, US Patent and Priority Information (Country, Number, Date):

Patent: WO 0014665 Al 20000316 (WO 200014665)

Application: WO 99US19927 19990831 (PCT/WO US9919927)

Priority Application: US 9898954 19980903; US 99280212 19990329

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Main International Patent Class: G06F-017/60;

Publication Language: English

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Fulltext Availability:
Detailed Description

Claims

Fulltext Word Count: 8171

## English Abstract

A system and method for automatically calculating and managing customer earned equity liaises several customers with merchants who wish to participate in a plan to reward a customer with earned equity credit, also termed ownership investment credit (OIC), from the merchant 's stock holdings, based on a customer's completed purchase of a product or service. A merchant interface which is part of the inventive system, provides access for customers registered in the system to information, merchant brand, product/service categories, incentive program, and price, through descriptive pages which customers can browse. The merchant interface assists a customer to select a merchant , a product/service and to complete an order form. After receiving, verifying and recording the customer's purchase transaction, the merchant interface sends information to a registration and transaction database . From inputs received from the registration and transaction database and based on merchant equity credit calculation rules recorded in the system, a customer's earned equity credit is automatically calculated, stored in an equity credit database and further processed for redemption by the customer, based on redemption rules in the system and based on customer choice. A customer's earned equity credit information may be sent by the system to a stock broker to initiate purchase of stock for the customer. The equity credit calculation rules might include consideration such as customer's purchase volume, customer being a new

customer, and paymently customer within terms. The merce ts might be selling products or produing services, and could include, without limitation, those dealing in long distance telecommunications, credit card services, gasoline, cable/satellite TV service, Internet service, automobile leasing, mutual funds, bonds, stock funds, or entertainment.

#### French Abstract

L'invention concerne un systeme et un procede permettant d'evaluer et de gerer automatiquement l'avoir des clients. Il s'agit d'assurer l'interface entre la clientele et les entites commerciales desireuses de s'associer a un plan d'interessement, c'est-a-dire de participation, aux biens des entites, sur la base des achats de produits ou de services effectues par la clientele. Une interface commerciale permet aux clients enregistres dans le systeme d'acceder a ce systeme via des pages de descriptif dans lesquelles il est possible de naviguer: information, marques commerciales, categories de produits/services, programme d'incitation, et prix. L'interface aide le client a selectionner une entite, un produit/service et a remplir un formulaire de commande. Apres reception, verification et enregistrement de la transaction d'achat, l'interface envoie l'information a une base de donnees d'enregistrement et de transactions. A partir des entrees recues par la base de donnees et selon les regles d'evaluation du credit d'avoir enregistrees dans le systeme, on evalue automatiquement le credit de la clientele, avec enregistrement dans une base de donnees de credit d'avoir et traitement ulterieur aux fins d'acquisition sur la base des points accumules par la clientele, compte tenu des regles d'achat par accumulation de points propres au systeme et compte tenu egalement du choix de la clientele. Le systeme peut envoyer l'information de credit d'avoir a un courtier, aux fins d'achat par la clientele. Par exemple, les regles d'evaluation de credit d'avoir peuvent reposer sur des elements comme le volume d'achat, le fait que le client est un nouveau client, et le fait que le client paie dans les delais. Les entites commerciales peuvent vendre des produits ou fournir des services et, sans limite, leur activite peut s'etendre aux services de telecommunications a grande distance, aux services de carte de credit, aux ventes de carburant, aux services de television par cable/satellite, aux services sur Internet, a la location de vehicules, aux fonds communs de placement, aux fonds d'actions ou aux prestations de loisirs.

Legal Status (Type, Date, Text)

Correction 20000706 Corrected version of Pamphlet: pages 1-22,
description, replaced by new pages 1-22; pages
23-27, claims, replaced by new pages 23-27; pages
1/20-20/20, drawings, replaced by new pages
1/20-20/20; due to late transmittal by the receiving
Office

15/5/13 (Item 13 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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#### 00691556

A SYSTEM AND METHOD OF PROCESSING CREDIT CARD, E-COMMERCE, AND E-BUSINESS TRANSACTIONS WITHOUT THE MERCHANT INCURRING TRANSACTION PROCESSING FEES OR CHARGES WORLDWIDE

SYSTEME ET PROCEDE DE TRAITEMENT DE TRANSACTIONS PAR CARTE DE CREDIT, COMMERCE ELECTRONIQUE ET AFFAIRES ELECTRONIQUES SANS QUE LE COMMERCANT N'ENCOURE DES FRAIS DE TRAITEMENT DE LA TRANSACTION OU DES CHARGES DANS LE MONDE ENTIER

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Inventor(s):

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Main International Patent Class: G06F-017/60;

Publication Language: English Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 24297

#### English Abstract

The present invention relates to a processing method for nullifying transaction processing fees incurred by a merchant , for processing a wide variety of credit card , e-commerce, and e-business type transactions. In addition the present invention relates to a universal advertising and payment system and method for networking, monitoring and effectuating e-mail, e-commerce, and e-business and controlling vending equipment and applications. The system can effectuate electronic commerce and interactive advertising at the point of sale . Vending equipment includes copiers, phones (public, private, cellular), facsimile machines, printers, data-ports, laptop print stations, notebook computers, palmtop computers (PALM PILOT), microfiche devices, projectors, scanners, cameras, modems, communication access, personal data assistants (PDA's), pagers, and other vending machines, personal computers (PC), PC terminals (NET PC), and network computers (NC). Vending equipment can be networked to each other through a first network, programmable and accessible by a PC, server, point of sale (POS ) system, property or management information system (PMS/MIS), and networked to a second network. The first network and second network can be the same network. Complete control of a vending machine's functionality including usage, control, diagnostics, inventory, and marketing data capture can be effectuated locally or by remote connection to the network. Remote connection to the network includes Internet type connections, telecommunication (telephone, ISDN, ADSL), VSAT satellite, and other wire and wireless transmission.

#### French Abstract

La presente invention concerne un procede de traitement permettant d'annuler les frais de traitement de transaction encourus par un commercant ayant effectue des transactions par carte de credit, commerce electronique et affaires electroniques. En outre la presente invention concerne un systeme de publicite et de paiement universel et un procede de mise en reseau, de controle et d'application de courrier electronique, de commerce electronique et d'affaires electronique et de commande de materiel et d'applications de vente. Le systeme permet de faire du commerce electronique et de la publicite interactive au point de vente. Le materiel de vente comprend des copieurs, des telephones (publics, prives, cellulaires), des telecopieurs, des imprimantes, des dispositifs d'entree de donnees, des postes d'impression pour ordinateurs portatifs, des ordinateurs portatifs, des ordinateurs de poche (PALM PILOT), des appareils a microfiches, des projecteurs, des scanners, des cameras, des modems, des dispositifs d'acces aux communications, des assistants numeriques (PDA), des recepteurs d'appel de personnes et d'autres appareils de vente, des ordinateurs personnels (PC), des terminaux de PC (NET PC) et des ordinateurs de reseau (NC). On peut connecter par reseau le materiel de vente dans un premier reseau programmable et accessible a partir d'un PC, d'un serveur, d'un systeme de point de vente (POS ), d'un systeme d'information de propriete ou de gestion (PMS/MIS), puis le mettre en reseau dans un deuxieme reseau. Le premier reseau et le deuxieme reseau peuvent former un seul reseau. On peut effectuer une commande complete d'une fonctionnalite d'appareil de vente comprenant l'utilisation, la commande, le diagnostic, l'inventaire et la gestion de

la saisie de donnees, palement ou par connexion a distance au reseau. Une connexion a distance au reseau comprend des connexions de type Internet, un dispositif de telecommunication (telephone, ISDN, ADSL), un satellite VSAT et d'autres dispositifs de transmission avec ou sans cable.

15/5/14 (Item 14 from file: 349)
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00691554

A METHOD OF TRANSACTING E-COMMERCE AND E-BUSINESS FROM A PUBLIC ACCESS PERVASIVE COMPUTING DEVICE

PROCEDE PERMETTANT D'EFFECTUER DES TRANSACTIONS PAR COMMERCE ELECTRONIQUE ET AFFAIRES ELECTRONIQUES A PARTIR D'UN DISPOSITIF DE CALCUL OUVERT A UN ACCES PUBLIC

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

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Application: WO 99US15922 19990715 (PCT/WO US9915922)

Priority Application: US 9893475 19980720; US 99293358 19990416; US 99293129 19990416; US 99335327 19990617; US 99334815 19990617

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

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Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 29602

#### English Abstract

The present invention relates to a processing method for conducting e-mail, e-commerce, and e-business by way of an electronic commerce terminal. An electronic commerce terminal can be referred to as a pervasive computing device. In addition, the present invention relates to a universal advertising and payment system and method for networking, monitoring and effectuating e-mail, e-commerce, and e-business and controlling vending equipment and applications. The system can effectuate electronic commerce and interactive advertising at the point of sale . Vending equipment includes copiers, phones (public, private, cellular), facsimile machines, printers, data-ports, laptop print stations, notebook computers, palmtop computers (PALM PILOT), microfiche devices, projectors, scanners, cameras, modems, communication access, personal data assitants (PDA's), pagers, and other vending machines, personal computers (PC), PC terminals (NET PC), and network computers (NC). Vending equipment can be networked to each other through a first network, programmable and accessible by a PC, server, point of sale (POS) system, property or management information system (PMS/MIS), and networked to a second network. The first network and second network can be the same network. Complete control of a vending machine's functionality including usage, control, diagnostics, inventory, and marketing data capture can be effectuated locally or by remote connection to the network. Remote connection to the network includes Internet type connections, telecommunication (telephone, ISDN, ADSL), VSAT satellite, and other wire and wireless transmission.

#### French Abstract

La presente invention cerne un procede de traitement d'echanger du courrier electronique, d'effectuer des transactions par commerce electronique et affaires electroniques au moyen d'un terminal de commerce electronique. On peut se referer a un terminal de commerce electronique comme a un dispositif de calcul ouvert. En outre, la presente invention concerne un systeme de publicite et de paiement universel et un procede de mise en reseau, de controle et d'application de courrier electronique, de commerce electronique et d'affaires electronique et de commande de materiel et d'applications de vente. Le systeme permet de faire du commerce electronique et de la publicite interactive au point de vente. Le materiel de vente comprend des copieurs, des telephones (publics, prives, cellulaires), des telecopieurs, des imprimantes, des dispositifs d'entree de donnees, des postes d'impression pour ordinateurs portatifs, des ordinateurs portatifs, des ordinateurs de poche (PALM PILOT), des appareils a microfiches, des projecteurs, des scanners, des cameras, des modems, des dispositifs d'acces aux communications, des assistants numeriques (PDA), des recepteurs d'appel de personnes et d'autres appareils de vente, des ordinateurs personnels (PC), des terminaux de PC (NET PC) et des ordinateurs de reseau (NC). On peut connecter par reseau le materiel de vente dans un premier reseau, programmable et accessible a partir d'un PC, d'un serveur, d'un systeme de point de vente (POS ), d'un systeme d'information de propriete ou de gestion (PMS/MIS), puis le mettre en reseau dans un deuxieme reseau. Le premier reseau et le deuxieme reseau peuvent former un seul reseau. On peut effectuer une commande complete d'une fonctionnalite d'appareil de vente comprenant l'utilisation, la commande, le diagnostic, l'inventaire et la gestion de la saisie de donnees, localement ou par connexion a distance au reseau. Une connexion a distance au reseau comprend des connexions de type Internet, un dispositif de telecommunication (telephone, ISDN, ADSL), un satellite VSAT et d'autres dispositifs de transmission avec ou sans cable.

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15/5/15 (Item 15 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00687798

STORED VALUE TRANSACTION SYSTEM INCLUDING AN INTEGRATED DATABASE SERVER SYSTEME DE TRANSACTION DE VALEURS STOCKEES COMPRENANT UN SERVEUR AVEC BASE DE DONNEES INTEGREE

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BELCZYNSKI Mari, BELCZYNSKI, Mari, American Express Travel Related Services Company, Inc., American Express Tower, World Financial Center, New York, NY 10285, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 0000915 A1 20000106 (WO 200000915)

Application: WO 99US12118 19990601 (PCT/WO US9912118)

Priority Application: US 98105406 19980626; US 99241188 19990201

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT

UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU

TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG

CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

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Detailed Description

Fulltext Word Count: 6496

English Abstract

An integrated database and information server are provided that efficiently share information and tasks between various stored value programs. A server is configured to provide reusable objects and data structures that are suitably shared between various stored value products. A database at the server allows data to be shared between various programs so that each consumer associates with only one database record even though that consumer may use multiple shared value products. An exemplary common record for a consumer includes information relating to mailing addresses, preferred language, and the like. By integrating modules and avoiding duplicate records, the record communicates with all stored value programs, so the information does not need to be repeatedly entered into the database. Moreover, new stored value products are quickly and easily created through selection and arrangement of various shared objects preferably maintained within the database.

# French Abstract

L'invention concerne une base de donnees integree et un serveur d'informations permettant de partager de maniere efficace des informations et des taches entre les differents programmes de valeurs stockees. Un serveur est configure de maniere a produire des structures reutilisables d'objets et de donnees qui sont partagees de maniere convenable entre les differents produits de valeurs stockees. Une base de donnees au niveau du serveur permet le partage des donnees entre divers programmes de sorte que chaque client soit associe a un seul enregistrement de la base de donnees independamment de la quantite de produits de valeurs stockees qu'a utilise ce client. Un enregistrement habituel pour un client comprend les informations ayant trait a des adresses d'envoi, a une langue preferentielle et analogues. Le fait d'integrer des modules et d'eviter les enregistrements en double permet la communication de l'enregistrement avec tous les programmes de valeurs stockees de sorte que les informations n'aient pas a etre saisies de maniere repetee dans la base de donnees. En plus, les nouveaux produits de valeurs stockees sont crees rapidement et facilement par l'intermediaire de la selection et de la disposition de differents objets partages conserves de preference dans la base de donnees.

15/5/16 (Item 16 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00663056

METHOD AND SYSTEM FOR DELIVERING AND REDEEMING DYNAMICALLY AND ADAPTIVELY CHARACTERIZED PROMOTIONAL INCENTIVES ON A COMPUTER NETWORK

PROCEDE ET SYSTEME PERMETTANT DE DISTRIBUER ET D'ECHANGER DES INCITATIONS PROMOTIONNELLES CARACTERISEES DE MANIERE DYNAMIQUE ET ADAPTATIVE SUR UN RESEAU

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9946708 A1 19990916

Application: WO 99US4970 19990305 (PCT/WO US9904970)

Priority Application: US 9877630 19980311

Designated States: AL AMOT AU AZ BA BB BG BR BY CA CH CNOW CZ DE DK EE FI GB GD GE GH GM HR HOTD IL IN IS JP KE KG KP KR KZ LOLK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SL SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG Main International Patent Class: G06F-017/60; Publication Language: English Filing Language: English Fulltext Availability: Detailed Description Claims Fulltext Word Count: 40309 English Abstract This invention relates to a system and method for defining, electronically distributing, dynamically displaying to a consumer,

redeeming and clearing promotional incentives over a network. One or more parameters of the incentives may be dynamically determined by being dependent on one or more characteristics of the consumer including the location on the network where the incentive is being viewed.

#### French Abstract

L'invention concerne un systeme et un procede permettant de definir, de distribuer electroniquement, d'afficher dynamiquement a l'attention d'un consommateur, d'echanger et de compenser des incitations promotionnelles sur un reseau. Un ou plusieurs parametres associes a des promotions peuvent etre determines dynamiquement en fonction d'une ou plusieurs caracteristiques du consommateur, notamment sa localisation sur le reseau ou la promotion est visualisee.

15/5/17 (Item 17 from file: 349) DIALOG(R) File 349: PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv.

00641670

METHODS FOR MATCHING, SELECTING, NARROWCASTING, SYSTEMS AND CLASSIFYING BASED ON RIGHTS MANAGEMENT AND/OR OTHER INFORMATION SYSTEMES ET PROCEDES DE COMPARAISON, DE SELECTION, DE DISTRIBUTION RESTREINTE, ET/OU DE CLASSIFICATION SELON DES DONNEES RELATIVES A UNE GESTION DES DROITS ET/OU D'AUTRES DONNEES Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

WO 9924928 A2 19990520 Patent:

(PCT/WO US9823648) WO 98US23648 19981106 Application:

Priority Application: US 97965185 19971106

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 455

#### English Abstract

Rights management information is used at least in part in a matching, narrowcasting, classifying and/or selecting process. A matching and classification utility system comprising a kind of Commerce Utility System is used to perform the matching, narrowcasting, classifying and/or selecting. The matching and classification utility system may match, narrowcast, classify and/or select people and/or things, non-limiting examples of which include software objects. The Matching and Classification Utility system may use any pre-existing classification schemes, including at least some rights management information and/or other qualitative and/or parameter data indicating and/or defining classes, classification systems, class hierarchies, categroy schemes, class assignments, category assignments, and/or class membership . The Matching and Classification Utility may also use at least some rights management information together with any artificial intelligence, expert system, statistical, computational, manual, or any other means to define new classes, class hierarchies, classification systems, category schemes, and/or assign persons, things, and/or groups of persons and/or things to at least one class.

#### French Abstract

Les donnees relatives a la gestion des droits sont utilisees en partie dans un processus de comparaison, de distribution restreinte, de classification, et/ou de selection, un systeme utilitaire de comparaison et de classification comprenant un type de systeme utilitaire commercial etant utilise pour effectuer la comparaison, distribution restreinte, classification, et/ou selection. Ce systeme utilitaire de comparaison et de classification peut comparer, distribuer de maniere restreinte, classifier, et/ou selectionner des individus et/ou des choses, par exemple des objets logiciels. Ce systeme utilitaire de comparaison et de classification peut utiliser n'importe quel dispositif de classification existant, par exemple au moins des dispositifs de classification existants, qui comprennent au moins des donnees relatives a la gestion des droits et/ou d'autres donnees qualitatives et/ou des donnees de parametres, permettant d'indiquer et/ou de definir des classifications, des systemes de classification, des hierarchies entre classifications, des dispositifs categoriels, des affectations de classifications, des affectations categorielles, et/ou des appartenances a des classifications. Ce systeme utilitaire de comparaison et de classification peut egalement utiliser des donnees relatives a la gestion des droits avec un systeme expert d'intelligence artificielle ou avec des organes statistiques, computationnels, manuels, ou autres, afin de definir de nouvelles classifications et hierarchies entre classifications, de nouveaux systemes de classification et dispositifs categoriels, et/ou affecter des individus, des choses, et/ou des groupes d'individus et/ou de choses a au moins une classification.

## 15/5/18 (Item 18 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv.

#### 00639148

## SYSTEM AND METHOD OF TARGETED MARKETING SYSTEME ET METHODE DE MARKETING CIBLE

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Patent and Priority Information (Country, Number, Date):

Patent: 9922328 A1 19990506 Application: 98US22613 19981026 (PCT/WO US 2613)

Priority Application: US 97958675 19971027

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

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Claims

Fulltext Word Count: 11906

#### English Abstract

A system and method of targeted marketing to consumers, including businesses and associates, based upon the financial characteristics of the consumer, type offer being made and the channel of communication for delivery of the offer. The consumer is characterized based upon financial, behavioral, and socioeconomic factors. The offer is characterized based upon the consumer and the potential for the consumer accepting the offer. The channel of communication for delivery of the offer is also characterized and combined with the consumer and consumeroffer characteristics to arrive at a net present value of the offer to be made. If the net present value is sufficient the offer is processed and presented to the consumer. If the net present value is not sufficient, the offer is revised to present a better value to the consumer (or discarded if the required offer value can not be created) thereby enhancing the chances that the consumer will accept the offer in question. In this way the system and method of the target marketing creates value in both releasing, and not releasing specific offers.

#### French Abstract

L'invention se rapporte a un systeme et a une methode de marketing cible s'adressant a des consommateurs, et notamment a des entreprises et des associes. La methode en question s'appuie sur les caracteristiques financieres du consommateur, sur le type de l'offre faite et sur la voie de communication utilisee pour la diffusion de l'offre. Le consommateur est caracterise en fonction de facteurs financiers, comportementaux et socio-economiques. L'offre est caracterisee en fonction du consommateur et de la probabilite pour que le consommateur accepte l'offre. La voie de communication pour la diffusion de l'offre est egalement caracterisee en fonction du consommateur et de l'ensemble consommateur-offre et elle est combinee aux caracteristiques relatives au consommateur et a l'ensemble consommateur-offre dans le but de produire une valeur actualisee nette de l'offre a effectuer. Si la valeur actualisee nette est suffisante, l'offre est traitee et presentee au consommateur. Si cette valeur actualisee nette n'est pas suffisante, l'offre est revue de maniere a presenter une meilleure valeur au consommateur (ou rejetee si la valeur de l'offre requise ne peut etre creee), ce qui permet d'accroitre la probabilite pour que le consommateur accepte l'offre en question. De cette maniere, le systeme et le procede de marketing cible sont createurs de valeur, que ce soit par la diffusion ou la non-diffusion d'offres specifiques.

15/5/19 (Item 19 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00637920

SYSTEM AND METHOD FOR INCENTIVE PROGRAMS AND AWARD FULFILLMENT SYSTEME ET PROCEDE D'APPLICATION DE PROGRAMMES D'INCITATION ET D'OBTENTION DE RECOMPENSE

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Patent and Priority Information (Country, Number, Date):

Patent: WO

WO 9921103 A2 19990429

Application: WO 98US21765 19981015 (PCT/WO US9821765)
Priority Application: US 9763180 19971020; US 9767776 19971210; US

9840490 19980318

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/00;

Publication Language: English

Filing Language: English Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 30776

#### English Abstract

A method and system for providing incentive programs over a computer network is provided in which a host may provide sponsoring companies with the capability to buy prepackaged or self-built incentive programs, offer such incentive programs to consumers, provide sponsoring companies and retailers with the capability to associate prizes with incentive programs, provide sponsoring companies, retailers and consumers with convenient fulfillment of prizes, and store and manipulate databases regarding all of the foregoing.

#### French Abstract

L'invention concerne un procede et un systeme d'application de programmes d'incitation dans un reseau informatique dans lequel un hote peut permettre a des compagnies de parrainage d'acheter des programmes d'incitation conditionnes a l'avance ou auto-generes; d'offrir ces programmes d'incitation a des consommateurs; de permettre a des compagnies de parrainage et a des revendeurs d'associer des recompenses aux programmes d'incitation; de proposer des recompenses interessantes a des compagnies de parrainage, des revendeurs et des consommateurs; et de memoriser et manipuler des bases de donnees contenant tout ce qui precede.

#### 15/5/20 (Item 20 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00635367

## AUTOMATED DEBT PAYMENT SYSTEM AND METHOD USING ATM NETWORK

SYSTEME AUTOMATISE DE REGLEMENT DE CREANCE UTILISANT UN RESEAU MTA ET TECHNIQUE AFFERENTE

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9918529 A1 19990415

Application: WO 98US19897 19981001 (PCT/WO US9819897)

Priority Application: 97943284 19971003

Designated States: AU BR AT BE CH CY DE DK ES FI FR GE IE IT LU MC NL

Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 11098

#### English Abstract

An electronic funds transfer methodology for providing access to non-bank loan payment processors (24) through established ATM networks (8), allowing a customer to transfer funds electronically from an account at the customer's bank (18) to a loan servicer (24) to satisfy an outstanding payment obligation. Information relevant to the payment is communicated electronically from the loan servicer through software designed to access the servicer's loan database , extract specific fields from designated records, and communicate this information to a third party central computer. The third party central computer reformats the data as necessary, aggregates this information with any similar information received from other loan or debt servicers, and transmits the aggregated information to one or more ATM transaction processors.

#### French Abstract

L'invention porte sur une technique de transfert de fonds electronique permettant d'avoir acces a des processeurs de payement de prets non bancaires (24) par le truchement de reseaux MTA existants (8) permettant a un client de transferer par voie electronique des fonds d'un compte sur sa banque (18) a un agent serveur de prets (24) afin d'acquitter une obligation de reglement a executer. L'information relative au reglement est communiquee par voie electronique par l'agent serveur de pret par l'intermediaire d'un programme concu pour acceder a la base de donnees de l'agent serveur de pret, extraire des zones de donnees specifiques d'enregistrements designes et transmettre cette information a un ordinateur central tiers. Ce dernier reformatte les donnees le cas echeant, relie cette information a toute information similaire emanant d'autres agents serveurs de prets ou de creances et fait passer l'agregat d'informations a un pou plusieurs processeurs MTA transactionnels.

#### (Item 21 from file: 349) 15/5/21

DIALOG(R) File 349: PCT FULLTEXT

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#### 00569575

SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A GATEWAY PAYMENT ARCHITECTURE UTILIZING MULTICHANNEL, EXTENSIBLE, FLEXIBLE Α ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE MANUFACTURE POUR UNE ARCHITECTURE DE SYSTEME DE DANS LESQUELS ON UTILISE UNE ARCHITECTURE PAIEMENT INTERRESEAU MULTIVOIE, EXTENSIBLE ET FLEXIBLE

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Patent and Priority Information (Country, Number, Date):

WO 9813797 A2 19980402 Patent:

Application: WO 97US17381 19970926 (PCT/WO US9717381)

Priority Application: US 96721133 19960926

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES

FI GB GE GH HU IL IS JEKE KG KP KR KZ LC LK LR LS LT L MW MX NO NZ PL PT RO RESD SE SG SI SK SL TJ TM TR TT UND G US UZ VN YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD

Main International Patent Class: G07F-019/00; International Patent Class: G06F-017/60; Publication Language: English Filing Language: English

Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 35317

#### English Abstract

Secure transmission of data is provided between a plurality of computer systems over a public communication system, such as the Internet. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information from the merchant computer system to a payment gateway computer system. The payment gateway system formats transaction information appropriately and transmits the transaction to the particular host legacy system. The host legacy system evaluates the payment information and returns a level of authorization of credit to the gateway which packages the information to form a secure transaction which is transmitted to the merchant which is in turn communicated to the customer by the  ${\tt merchant}$  . The  ${\tt merchant}$  can then determine whether to accept the payment instrument tendered or deny credit and require another payment instrument. An architecture that provides support for additional message types that are value; ndash; added extensions to the basic SET protocol is provided by a preferred embodiment of the invention.

#### French Abstract

La transmission protegee de donnees est assuree entre plusieurs systemes informatiques sur un reseau de communication public, tel qu'Internet. La transmission protegee de donnees est assuree entre un systeme informatique client et un systeme informatique vendeur, et pour une transmission encore mieux protegee des informations de paiement, entre le systeme informatique client et un systeme informatique de paiement interreseau. Ledit systeme de paiement interreseau met en forme des informations de transaction de maniere appropriee et transmet la transaction au systeme hote deja en place. Ledit systeme hote deja en place evalue les informations de paiement et renvoie un niveau d'autorisation de credit a la passerelle qui condense les informations pour former une transaction protegee qui est a son tour communiquee au client par le vendeur. Le vendeur peut ensuite determiner s'il accepte l'instrument de paiement propose ou s'il refuse le credit et demande un autre instrument de paiement. Une architecture qui assure le prise en charge de types de messages supplementaires qui sont des extensions a valeur ajoutee au protocole de transaction electronique protegee (SET), est prevue dans un mode de realisation prefere de l'invention.

(Item 22 from file: 349) 15/5/22 DIALOG(R) File 349: PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv.

- SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A GATEWAY SYSTEM ARCHITECTURE WITH SYSTEM ADMINISTRATION INFORMATION ACCESSIBLE FROM A BROWSER
- ΕT ARTICLE MANUFACTURE POUR UNE ARCHITECTURE DE PROCEDE COMMUNICATION INTERRESEAU DONT LES INFORMATIONS D'ADMINISTRATION DU SYSTEME SONT ACCESSIBLES AU MOYEN D'UNE FONCTION DE SURVOL

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Patent and Priority Information (Country, Number, Date):

Patent:

WO 9813796 A2 19980402

Application:

WO 97US17377 19970926 (PCT/WO US9717377)

Priority Application: US 96721167 19960926

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Main International Patent Class: G07F-019/00;

International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English
Fulltext Availability:
Detailed Description

Claims

Fulltext Word Count: 44420

#### English Abstract

Secure transmission of data is provided between a plurality of computer systems over a public communication system, such as the Internet. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information from the merchant computer system to a payment gateway computer system. The payment gateway system receives encrypted payment requests from merchants , as HTTP POST messages via the Internet. The gateway then unwraps and decrypts the requests, authenticates digital signatures of the requests based on certificates, supports transaction types and card types as required by a financial institution, and accepts concurrent VPOS transactions from each of the merchant servers. Then, the gateway converts transaction data to host; ndash; specific formats and forwards the mapped requests to the host processor using the existing financial network. The gateway system architecture includes support for standard Internet access routines which facilitate access to system administration information from a commercial web browser.

#### French Abstract

La transmission protegee de donnees est assuree entre plusieurs systemes informatiques sur un reseau de communication public, tel qu'Internet. La transmission protegee de donnees est assuree entre un systeme informatique client et un systeme informatique vendeur, et pour une transmission encore mieux protegee des informations de paiement, entre le systeme informatique vendeur et un systeme informatique de paiement interreseau. Ledit systeme de paiement interreseau recoit des demandes de paiement codees des vendeurs, sous forme de messages POST HTTP (protocole de transmission terminal point de vente) par le reseau Internet. La passerelle developpe et decode ensuite les demandes, authentifie les signatures numeriques des demandes en fonction de certificats, prend en charge des types de transaction et des types de carte conformement aux exigences de l'organisme financier, et accepte les transactions VPOS provenant de chacun des serveurs vendeurs. Ensuite, la passerelle convertit les donnees de transaction en structures specifiques a l'hote et envoie les demandes mappees au processeur central en utilisant le reseau financier en place. L'architecture du systeme de communication interreseau comporte un support pour les programmes standard d'acces a Internet qui facilitent l'acces aux informations d'administration du systeme au moyen d'une fonction de survol commerciale du Web.

DIALOG(R) File 349: PCT FUTEXT
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00563246

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR SECURE, STORED VALUE TRANSACTIONS OVER AN OPEN COMMUNICATION NETWORK UTILIZING AN EXTENSIBLE, FLEXIBLE ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE DE FABRICATION POUR TRANSACTIONS SECURISEES A VALEUR PREENREGISTREE DANS UN RESEAU OUVERT DE COMMUNICATIONS UTILISANT UNE ARCHITECTURE SOUPLE ET EXTENSIBLE

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9805011 A2 19980205

Application: WO 97US13673 19970731 (PCT/WO US9713673)

Priority Application: US 96692907 19960731

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Main International Patent Class: G07F-019/00;

International Patent Class: G06F-017/60; G07F-007/10;

Publication Language: English

Filing Language: English Fulltext Availability:
Detailed Description

Claims

Fulltext Word Count: 49550

#### English Abstract

An architecture that provides a server that communicates bidirectionally with a gateway over a first communication link, over which service requests flow to the server for one or more merchants and/or consumers is disclosed. Service requests are associated with a particular merchant based on storefront visited by a consumer or credentials presented by a merchant . Service requests result in merchant specific transactions that are transmitted to the gateway for further processing on existing host applications. By presenting the appropriate credentials, the merchant could utilize any other computer attached to the Internet utilizing a SSL or SET protocol to query the vPOS system remotely and obtain capture information, payment administration information, inventory control information, audit information and process customer satisfaction information. Secure transmission of a value transfer protocol transaction is provided between a plurality of computer systems over a public communication system, such as the Internet. A connection is created between two computer systems using a public network, such as the Internet, to connect the computers. Then, digital certificates and a digital signature are exchanged to ensure that both parties are who they cards involved in a transaction say they are. Finally, the two smart are read by individual computers connected utilizing the network, and the value transfer protocol is executed over the secured network. The value transfer protocol facilitates the exchange of money between the two smart cards .

#### French Abstract

La presente invention concerne une architecture ou l'on a recours a un serveur qui communique de facon bidirectionnelle avec une passerelle sur une premiere liaison de communication, sur laquelle les demandes de service sont adressees au serveur de la part d'un ou plusieurs negociants et/ou consommateurs. Les demandes de service sont relatives a un negociant particulier en fonction des stands visites par les consommateurs ou de references presentees par un negociant. Les demandes

de service aboutissent pur a des transactions marchand specifiques sont transmises a la paserelle pour un traitement constatif par des specifiques qui applications d'hote existantes. En presentant les references appropriees, le negociant peut utiliser tout autre ordinateur relie au reseau Internet sous protocole SSL ou SET pour requerir le systeme vPOS distant et obtenir tout type d'information: capture, gestion de paiement, commande d'inventaire, audit et enquete de satisfaction client. La transmission securisee d'une transaction de protocole de transfert de valeur est obtenue entre une serie de systemes d'ordinateur sur un systeme public de communications, tel le reseau Internet. Une connexion peut s'etablir entre deux systemes d'ordinateur utilisant un reseau public, tel que le reseau Internet, pour relier les ordinateurs. Des certificats numerises et une signature numerique sont alors echanges pour s'assurer que l'identite des deux interlocuteurs correspond a leurs dires. Enfin, les deux cartes a puce impliquees dans une transaction sont lues par des ordinateurs individuels interconnectes via le reseau, et le protocole de transfert de valeur est execute sur le reseau securise. Le protocole de transfert de valeur facilite l'echange d'argent entre les deux cartes a puce.

15/5/24 (Item 24 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00547771

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR PROCESSING A PLURALITY OF TRANSACTIONS FROM A SINGLE INITIATION POINT ON A MULTICHANNEL, EXTENSIBLE, FLEXIBLE ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE DESTINES AU TRAITEMENT D'UNE PLURALITE DE TRANSACTIONS A PARTIR D'UNE ARCHITECTURE MULTICANAUX, EXTENSIBLE, FLEXIBLE A UN SEUL POINT DE DECLENCHEMENT

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9749072 A2 19971224

Application: WO 97US10519 19970617 (PCT/WO US9710519)

Priority Application: US 96664772 19960617

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Main International Patent Class: G07F-007/10;

International Patent Class: G06F-017/60 ; G07F-019/00;

Publication Language: English

Filing Language: English Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 35336

#### English Abstract

An architecture for processing a plurality of transactions from a single point of initiation is disclosed. The initiating computer selects a terminal identification token, and associates the token with a transaction request, thereby ensuring the association of the transaction with a unique terminal identification despite being originated by the same terminal. The tokens are obtained from a token table, which contains a row for each token defined to the system. The table includes a column for the token, a column that identifies a system with which the token may

be used, and a column at identifies a date and time fold indicating when a particular toke was selected for use. A null value in the date­ time field indicates that the token for that row is not in use. A query operation selects a token with a null date­ time value, and a set operation sets the date­ time value to the then­ current time to mark it in use. At the conclusion of the transaction, a set operation sets the date­ time value to null, enabling the token to be reused for another non­ concurrent transaction.

#### French Abstract

L'invention concerne une architecture de traitement d'une pluralite de transactions a partir d'un seul point de declenchement. L'ordinateur de declenchement selectionne un jeton d'identification de terminal et il associe le jeton a une demande de transactions, assurant ainsi l'association de la transaction a l'identification d'un terminal unique bien que l'emission soit effectuee par le meme terminal. Les jetons sont issus d'une table a jetons laquelle contient une rangee pour chaque jeton defini pour le systeme. La table comprend une colonne pour le jeton, une colonne identifiant un systeme avec lequel le jeton peut etre utilise, et une colonne identifiant un champ de date et de temps indiquant le moment ou un jeton particulier a ete selectionne pour l'utilisation. Une valeur nulle dans le champ date­ temps indique que le jeton de ladite rangee n'est pas utilise. Une operation d'interrogation selectionne un jeton presentant une valeur date­ temps nulle, et une operation d'etablissement fixe la valeur date­ temps au temps alors actuel afin de le marquer comme etant utilise. A la fin de la transaction, une operation d'etablissement etablit la valeur date­ temps a 0, permettant la reutilisation du jeton pour une autre transaction non simultanee.

15/5/25 (Item 25 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00547758

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A VIRTUAL POINT OF SALE PROCESSING UTILIZING A MULTICHANNEL, EXTENSIBLE, FLEXIBLE ARCHITECTURE SYSTEME, PROCEDE ET ARTICLE DE FABRICATION POUR LE TRAITEMENT D'UN POINT DE VENTE VIRTUEL A L'AIDE D'UNE ARCHITECTURE FLEXIBLE, EXTENSIBLE ET A CANAUX MULTIPLES

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9749055 A1 19971224

Application: WO 97US10583 19970617 (PCT/WO US9710583)

Priority Application: US 96664813 19960617; US 96664814 19960617

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW

MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG US UZ VN GH KE LS

MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR

IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 34979

English Abstract

Secure transmission of data is provided between a plurality of computer

systems over a public rmunication system, such as the atternet is disclosed in which a sever communicates bidirectionall with a gateway over a first communication link, over which all service requests are initiated by the server. The gateway uses a second communication link to send service signals to the server. In response to the service signals, the server initiates transactions to the gateway or presents information on a display device. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information regarding a payment instrument form the merchant computer system to a payment gateway computer system. The payment gateway system determines if the transaction is worthy of further analysis and forwarding to the ultimate host processor, and converts the transaction to a format acceptable by a host processor. The merchant can then determine whether to accept the payment instrument tendered or deny credit and require another payment instrument. An architecture that provides support for additional message types that are extensions to the SET specification is provided by a preferred embodiment of the invention.

#### French Abstract

L'invention permet une transmission sure de donnees entre plusieurs systemes informatiques et un systeme de communication public tel que le reseau Internet, ou un serveur communique de maniere bi­ directionnelle par une passerelle avec une premiere liaison de communication au moyen de laquelle toutes les demandes de service sont lancees par le serveur. Le systeme de passerelle utilise une seconde liaison de communication pour envoyer les signaux de service au serveur. En reponse aux signaux de service, le serveur declenche des operations de transactions sur le systeme de passerelle ou presente des informations sur un dispositif d'affichage. Une transmission sure des donnees est effectuee depuis un systeme informatique client vers un systeme informatique vendeur, le systeme permettant une transmission sure d'informations de paiement concernant un instrument de paiement du systeme informatique vendeur vers un systeme informatique passerelle de paiement. Le systeme passerelle de paiement determine si on peut continuer l'analyse de la transaction et si elle peut etre transmise au processeur hote final; le systeme passerelle de paiement convertit ensuite la transaction en un format acceptable pour le processeur central. Le vendeur peut alors soit accepter l'instrument de paiement propose soit refuser un credit et demander un autre instrument de paiement. Une architecture qui offre un support pour des types de message supplementaires qui sont des ajouts a la demande etablie par cette invention fait l'objet d'un mode preferentiel de realisation.

15/5/26 (Item 26 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00547757

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR INITIATION OF SOFTWARE DISTRIBUTION FROM A POINT OF CERTIFICATE CREATION UTILIZING AN EXTENSIBLE, FLEXIBLE ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE DE FABRICATION POUR DECLENCHER LA DISTRIBUTION D'UN LOGICIEL A PARTIR D'UN POINT DE CREATION D'UN CERTIFICAT A L'AIDE D'UN SYSTEME EXTENSIBLE ET FLEXIBLE

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9749054 A2 19971224

Application: WO 97US10578 19970617 (PCT/WO US9710578)

Priority Application: US 96664446 19960617

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW

MX NO NZ PL PT RO RU SESE SG SI SK TJ TM TR TT UA UG U VZ VN GH KE LS MW SD SZ UG ZW AM AZ BE KG KZ MD RU TJ TM AT BE CH DE DES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Main International Patent Class: G06F-017/60;

International Patent Class: G07F-007/10; G07F-019/00;

Publication Language: English

Filing Language: English Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 34320

#### English Abstract

Secure transmission of data is provided between a plurality of computer systems over a public communication system, such as the Internet. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information regarding a payment instrument from the merchant computer system to a payment gateway computer system. The payment gateway system evaluates the payment information and returns a level of authorization of credit via a secure transmission to the merchant which is communicated to the customer by the merchant . The merchant can then determine whether to accept the payment instrument tendered or deny credit and require another payment instrument. A user of secure software will acquire certificates to support the operation of the software. The user provides detailed personal or company information together with public keys and other data as required by the certificate authority. In a SET implementation, the user will do this using a certificate form. The certificate form prompts for information necessary to create a certificate, and grants authority to utilize a software application for an appropriate purpose. If a user selects a particular certificate, a particular software application is generated based on the selected certificate. In addition, configuration data for the application associated with a particular certificate is defined by the issuing agent for the certificate.

#### French Abstract

L'invention permet une transmission sure de donnees entre plusieurs systemes informatiques par l'intermediaire d'un systeme de communication public, tel que le reseau Internet. La transmission sure des donnees est effectuee d'un systeme informatique client vers un systeme informatique vendeur, et permet de rendre encore plus sure la transmission d'informations relatives a un instrument de paiement du systeme informatique vendeur au systeme informatique de passerelle de paiement. Le systeme de passerelle de paiement evalue les informations de paiement et renvoie un niveau d'autorisation de credit via une transmission sure au vendeur, ceci etant communique au client par le vendeur. Le vendeur peut alors determiner s'il accepte l'instrument de paiement propose ou s'il refuse un credit et demande un autre instrument de paiement. Un utilisateur d'un logiciel sur pourra acquerir des certificats afin de permettre le fonctionnement du logiciel. L'utilisateur fournit des informations detaillees personnelles ou sur sa compagnie ainsi que des codes publics et d'autres donnees requises par l'autorite ou l'institution delivrant les certificats. Dans une application pour transaction electronique sure (SET), l'utilisateur pourra le faire a l'aide d'un formulaire de certificat. Ce formulaire est destine a obtenir des informations necessaires a la creation d'un certificat, et il donne l'autorisation d'utiliser le logiciel pour une application appropriee. Si un utilisateur selectionne un certificat particulier, une application particuliere du logiciel est generee en fonction du certificat selectionne. De plus, des donnees de configuration pour l'application associees a un certificat particulier sont definies par l'agent ayant emis le certificat.

15/5/27 (Item 27 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00547756 A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR CONDITIONALLY ACCEPTING A PAYMENT METHOD UTILIZING AN EXTENSIBLE, FLEXIBLE ARCHITECTURE SYSTEME, PROCEDE ET ARTICLE DESTINES A L'ACCEPTATION CONDITIONNELLE D'UN PROCEDE DE PAYEMENT UTILISANT UNE ARCHITECTURE EXTENSIBLE FLEXIBLE Patent Applicant/Assignee: VERIFONE INC, VERIFONE, INC. , Suite 400, Three Lagoon Drive, Redwood City, CA 94065 , US Inventor(s): ROWNEY Kevin T B, ROWNEY, Kevin, T., B., 748 Duncan Street, San Francisco, CA 94131, US Patent and Priority Information (Country, Number, Date): Patent: WO 9749053 A2 19971224 Application: WO 97US10520 19970617 (PCT/WO US9710520) Priority Application: US 96664835 19960617 Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK TJ TM TR TT UA UG US UZ VN GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG Main International Patent Class: G06F-017/60; International Patent Class: G07F-019/00; H04L-009/32; Publication Language: English Filing Language: English Fulltext Availability:

Fulltext Word Count: 34296

Detailed Description

#### English Abstract

Claims

Secure transmission of data is provided between a plurality of computer systems over a public communication system, such as the Internet. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information regarding a payment instrument from the merchant computer system to a payment gateway computer system. The payment gateway system formats transaction information appropriately and transmits the transaction to the particular host legacy system. The host legacy system evaluates the payment information and returns a level of authorization of credit to the gateway which packages the information to form a secure transaction which is transmitted to the merchant which is in turn communicated to the customer by the merchant . The merchant can then determine whether to accept the payment instrument tendered or deny credit and require another payment instrument. An architecture that provides support for additional message types that are value­added extensions to the basic SET protocol, is provided by a preferred embodiment of the invention.

#### French Abstract

La transmission securisee de donnees est assuree entre une pluralite de systemes informatiques par un systeme de communication publique tel que Internet. La transmission securisee de donnees est assuree depuis un systeme informatique client vers un systeme informatique commercant, et pour securiser davantage la transmission d'informations de payement, concernant un instrument de payement, du systeme informatique commercant a un systeme informatique a passerelle de payement. Le systeme de passerelle de payement compose de maniere appropriee des informations de transaction et transmet la transaction au systeme de transfert hote particulier. Le systeme de transfert hote evalue les informations de payement et renvoie un niveau d'autorisation de credit a la passerelle, laquelle ficele les informations afin de former une transaction securisee transmise au commercant qui a son tour est transmise au client par le commercant. Le commercant peut ensuite determiner s'il accepte l'instrument de payement presente ou refuser le credit et demander un autre instrument de payement. Une architecture offrant un support pour d'autres types de messages constituant des extensions a valeur ajoutee au protocole EST (transaction electronique securisee) de base est constituee 15/5/28 (Item 28 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00547755

A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR A GATEWAY PAYMENT ARCHITECTURE UTILIZING A MULTICHANNEL, EXTENSIBLE, FLEXIBLE ARCHITECTURE

SYSTEME, PROCEDE ET ARTICLE POUR ARCHITECTURE DE PAYEMENT PAR PASSERELLE UTILISANT UNE ARCHITECTURE MULTICANAUX EXTENSIBLE FLEXIBLE

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9749052 A2 19971224

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Priority Application: US 96664633 19960617; US 96668118 19960617; US 96668011 19960617

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Main International Patent Class: G06F-017/60;

International Patent Class: G06F-019/00;

Publication Language: English

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Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 34657

#### English Abstract

Secure transmission of data is provided between a plurality of computer systems over a public communication system, such as the Internet. Secure transmission of data is provided from a customer computer system to a merchant computer system, and for the further secure transmission of payment information from the merchant computer system to a payment gateway computer system. The payment gateway system formats transaction information appropriately and transmits the transaction to the particular host legacy system. The host legacy system evaluates the payment information and returns a level of authorization of credit to the gateway which packages the information to form a secure transaction which is transmitted to the merchant which is in turn communicated to the customer by the  ${\tt merchant}$  . The  ${\tt merchant}$  can then determine whether to accept the payment instrument tendered or deny credit and require another payment instrument. An architecture that provides support for additional message types that are value­ added extensions to the basic SET protocol, is provided by a preferred embodiment of the invention.

#### French Abstract

La transmission securisee de donnees est assuree entre une pluralite de systemes informatiques par un systeme de communication publique tel que Internet. La transmission securisee de donnees est assuree depuis un systeme informatique client vers un systeme informatique commercant, et pour securiser davantage la transmission d'informations de payement, concernant un instrument de payement, du systeme informatique commercant

a un systeme information a passerelle de payement. Le steme de passerelle de payement empose de maniere appropriee de informations de transaction et transmet la transaction au systeme de transfert hote particulier. Le systeme de transfert hote evalue les informations de payement et renvoie un niveau d'autorisation de credit a la passerelle, laquelle ficele les informations afin de former une transaction securisee transmise au commercant qui a son tour est transmise au client par le commercant. Le commercant peut ensuite determiner s'il accepte l'instrument de payement presente ou refuser le credit et demander un autre instrument de payement. Une architecture offrant un support pour d'autres types de messages constituant des extensions a valeur ajoutee au protocole EST (transaction electronique securisee) de base est constituee par un mode de realisation prefere de l'invention.

(Item 29 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv. 00547753 A SYSTEM, METHOD AND ARTICLE OF MANUFACTURE FOR MANAGING TRANSACTIONS IN A HIGH AVAILABILITY SYSTEM SYSTEME, PROCEDE ET ARTICLE POUR LA GESTION DE TRANSACTIONS DANS UN SYSTEME A GRANDE DISPONIBILITE Patent Applicant/Assignee: VERIFONE INC, VERIFONE, INC. , Suite 400, Three Lagoon Drive, Redwood City, CA 94065 , US Inventor(s): BERGER David A, BERGER, David, A., 25 McAker Court &136, San Mateo, CA 94403 , US Patent and Priority Information (Country, Number, Date): WO 9749050 A2 19971224 Patent: (PCT/WO US9710402) Application: WO 97US10402 19970617 Priority Application: US 96664634 19960617; US 96671822 19960617 Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD Main International Patent Class: G06F-017/60; International Patent Class: G07F-019/00; G07F-007/10; Publication Language: English Filing Language: English Fulltext Availability: Detailed Description Claims Fulltext Word Count: 34741

#### English Abstract

15/5/29

An architecture is disclosed allowing a server to communicate bidirectionally with a gateway over a first communication link, over which service requests are initiated by the server. In response to a transaction received from a host legacy system at the gateway, the gateway parses one or more transaction response values from the host message, maps the one or more transaction response values to a canonical response code, and stores the canonical response code in a transaction log. According to a broad aspect of a preferred embodiment of the invention, communication networks that employ transactions between applications must effectively manage transactions that flow over the network. In addition, networking systems must also detect counterfeit transactions, especially, when the networking systems are utilized for financial transactions. An active, on­ line database is utilized as a transaction log to track original requests, valid retrys and detect fraudulent transactions. The transaction log serves as a memory cache where the received host response is returned to a valid retry transaction should the original response fail to reach a server because of a communications problem.

#### French Abstract

L'invention concerne une architecture permettant a un serveur de communiquer de maniere bidirectionnelle avec une passerelle par une premiere liaison de communications, sur laquelle les demandes de services sont emises par le serveur. En reponse a une transaction recue d'un systeme preexistant au niveau de la passerelle, ladite passerelle analyse une ou plusieurs valeurs de reponse a une transaction, provenant du message central, les mappe en fonction d'un code de reponse canonique, et memorise ce dernier dans un journal des transactions. Selon un aspect general du mode prefere de l'invention, des reseaux de communications utilisant des transactions entre des applications doivent gerer efficacement les transactions circulant sur le reseau. De plus, les systemes de gestion de reseau doivent egalement detecter les fausses transactions, notamment lorsque des systemes de gestion de reseau sont utilises pour les transactions financieres. Une base de donnees en ligne et active est utilisee comme journal des transactions pour le suivi des demandes originales, les reprises valides et la detection des transactions frauduleuses. Le journal de transactions sert d'antememoire ou la reponse de l'ordinateur recue est renvoyee a une transaction de reprise valide si la reponse originale ne parvient pas a un serveur a la suite d'un probleme de communications.

# 15/5/30 (Item 30 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2000 WIPO/MICROPAT. All rts. reserv.

00431955

SYSTEMS AND METHODS FOR SECURE TRANSACTION MANAGEMENT AND ELECTRONIC RIGHTS PROTECTION

SYSTEMES ET PROCEDES DE GESTION SECURISEE DE TRANSACTIONS ET DE PROTECTION ELECTRONIQUE DES DROITS

Patent Applicant/Assignee:
ELECTRONIC PUBLISHING RESOURCES INC
Inventor(s):
GINTER Karl L
SHEAR Victor H
SPAHN Francis J
VAN WIE David M

Patent and Priority Information (Country, Number, Date):

Patent: WO 9627155 A2-A3 19960906

Application: WO 96US2303 19960213 (PCT/WO US9602303)

Priority Application: US 95388107 19950213

Designated States: AL AM AT AU AZ BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU IS JP KE KR KZ LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI TM TR TT UA UG UZ VN KE LS MW SD SZ UG AZ BY KG KZ RU TJ TM AT BE CH DE FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Main International Patent Class: G06F-001/00; International Patent Class: G06F-017/60;

Publication Language: English

Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 205184

#### English Abstract

The present invention provides systems and methods for electronic commerce including secure transaction management and electronic rights protection. Electronic appliances such as computers employed in accordance with the present invention help to ensure that information is accessed and used only in authorized ways, and maintain the integrity, availability, and/or confidentiality of the information. Secure subsystems used with such electronic appliances provide a distributed virtual distribution environment (VDE) that may enforce a secure chain of handling and control, for example, to control and/or meter or otherwise monitor use of electronically stored or disseminated information. Such a

	4•								
•	Set	Items	Description						
	S1	16306	(SMART ON HIP OR CREDIT OR BANK OR CHARGE, ) CARD? OR CRED-						
		ITCARD? OR BANKCARD? OR VISA OR MC OR CHARGECARD OR CHIPCARD							
		OR SMARTCARD?							
	S2	126427							
		ION? OR MERCHANT? OR SERVICE() PROVIDER?							
	<b>S</b> 3	9978	RENEWAL? OR SUBSCRIPTION? OR DUES? OR FEES? OR MEMBERSHIP?						
	S4		ANNUAL OR MONTHLY OR QUARTERLY OR AUTOMATIC? OR AUTOCHARGE?						
		OR AUTO()CHARGE? OR PUSH? OR COMPUTERI? OR TIMED OR STANDING-							
	()ORDER? OR APPROVAL()PLAN? ?								
	S5	129250	DATABASE? OR DATA()(BASE? OR BANK?) OR DATABANK? OR FILE?						
	S6	7011	(MULTIPLE OR MANY OR SEVERAL OR TWO OR PLURAL?) (5N) (S2 OR -						
	C7	S3	,						
	51	S7 8796 POS OR POINT(2N)(SERVICE? OR SALE?) OR (MONETARY OR DUES)(- ) PROCESSOR?							
	S8	10	S1 AND S2 AND S3						
	S9	108							
	S10	28							
	S10	38	S8 OR S10						
	S12		S11 AND IC=G06F?						
	S13		S12 NOT AD>990604						
	S14	22	IDPAT (sorted in duplicate/non-duplicate order)						
	S15	21	IDPAT (primary/non-duplicate records only)						
	File	344: Chinese Patents ABS Apr 1985-2000/Aug							
		(c) 2000 European Patent Office							
	File	ile 347:JAPIO Oct 1976-2000/Mar(UPDATED 000801) (c) 2000 JPO & JAPIO							
	File	350: DERWEN'	T WPIX 1963-2000/UD=, UM=, & UP=200038						
		(c) 20	00 Derwent Info Ltd						

15/5/1 (Item 1 from le: 350)
DIALOG(R) File 350: DERWEN PIX

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012826296 \*\*Image available\*\* WPI Acc No: 1999-632528/199954

XRPX Acc No: N99-466922

Food vending smart card for off-line automated meal plan payment scheme for patrons in school cafeterias, corporate restaurants

Patent Assignee: CYBERMARK LLC (CYBE-N)

Inventor: GREER D K; WILHOIT F E

Number of Countries: 002 Number of Patents: 002

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 5969316 19991019 US 97955680 Α Α 19971022 199954 B CA 2249903 A1 19990422 CA 2249903 Α 19981009 199954

Priority Applications (No Type Date): US 97955680 A 19971022

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5969316 A 7 G06F-017/00 CA 2249903 A1 E G06K-019/077

Abstract (Basic): US 5969316 A

NOVELTY - The meal plan data contains information regarding authorization of usage, expiration date, specific meal plan scheme etc., of the smart card . The point of sale terminal reads data from smart card and writes meal plan data onto it to indicate purchase. The terminal also refreshes meal plan data periodically by writing updated meal plan to smart card .

DETAILED DESCRIPTION - A data structure stores meal plan data and is initialized by a **point** of **sale** terminal, which is in periodic and non-continuous connection with system administration computer. An INDEPENDENT CLAIM is also included for the method of using food vending **smart** card.

USE - For off-line automated meal plan payment scheme for patrons in school and university cafeterias, corporate restaurants, etc.

ADVANTAGE - Provides low cost meal program by implementing **smart card** using inexpensive terminals. Enables user to purchase variety of meal plans suiting personal tastes and habits. Eliminates security and inconvenience problem of employing cash or credit based transactions.

DESCRIPTION OF DRAWING(S) - The figure shows data structure of data storage area for  ${\bf smart}$   ${\bf card}$ .

pp; 7 DwgNo 1/3

Title Terms: FOOD; VENDING; SMART; CARD; LINE; AUTOMATIC; MEAL; PLAN; PAY; SCHEME; SCHOOL; CAFE; RESTAURANT

Derwent Class: T01; T04; T05

International Patent Class (Main): G06F-017/00; G06K-019/077 International Patent Class (Additional): G06K-019/06; G07F-007/08

File Segment: EPI

15/5/2 (Item 2 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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012804460 \*\*Image available\*\* WPI Acc No: 1999-610690/199952

XRPX Acc No: N99-449991

Wireless information transmission system in multi-user network such as Internet

Patent Assignee: MOSTERT C F D T (MOST-I)

Inventor: HIGGINSON D C; HIGGINSON M R; MOSTERT C F D T; NEL P H

Number of Countries: 086 Number of Patents: 002

Patent Family:

Patent No Kind Date Applicat No Kind Date Week A1 19990923 WO 99ZA5 WO 9948250 Α 19990319 199952 B AU 9930131 Α 19991011 AU 9930131 Α 19990319 200008

Priority Applications (Nowype Date): ZA 991811 A 19990308 Patent Details: Patent No Kind Lan Pg Main IPC Filing Notes WO 9948250 A1 E 15 H04L-012/28 Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZA ZW Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ UG ZW AU 9930131 Α H04L-012/28 Based on patent WO 9948250 Abstract (Basic): WO 9948250 A1 NOVELTY - The system includes content providers (16), a service provider (18) and a transmission infrastructure (12). Multiple user bases (14) are provided with PC based receiving station having antennae (20) along with a receiver card. A modem is provided for demodulating the broadcast signal. A processor stores and enables subsequent retrieval of information. DETAILED DESCRIPTION - A switchable channel is provided along which the specific broadcast information is activated or deactivated. The information is encoded by encoders before broadcast transmission. Encryption unit encrypts the user specific identification code in the receiver card and a key obtained by the user on paying the channel subscription . Compression units compress the information before transmission and decompression units decompress the information after it has been downloaded. An INDEPENDENT CLAIM is also included for information transmission method. USE - For wireless transmission of information such as data on stock prices, general news, weather report etc., in multi-user network such as Internet. ADVANTAGE - Required information can be delivered effortlessly without time-consuming and costly Internet downloads. Enables to alert the user regarding the reception of a new mail. Enables to receive updates of business oriented information such as share prices, exchange rates, using the subscription service. The timely delivery of information such as stolen credit card lists, stolen vehicle lists, missing persons, etc., also proves to be extremely useful. Delivery of Internet content to less privileged or rural areas without telecommunication systems and facilities, is also enabled. DESCRIPTION OF DRAWING(S) - The figure shows block diagram of information transmission network. Transmission infrastructure (12) User bases (14) Content providers (16) Service provider (18) Antenna (20) pp; 15 DwgNo 1/5 Title Terms: WIRELESS; INFORMATION; TRANSMISSION; SYSTEM; MULTI; USER; NETWORK Derwent Class: T01; W01 International Patent Class (Main): H04L-012/28 International Patent Class (Additional): G06F-001/00 File Segment: EPI (Item 3 from file: 350) 15/5/3 DIALOG(R) File 350: DERWENT WPIX (c) 2000 Derwent Info Ltd. All rts. reserv. \*\*Image available\*\* 012803698 WPI Acc No: 1999-609928/199952 XRPX Acc No: N99-449343 Validator in account access system for controlling access to identified account in database Patent Assignee: AT & T CORP (AMTT )

Inventor: HSIAO A S
Number of Countries: 001 Cumber of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 5971272 A 19991026 US 97914135 A 19970819 199952 B

Priority Applications (No Type Date): US 97914135 A 19970819

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5971272 A 11 G06K-005/00

Abstract (Basic): US 5971272 A

NOVELTY - A validator (280) coupled to a user interface receives secured personal identification number (SPIN) generated by user. The validator uses translation function prior to receiving the master personal identification number (MPIN) associated with identified account.

DETAILED DESCRIPTION - A database interface is coupled to a database for receiving MPIN associated with the identified account. The user interface is coupled to random number generator (260) to receive RPIN. A translator (270) is coupled to the random number generator and to database interface, to receive RPIN and MPIN, respectively. The translator generates SPIN from RPIN and MPIN. The validator is also coupled to the translator to receive generated SPIN and validation of user SPIN is conditioned upon identify of SPIN and user SPIN. An INDEPENDENT CLAIM is also included for the customer account access control method.

USE - In customer account access system (CAAS) for providing secure access to customer accounts e.g. **credit card** account, telephone calling card account, bank account, internet **service provider** user account. Also used for interalia, **automatic** teller machine. The SPIN is used in e-mail account, stock trading account, voice mail, cellular telephones, internet **file** access or computer networks.

ADVANTAGE - The SPIN maintains multiple level security of PIN or password without adding substantial complexity. The security mechanism prevents unauthorized account access without being vulnerable to detection by either observation or repeated trial attempts. The MPIN associated with the account is not entered or transmitted and hence cannot be detected by observation. Additional security of the SPIN is not needed when making call from hotel room or from public pay telephone, thus preventing telephone fraud.

DESCRIPTION OF DRAWING(S) - The figure shows customer account access system.

Random number generator (260)

Translator (270)

Validator (280)

pp; 11 DwgNo 2/2

Title Terms: VALID; ACCOUNT; ACCESS; SYSTEM; CONTROL; ACCESS; IDENTIFY; ACCOUNT; DATABASE

Derwent Class: T01

International Patent Class (Main): G06K-005/00

International Patent Class (Additional): G06F-017/60

File Segment: EPI

15/5/4 (Item 4 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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012598738 \*\*Image available\*\*
WPI Acc No: 1999-404844/199934

XRPX Acc No: N99-301785

Multi-transactional network architecture

Patent Assignee: KORMAN B R (KORM-I)

Inventor: KORMAN B R

Number of Countries: 083 Number of Patents: 002

Patent Family:

Patent No Kind Date Applicat No Kind Date Week

WO 98US25541 WO 9928830 A1 199906 Α 19981202 99934 AU 9916189 Α 199906 AU 9916189 Α 19981202

Priority Applications (No Type Date): US 9767123 A 19971202 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes WO 9928830 A1 E 26 G06F-015/30

Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SZ UG ZW

AU 9916189 G06F-015/30 Based on patent WO 9928830 Α

Abstract (Basic): WO 9928830 A1

NOVELTY - A host computer (40) manages transactions of a number of super-automated teller machines (ATM) (10) with service providers (60) through two -way communication. A remote ATM/Point of sale terminal (420) represents a banking network and a credit card processing network (430) verifies and processes credit transactions. The host computer may interact with an airline reservation server (440), an E-mail messaging system (450), event, movie and lottery ticket systems (460,470,480) or other service applications

DETAILED DESCRIPTION - Independent claims are included for an automatic transaction terminal and for a transaction performing method USE - Automatically performing transactions using multi-transaction terminal

ADVANTAGE - Greater user convenience by allowing variety of transactions

DESCRIPTION OF DRAWING(S) - The drawing is a functional block of host computer managing transactions in super-ATM machines according to preferred embodiment

Host computer (40)

Super-ATM machines (10)

Service providers (60)

Remote terminal (420)

Credit card processing network (430)

Service applications (440-480)

pp; 26 DwgNo 3/3

Title Terms: MULTI; NETWORK; ARCHITECTURE

Derwent Class: T01; T04; T05; W01

International Patent Class (Main): G06F-015/30

File Segment: EPI

(Item 5 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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012481293 \*\*Image available\*\* WPI Acc No: 1999-287401/199924

Related WPI Acc No: 1998-260901; 1999-383775

XRPX Acc No: N99-214650

Editor for developing statements to support input-output operation on open network utilized by data transaction system

Patent Assignee: DATASCAPE INC (DATA-N)

Inventor: WAGNER R H

Number of Countries: 001 Number of Patents: 001

Patent Family:

Applicat No Kind Date Week Patent No Kind Date 19990427 US 95493772 Α 19950622 199924 B US 5898838 Α US 97940721 19970930

Priority Applications (No Type Date): US 95493772 A 19950622; US 97940721 A 19970930 Patent Details:

Patent No Kind Lan Pg Jain IPC Filing Notes
US 5898838 A 38 GF-013/42 Div ex application US 95493772
Div ex patent US 5742845

Abstract (Basic): US 5898838 A

NOVELTY - A downloader downloads protocol statements segregated by the segregator to input-output device and stores the segregated application statements for use by common gateway interface.

DETAILED DESCRIPTION - Integrated statement editing unit verifies syntax of integrated statements comprising open network protocol statements and application statements so that variable names in the protocol statements correspond with data fields in the application statement. The segregator segregates protocol statements from the application statements. The application statements are structured query language statements.

USE - For developing statements to support input-output operation on open network such as internet utilized by data transaction system including automatic teller machine, point of sale terminal, credit card terminal screen phone terminal, smart card reader, personal identification number pad, magnetic card swipe reader, printer.

ADVANTAGE - Permits consumers at remote place to order goods, so that merchant 's risk and processing cost as well as card holder's exposure to fraud is reduced. Facilitates to communicate to processing center through open network with non- standard input-output devices. Supports electronic transaction or data compilation in secure manner without undue limitation as to the devices with which communication is performed. CGI application correlates the database identifier contained in the returned forms of the internet protocol statements, with the file previously generated by the editor and provides re-integrated database command statements to database application thereby database is queried by or retrieve data from non-standard input device. Permits user to develop integrated forms with extended HTML language and standard query language database application statements thereby avoids need for generating and QL commands and HTML commands and carefully correlates data fields of two command to implement transaction between client and database

DESCRIPTION OF DRAWING(S) - The figure depicts diagram of open network utilized by data transaction system.

pp; 38 DwgNo 1/24

Title Terms: EDIT; DEVELOP; STATEMENT; SUPPORT; INPUT; OUTPUT; OPERATE; OPEN; NETWORK; DATA; TRANSACTION; SYSTEM

Derwent Class: T01

International Patent Class (Main): G06F-013/42

International Patent Class (Additional): G06F-009/00

File Segment: EPI

15/5/6 (Item 6 from file: 350) DIALOG(R) File 350: DERWENT WPIX

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012254642 \*\*Image available\*\*
WPI Acc No: 1999-060749/199905
XRPX Acc No: N99-045136

Smart card control of cordless telephone for Internet access and data storage - has connection data and user data stored in card and has internal server to manage session and communication protocol

Patent Assignee: GEMPLUS SCA (GEMP-N); GEMPLUS (GEMP-N)

Inventor: MARTINEAU P; MERRIEN L; SIMMONS C

Number of Countries: 034 Number of Patents: 003

Patent Family:

Kind Patent No Kind Date Applicat No Date Week A 19980612 A1 19981217 WO 98FR1225 199905 WO 9857474 19981230 AU 9881137 Α 19980612 199920 AU 9881137 Α 19990630 ZA 985151 Α 19980612 199931 ZA 9805151 Α

Priority Applications (No Type Date): US 97876144 A 19970613 Patent Details:

Patent No Kind Lan Pg in IPC Filing Notes WO 9857474 A1 F 37 HO 029/06

Designated States (National): AU BR CA CN CZ HU JP KR NZ PL RU SG SK US

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

AU 9881137 A H04L-029/06 Based on patent WO 9857474

ZA 9805151 A 25 G11C-000/00

Abstract (Basic): WO 9857474 A

The smart card stores the address of an Internet Service Provider (ISP) and allows the address to be read by an Internet Browser integrated in a portable telephone, so that the address can be provided to the ISP when the card is connected. Personal Internet data for the user is also stored in the smart card, including their user identification and password.

The card also stores e-mail addresses, an e-mail address book, signatures, and includes memory for cache and for 'cookies'. A script stored in the smart card automatically establishes the connection to the Internet Service Provider. A micro-server built into the card provides addressing and authentification and manages the Internet protocol, and manages file access.

ADVANTAGE - ADVANTAGE - Provides data exchange between **smart card** and Internet, with integrated security to allow financial and other transactions, and stores Internet **service provider** access information and user's personal Internet data.

Dwg.1/2

Title Terms: SMART; CARD; CONTROL; CORD; TELEPHONE; ACCESS; DATA; STORAGE; CONNECT; DATA; USER; DATA; STORAGE; CARD; INTERNAL; SERVE; MANAGE; SESSION; COMMUNICATE; PROTOCOL

Derwent Class: T01; W01

International Patent Class (Main): G11C-000/00; H04L-029/06

International Patent Class (Additional): G06F-000/00; G06K-000/00;

G07F-007/08; H04Q-000/00

File Segment: EPI

### 15/5/7 (Item 7 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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012027059 \*\*Image available\*\* WPI Acc No: 1998-443969/199838

XRPX Acc No: N98-346551

Automatic on-line customer information collection system using internet - analyses stored customer data for every fixed time which is then transmitted to specific destination point

Patent Assignee: MIYAYAMA N (MIYA-I)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
JP 10187320 A 19980714 JP 97269746 A 19971002 199838 B

Priority Applications (No Type Date): JP 96295344 A 19961107

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

JP 10187320 A 12 G06F-003/02

Abstract (Basic): JP 10187320 A

The system includes a receiver (2) which receives all the communication speeches from a customer via communication circuit. A guide message of an audio is sent out by a guide unit (7). The response from the customers are collected in a collection unit (8). A transducer of collection unit converts the collected audio information and audio data obtained through electronic mail to text data.

The collected information is stored in a  ${\tt database}$  (11) of a management unit (12). The stored customer data is analysed by an analyser for every predefined time. The analysed information is

transmitted to predefined destination through a transmiter (14).

USE - For sale product through newspaper and magazine

ADVANTAGE - Prevents leakage of **credit card** number. Facilitates direct sales of product.

Dwg.1/7

Title Terms: AUTOMATIC; LINE; CUSTOMER; INFORMATION; COLLECT; SYSTEM; ANALYSE; STORAGE; CUSTOMER; DATA; FIX; TIME; TRANSMIT; SPECIFIC;

DESTINATION; POINT Derwent Class: T01

International Patent Class (Main): G06F-003/02

File Segment: EPI

#### 15/5/8 (Item 8 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011948209 \*\*Image available\*\* WPI Acc No: 1998-365119/199832

XRPX Acc No: N98-285163

System for sale of magazines by subscription - has terminals connected to cash registers that process data on smart card with periodic updating over telephone network of data held on central computer

Patent Assignee: GUERIN J (GUER-I)

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week FR 2757656 A1 19980626 FR 9615737 A 19961220 199832 B

Priority Applications (No Type Date): FR 9615737 A 19961220

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

FR 2757656 A1 17 G06F-017/60

Abstract (Basic): FR 2757656 A

The system has a **smart card** (2) with a fixed ROM memory (4) containing details of the **subscription** and a read/write memory holding transaction data. A number of terminals (8) capable of processing the **smart cards** are provided in various locations, coupled to cash registers.

The terminals have compatible card readers (6), a fixed memory containing a file of **smart cards**, a read/write memory holding transaction data and a modem (20) connected to the telephone network. The terminal can also create the **smart cards**. From time to time data is transferred over the telephone network from each terminal to a central computer installation (22).

ADVANTAGE - Allows quick tracking of change of address of subscriber and assists in collecting information on subscribers tastes to aid promotion of other journals or products.

Dwg.1/4

Title Terms: SYSTEM; SALE; MAGAZINE; SUBSCRIBER; TERMINAL; CONNECT; CASH; REGISTER; PROCESS; DATA; SMART; CARD; PERIODIC; UPDATE; TELEPHONE; NETWORK; DATA; HELD; CENTRAL; COMPUTER

Derwent Class: T01; T04; T05

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06F-151/00; G07F-007/08

File Segment: EPI

#### 15/5/9 (Item 9 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011752460 \*\*Image available\*\*
WPI Acc No: 1998-169370/199815

XRPX Acc No: N98-134420

Stored value credit card or electronic payment chips mediation for

# vendors and sellers - reprding credit on accounting system and registering credit uses in vendor registers and transferring between

Patent Assignee: LEIRFALL L (LEIR-I); OSTERHOLT K L (OSTE-I); SIGBJORNSEN S (SIGB-I)

Inventor: LEIRFALL L; OSTERHOLT K L; SIGBJORNSEN S
Number of Countries: 078 Number of Patents: 003

Patent Family:

Patent No Kind Date Applicat No Kind Date WO 9808175 A1 19980226 WO 97NO208 19970819 A 199815 NO 9603456 19980223 NO 963456 Α Α 19960820 AU 9740349 19980306 AU 9740349 Α Α 19970819

Priority Applications (No Type Date): NO 963456 A 19960820 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9808175 A1 E 13 G06F-017/60

Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG US UZ VN YU ZW

Designated States (Regional): AT BE CH DE DK EA ES FI FR GB GH GR IE IT KE LS LU MC MW NL OA PT SD SE SZ UG ZW

AU 9740349 A G06F-017/60 Based on patent WO 9808175

NO 9603456 A G07F-007/08

Abstract (Basic): WO 9808175 A

The stored value card system has **smart cards** containing an amount of credit and an identification of the card's fund holding system. Users add value to the card at vending machines (A,B) which can represent different card suppliers. The value added to the card is recorded in an account (AIK,BIK) relating to the card vendor. The card is then used to purchase goods or services, e.g. parking **fees** (P). The fee value is removed from the card and also recorded in a register (R) relating to the **service provider**.

Immediately on-line, or by later transaction, the register values are transferred from the relevant card supplier account to the account of the service provider .

ADVANTAGE - Allows cards from different suppliers to be used as payment for services at unrelated providers.

Dwg.1/2

Title Terms: STORAGE; VALUE; CREDIT; CARD; ELECTRONIC; PAY; CHIP; VENDING; RECORD; CREDIT; ACCOUNT; SYSTEM; REGISTER; CREDIT; VENDING; REGISTER; TRANSFER

Derwent Class: T05

International Patent Class (Main): G06F-017/60; G07F-007/08

International Patent Class (Additional): G06F-157/00; G06F-157-00;

G07G-001/14 File Segment: EPI

#### 15/5/10 (Item 10 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011728889 \*\*Image available\*\*
WPI Acc No: 1998-145799/199813

XRPX Acc No: N98-115327

Bridging method for targetting discount offers to card holders - involves merchants providing discount offers that are matched to card holder data to deliver offers and apply discounts

Patent Assignee: FIRST DATA CORP (FIRS-N)

Inventor: DOBBS M K; DUNCAN J; JOHNSON K W; LOFTESNESS S J; MAYES D; PEIRCE
R L; RHOADS B C

Number of Countries: 078 Number of Patents: 003

Patent Family:

Patent No Kind Date Applicat No Kind Date Week WO 9806050 Al 19980212 WO 97US13588 A 19970731 199813 B

AU 9739691 A 19980 AU 9739691 A 19970731 9982 EP 978076 A1 20000 EP 97937091 A 19970731 20001

WO 97US13588 A 1997073

Priority Applications (No Type Date): US 96690765 A 19960801

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9806050 A1 E 46 G06F-017/60

Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW

Designated States (Regional): AT BE CH DE DK EA ES FI FR GB GH GR IE IT KE LS LU MC MW NL OA PT SD SE SZ UG

EP 978076 A1 E G06F-017/60 Based on patent WO 9806050 Designated States (Regional): AT BE CH DE DK ES FI FR GB GR IE IT LI NL PT SE

AU 9739691 A G06F-017/60 Based on patent WO 9806050

Abstract (Basic): WO 9806050 A

The discount system involves interaction between merchants wishing to offer discounts and credit card databases. The merchant (1) supplies discount offers to an assignment computer (7). The offer includes details of the card holder patterns for whom the offer is valid. This may involve data on which type of merchants the card holder has purchased from, holder location, or financial status.

The assignment computer matches the offers to the card holders in a priority manner. The set of current offers are delivered to the customer. When the customer subsequently purchases from the offer merchants, the discount is automatically applied.

ADVANTAGE - Provides a method of accurately targetting offers to customers without direct access to confidential information.

Dwg.1/2

Title Terms: BRIDGE; METHOD; TARGET; DISCOUNT; OFFER; CARD; HOLD; MERCHANT; DISCOUNT; OFFER; MATCH; CARD; HOLD; DATA; DELIVER; OFFER; APPLY; DISCOUNT

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

#### 15/5/11 (Item 11 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011394358 \*\*Image available\*\*
WPI Acc No: 1997-372265/199734

XRPX Acc No: N97-309176

Networked computerised parking meter system - includes meters connected to central database with motion detector detecting vehicle arrival and departure times to alter parking swipe card credit level accordingly

Patent Assignee: AMIRPANAHI F (AMIR-I)

Inventor: AMIRPANAHI F

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 5648906 A 19970715 US 95508394 A 19950731 199734 B

Priority Applications (No Type Date): US 95508394 A 19950731

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5648906 A 17

Abstract (Basic): US 5648906 A

The system includes a series of meters connected via a fiber-optic network to a central **database**. The meters have a main body with removable back allowing maintenance. A mother board is positioned inside the body with electrical and fiber-optic cable connections and

rechargeable batteric connected. A motion detector for s the front of the meter and is connected to the motherboard to detect arrival and departure times of a vehicle. An LCD faces the front of the meter and is connected to the motherboard. It indicates any unused parking time, parking time card identification data, parking rate and parking time allowed.

A numeric code pad comprises 10 numeric buttons from 0 to 9, an 'ENTER' button and a 'CANCEL' button. The pad occupies a front section of the meter and is connected to the motherboard. A magnetic strip reader is located at the front of the meter with an opening for insertion of parking **charge cards**. The parking **charge cards** are charged for used time only and the motion detector terminates use of the cards upon removal of the vehicle.

ADVANTAGE - Minimises waste of parking credit as unused parking fees are recredited to charge card on removal of vehicle. Allows use of cards and coins. Provides simple to use system saving money for users. Allows fast location of illegal and available parking by wardens. Substantially reduces manpower required to maintain meter operation. Allows changes by central database of charges. Provides increased efficiency and decreased total cost of meters.

Dwg.4/5

Title Terms: COMPUTER; PARK; METER; SYSTEM; METER; CONNECT; CENTRAL; DATABASE; MOTION; DETECT; DETECT; VEHICLE; ARRIVE; DEPART; TIME; ALTER; PARK; CARD; CREDIT; LEVEL; ACCORD

Derwent Class: T01; T05; W01

International Patent Class (Main): G06F-019/00

International Patent Class (Additional): G07B-015/02; G07F-017/24

File Segment: EPI

### 15/5/12 (Item 12 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011048193 \*\*Image available\*\*
WPI Acc No: 1997-026117/199703

XRPX Acc No: N97-021912

POS card lock method used to prevent unjust transaction of credit card in bank - involves referring received lock information with CAFIS centre and storing reference result in DB automatically through access part

Patent Assignee: NEC CORP (NIDE )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
JP 8287161 A 19961101 JP 95113599 A 19950414 199703 B

Priority Applications (No Type Date): JP 95113599 A 19950414

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

JP 8287161 A 6 G06F-017/60

Abstract (Basic): JP 8287161 A

The lock method involves storing the lock information and **credit** card in a lock information DB (8) that is provided at **POS** terminal side.

A reflection part (10) carries out download of the lock information **periodically** from a card management host (A) and updates the contents of the DB. The lock information is referred from a CAFIS centre (12) and the result is **automatically** registered in the DB through an access part (3).

1

ADVANTAGE - Enables checking of use propriety of transactions. Reduces inquiry frequency during usage of **credit card**. Prevents unjust transaction of **credit card**.

Dwg.1/3

Title Terms: POS; CARD; LOCK; METHOD; PREVENT; TRANSACTION; CREDIT; CARD; BANK; REFER; RECEIVE; LOCK; INFORMATION; CENTRE; STORAGE; REFERENCE; RESULT; DECIBEL; AUTOMATIC; THROUGH; ACCESS; PART

Derwent Class: T01; T05
International Patent Clas (Main): G06F-017/60

File Segment: EPI

15/5/13 (Item 13 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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010979716 \*\*Image available\*\* WPI Acc No: 1996-476665/199647

XRPX Acc No: N96-402048

Theme park information management system using smart card - has decision logic device which determines whether particular guest card should be accepted by product or service provider for requested product or service based on information stored in database

Patent Assignee: SEHR R P (SEHR-I)

Inventor: SEHR R P

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 5566327 A 19961015 US 94272086 A 19940708 199647 B

Priority Applications (No Type Date): US 94272086 A 19940708

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5566327 A 20 G06F-017/30

Abstract (Basic): US 5566327 A

The system includes an authenticating device for authenticating any particular one of a number of the theme park entities. Data are located, retrieved, and verified from a database distributed among the entities included in a guest card. Guest related data and theme park related information are entered, stored, and updated into the database. A decision logic device determines whether a particular guest card should be accepted by a product or service provider for a requested product or service based on information stored in the database. A security device protects guest card data and theme park operation.

ADVANTAGE - Reduces administration cost through automated data entry and retrieval, and **computerise** manipulation of information. Improves productivity

Dwg.6a/8

Title Terms: THEME; PARK; INFORMATION; MANAGEMENT; SYSTEM; SMART; CARD; DECIDE; LOGIC; DEVICE; DETERMINE; GUEST; CARD; ACCEPT; PRODUCT; SERVICE; REQUEST; PRODUCT; SERVICE; BASED; INFORMATION; STORAGE; DATABASE

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/30

File Segment: EPI

#### 15/5/14 (Item 14 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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010936125 \*\*Image available\*\*
WPI Acc No: 1996-433075/199643

XRPX Acc No: N96-364927

Multiple merchants credit charge authorisation for customers - providing credit card authorisation terminal, which is adapted to obtain data from credit card and connectable to credit charge authorising entity

Patent Assignee: DUYCK M (DUYC-I)

Inventor: DUYCK M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 5557087 A 19960917 US 95423674 A 19950413 199643 B

Priority Applications (Nowype Date): US 95423674 A 199504. Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes US 5557087 A 8 G06F-005/00

Abstract (Basic): US 5557087 A

The method involves providing a **credit card** authorisation terminal, which is adapted to obtain data from a **credit card** and connectable to a credit charge authorising entity. A number of **merchants** are allowed to request **credit card** authorisation from the card authorisation terminal.

E.g. the enhanced terminal (10) allows each individual merchant to print and review his or hr own transactions. Each merchant first initiates the transaction e.g. by entering an appropriate ID code, followed by standard routine. At the end of the business day that terminal may settle transactions for one or all merchants by automatically connecting a transaction processing entity for transmitting information for each merchant.

USE/ADVANTAGE - In card authorisation terminal for reading credit, debit, proprietary etc cards for obtaining charge authorisation for customer purchases.

Dwg.4/5

Title Terms: MULTIPLE; MERCHANT; CREDIT; CHARGE; AUTHORISE; CUSTOMER; CREDIT; CARD; AUTHORISE; TERMINAL; ADAPT; OBTAIN; DATA; CREDIT; CARD; CONNECT; CREDIT; CHARGE; AUTHORISE; ENTITY

Derwent Class: T01; T05

International Patent Class (Main): G06F-005/00

File Segment: EPI

#### 15/5/15 (Item 15 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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010734172 \*\*Image available\*\* WPI Acc No: 1996-231127/199624

XRPX Acc No: N96-193981

Home shopping method using interactive TV system and existing EFT network - storing customer credit or debit card and account information at two-way TV server for transmission to credit company or ATM network when purchase requested

Patent Assignee: AT & T CORP (AMTT )
Inventor: MERKLER D R; REEDER K R

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week CA 2153727 A 19960220 CA 2153727 A 19950712 199624 B

Priority Applications (No Type Date): US 94293006 A 19940819

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

CA 2153727 A 20 G06F-017/60

Abstract (Basic): CA 2153727 A

The method enables a customer equipped with an interactive TV (ITV) terminal (12) to transmit order data to the ITV server (14) in response to a presentation of available goods and services. The customer is prompted to choose a payment method, e.g. by selecting from debit and credit cards. Individual data, pref. including details of the customer's bank account, credit card account, etc. and PINs are previously stored at the server, e.g. when the customer is first connected.

In the case of a direct debit, the bank account information is transmitted to a network gateway bank (20), which serves as an entry point to the ATM (automatic teller machine) network. Electronic debiting of the customer account takes place after balance checking, and a credit is sent to the merchant 's bank account. For credit

card payment, the creek card network is used in a milar way, the network gateway look again being employed.

USE/ADVANTAGE - Also for automated banking and payment of bills. Prior storage of customer card details obviates need for swiping when purchase made, or for dedicated hardware at customer premises. No need for merchant to verify approval since already done through appropriate network.

Dwq.1/3

Title Terms: HOME; SHOPPING; METHOD; INTERACT; TELEVISION; SYSTEM; EXIST; EFT; NETWORK; STORAGE; CUSTOMER; CREDIT; DEBIT; CARD; ACCOUNT; INFORMATION; TWO-WAY; TELEVISION; SERVE; TRANSMISSION; CREDIT; COMPANY; ATM; NETWORK; PURCHASE; REQUEST

Index Terms/Additional Words: AUTOMATIC ; TELLER; MACHINE; ELECTRONIC; FUNDS; TRANSFER; POINT; SALE; POS ; EFTPOS

Derwent Class: T01; T05; W02

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): H04N-007/173

File Segment: EPI

#### 15/5/16 (Item 16 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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009864710 \*\*Image available\*\*
WPI Acc No: 1994-144570/199417

Related WPI Acc No: 1986-048230; 1997-011532

XRPX Acc No: N94-113889

Automated sales system for use with travel agency personnel synergistically composes individual customised sales presentations and itineraries for clients from multiple permutations of data sources in fully automated fashion

Patent Assignee: LOCKWOOD L B (LOCK-I)

Inventor: LOCKWOOD L B

Number of Countries: 001 Number of Patents: 001

Patent Family:

Kind Patent No Date Applicat No Kind Date Week US 5309355 A 19940503 US 84613525 19840524 199417 B Α 19860124 US 86822115 Α US 88152973 Α 19880208 US 89396283 Α 19890821 US 93116654 Α 19930903

Priority Applications (No Type Date): US 89396283 A 19890821; US 84613525 A 19840524; US 86822115 A 19860124; US 88152973 A 19880208; US 93116654 A 19930903

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5309355 A 13 G06F-015/20 C

CIP of application US 84613525 CIP of application US 86822115 CIP of application US 88152973 Cont of application US 89396283 CIP of patent US 4567359

Abstract (Basic): US 5309355 A

The appts. composes individualized sales presentations created by various data sources from customer profiles managed by **organizational** hierarchy matrixes directed by **multiple** operating programs. The apparatus provides appts. for synergistically creating and displaying customized presentations in a convenient manner for both the client and salesperson. **Organizational** hierarchies of data sources are arranged so that an infinite number of sales presentation configurations can be created.

Multiple microprograms **automatically** compose the sales presentations initiated by determinants received from client profiles stored on optical memory or **smart cards**, sales agent assessment of client profiles or centralized sales systems responsive to client profiles.

ADVANTAGE - Achieves more accurate, efficient and mprehensive marketing presentation.

Dwg.1/6

Title Terms: AUTOMATIC; SALE; SYSTEM; TRAVEL; AGENT; PERSONNEL; SYNERGISTIC; COMPOSE; INDIVIDUAL; CUSTOMISATION; SALE; PRESENT; ITINERARY; CLIENT; MULTIPLE; PERMUTATION; DATA; SOURCE; AUTOMATIC; FASHION

Derwent Class: T01

International Patent Class (Main): G06F-015/20

File Segment: EPI

#### 15/5/17 (Item 17 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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008291940 \*\*Image available\*\*
WPI Acc No: 1990-178941/199023
XRPX Acc No: N90-139070

Automatic fee collecting and receipt dispensing system - used for paying for local and-or national authority services requiring specific types of printed receipts

Patent Assignee: AMERICAN REGISTRATION SYSTEMS INC (AMRE-N)

Inventor: ROUSSEFF C M; WINN R K

Number of Countries: 014 Number of Patents: 008

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
WO 9005341	Α	19900517				199023	В
CA 2001887	Α	19900501				199026	
AU 8944890	Α	19900528				199035	
US 4970655	Α	19901113	US 88265762	A	19881101	199048	
EP 441823	Α	19910821	EP 89912021	A	19891016	199134	
EP 441823	A4	19940317	EP 89912021	Α	19890000	199525	
EP 441823	B1	19970702	EP 89912021	Α	19891016	199731	
			WO 89US4633	A	19891016		
DE 68928147	Ε	19970807	DE 628147	A	19891016	199737	
			EP 89912021	A	19891016		
			WO 89US4633	Α	19891016		

Priority Applications (No Type Date): US 88265762 A 19881101 Cited Patents: US 32115; US 3943335; US 4023013; US 4319336; US 4359631; US 4484304; US 4567359; 1.Jnl.Ref; GB 1394631; JP 62286168; US 4247759; US 4449186; US 4831526; US 4795763

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9005341 A B

Designated States (National): AU JP

Designated States (Regional): AT BE CH DE FR GB IT LU NL SE

EP 441823 A B

Designated States (Regional): DE FR GB IT

EP 441823 B1 E 19 B Based on patent WO 9005341

Designated States (Regional): DE FR GB IT

DE 68928147 E B Based on patent EP 441823 Based on patent WO 9005341

CA 2001887 A B
AU 8944890 A B
US 4970655 A B
EP 441823 A4 B

Abstract (Basic): WO 9005341 A

A system, particularly designed for vehicle registration.a Transactions and the like, comprises an outer housing with customer interface (18, 20) for displaying information tp a customer and for accepting fee payment (34), and a dispenser assembly (40), for storing forms specific to the transaction, together with a printer for printing information in the blank areas of the forms.

A computer (28) controls the operation of the customer interface and the dispenser assembly, and is linked via an interface (30, 33) to a remote **database** (31), containing transaction and fee information which is compared with the information input by the customer so that

the transaction can be verified and approved. The compaer is also linked (36) to the civit card network (38) to verify satisfactory fee payment.

ADVANTAGE - Convenient, easily accessible means for paying fees (34pp Dwg.No.3/7)

Title Terms: AUTOMATIC; FEE; COLLECT; RECEIPT; DISPENSE; SYSTEM; PAY; LOCAL; NATION; AUTHORISE; SERVICE; REQUIRE; SPECIFIC; TYPE; PRINT; RECEIPT

Derwent Class: P27; T01; T05

International Patent Class (Main): G06F-015/00

International Patent Class (Additional): A47F-003/02; G06F-017/60

File Segment: EPI; EngPI

#### 15/5/18 (Item 18 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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#### 002141980

WPI Acc No: 1979-G1915B/197929

Automatic wrapping system for credit cards - has transfer mechanism moving cards in pairs from two magazines to folding position over envelope web

Patent Assignee: DATA CARD CORP (DATA-N)

Inventor: HEWITT D W; SEIBEL D D

Number of Countries: 005 Number of Patents: 010

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
DE 2900235	A	19790712	DE 2900235	Α	19790104	197929	В
GB 2012243	Α	19790725				197930	
FR 2449631	Α	19801024				198049	
CA 1102605	A	19810609				198127	
GB 2067172	Α	19810722				198130	
GB 2012243	В	19820804				198231	
GB 2067172	В	19821110				198245	
CA 1161292	A	19840131				198410	
US 5058873	A	19911022				199145	
DE 2900235	С	19911121				199147	

Priority Applications (No Type Date): US 78866941 A 19780104; US 80121044 A 19800213

#### Abstract (Basic): DE 2900235 A

An automatic wrapping system for enveloping credit cards ready for posting uses a computer controlled system with magazine input and output. Two magazines of preprinted and formed credit cards (102) are located side by side. A transfer mechanism moves the cards in pairs to a station (700) where they are placed in the correct position over folded envelope material (502).

The cards together with the envelope material move on to a cutting station (800) and final wrapping. When completed the envelopes are discharged into magazines (1100) ready for dispatch.

discharged into magazines (1100) ready for dispatch.

Title Terms: AUTOMATIC; WRAP; SYSTEM; CREDIT; CARD; TRANSFER; MECHANISM;
MOVE; CARD; PAIR; TWO; MAGAZINE; FOLD; POSITION; ENVELOPE; WEB

Derwent Class: P76; Q31; Q32; Q36; T01; T04

International Patent Class (Additional): B42F-005/06; B65B-005/00; B65C-001/00; B65D-027/10; B65H-029/00; B65H-037/00; B65H-039/14; B65H-043/00; G06F-015/30 ; G06K-007/08; G06K-013/02; G06K-019/00

File Segment: EPI; EngPI

### 15/5/19 (Item 19 from file: 347)

DIALOG(R) File 347: JAPIO

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04571254 \*\*Image available\*\*
AUTOMATIC BANK PAYMENT SYSTEM

PUB. NO.: 06-243154 [JP 6243154 A]

PUBLISHED: September (1994 (19940902) INVENTOR(s): KUREBAYASH OSHIHIKO

APPLICANT(s): HITACHI LTD [000510] (A Japanese Company or Corporation), JP

(Japan)

05-029165 [JP 9329165] APPL. NO.: FILED: February 18, 1993 (19930218)

INTL CLASS: [5] G06F-015/26; G06F-015/30; G07D-009/00

JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications); 29.4

(PRECISION INSTRUMENTS -- Business Machines)

JAPIO KEYWORD: R087 (PRECISION MACHINES -- Automatic Banking)

Section: P, Section No. 1836, Vol. 18, No. 631, Pg. 31, JOURNAL:

November 30, 1994 (19941130)

#### ABSTRACT

PURPOSE: To purchase a necessary seat ticket on the spot by providing a vacant/ full state retrieving function for seats of an air craft, a theater, etc., a reserving function for a seat at the time when there is a vacant seat and a ticket issuing function to the reserved seat, in business of an automatic payment machine of a bank account system.

CONSTITUTION: Necessary data is inputted from a terminal system 101, and a processing is advanced, while utilizing a seat reservation management data 103 of affiliated airlines companies and railroad companies. In a bank account system 104, in the case a user executes transaction with a bank, at the time of purchasing a ticket, in the case the payment method is designated as debiting from a bank deposit account by a cash card, the processing is advanced, while utilizing a account system ledger 105. In an external connection system 106, in the case the user obtains a ticket by utilizing a credit card , the processing is advanced, while utilizing a customer information file 107 and an affiliated credit company file 108. The sales price is debited on a payment designated day from the user's bank deposit account by a batch processing of a journal 109.

15/5/20 (Item 20 from file: 347)

DIALOG(R) File 347: JAPIO

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\*\*Image available\*\* 04424440 AUTOMATIC TRANSACTION MACHINE

06-068340 [JP 6068340 A] PUB. NO.: March 11, 1994 (19940311) PUBLISHED:

INVENTOR(s): WAKAMATSU SHIGEO

APPLICANT(s): TOSHIBA CORP [000307] (A Japanese Company or Corporation), JP

(Japan)

04-216178 APPL. NO.: [JP 92216178] August 13, 1992 (19920813) FILED:

[5] G07D-009/00; G06F-015/21; G06F-015/30 INTL CLASS:

JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines); 45.4

(INFORMATION PROCESSING -- Computer Applications)

JAPIO KEYWORD: R087 (PRECISION MACHINES -- Automatic Banking)

Section: P, Section No. 1754, Vol. 18, No. 312, Pg. 151, June JOURNAL:

14, 1994 (19940614)

#### **ABSTRACT**

PURPOSE: To provide the automatic transaction machine which can collate the total amount of money of paid for purchased articles by using a credit card .

CONSTITUTION: The host system 53 of a center is provided with a cashing 59 wherein transaction information regarding cashing transaction is by card membership numbers and a use price file 60 wherein use price information on articles purchased by using credit cards is filed by the card membership numbers. When cashing transaction are selected by user's operation, the cashing transaction are done by accessing cashing 59. Further, when use price total amount collation transaction is selected by user's operation, the total amount of money paid by the user is

retrieved by accessing the use price file 60 on basis of data recorded on the credit and inserted by the user and displayed out on a CRT display device.

15/5/21 (Item 21 from file: 347)

DIALOG(R) File 347: JAPIO

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01360972 \*\*Image available\*\*

TERMINAL DEVICE FOR SETTLEMENT OF CREDIT TRANSACTION

PUB. NO.: 59-072572 [JP 59072572 A] PUBLISHED: April 24, 1984 (19840424)

INVENTOR(s): TATEISHI KAZUMA

SHINOHARA YOSHITSUGU

APPLICANT(s): OMRON TATEISI ELECTRONICS CO [000294] (A Japanese Company or

Corporation), JP (Japan)

APPL. NO.: 57-183883 [JP 82183883] FILED: October 19, 1982 (19821019) INTL CLASS: [3] G06F-015/21; G06F-015/30

INTL CLASS: [3] G06F-015/21; G06F-015/30

JAPIO CLASS: 45.4 (INFORMATION PROCESSING -- Computer Applications)

JAPIO KEYWORD: R087 (PRECISION MACHINES -- Automatic Banking)

JOURNAL: Section: P, Section No. 295, Vol. 08, No. 179, Pg. 154,

August 17, 1984 (19840817)

#### ABSTRACT

PURPOSE: To attain the **automatic** settlement of credit transactions and to reduce the load for the settlement processing, by providing a data **file** on the account of a credit company to a terminal device for settlement of credit transaction.

CONSTITUTION: A terminal device 1 is controlled by a CPU11 containing a memory 12. Then a communication controller 13 for communication with a center 20, a card reader 14 for magnetic record data of a **credit card** and a davit card DC, a key board 2, a display device 4, and a printer 15 which prints the transfer data to a receipt and a **journal** are connected to the CPU11. The controller 13 contains an **automatic** dial device and an MODEM.

Items Descript AU=(BOYL K? OR BOYLE, K?) S1 89 S2 4 AU=(MAISTRE M? OR MAISTRE, M?) 32589 (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-S3 RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR (CHIP OR SMART) () CARD? S1 AND S2 S5 (S1 OR S2) AND S3 S6 93 (S1 OR S2) <sub>≪</sub>S7 S6 AND (PAYMENT? OR SUBSCRIB? OR DUES? OR AUTOCHARGE? OR C-LUB OR CLUBS) 77:Conference Papers Index 1973-2000/Jul (c) 2000 Cambridge Sci Abs 35:Dissertation Abstracts Online 1861-2000/Jul (c) 2000 UMI File 583: Gale Group Globalbase (TM) 1986-2000/Aug 16 (c) 2000 The Gale Group File 2:INSPEC 1969-2000/Aug W2 (c) 2000 Institution of Electrical Engineers File 65:Inside Conferences 1993-2000/Aug W2 (c) 2000 BLDSC all rts. reserv. File 233:Internet & Personal Comp. Abs. 1981-2000/Jul (c) 2000 Info. Today Inc. File 99: Wilson Appl. Sci & Tech Abs 1983-2000/Jul

(c) 2000 The HW Wilson Co.

7/5/1 (Item 1 from e: 35)
DIALOG(R)File 35:Dissertation Abstracts Online
(c) 2000 UMI. All rts. reserv.

915615 ORDER NO: AAD86-01821

ESSAYS ON THE VALUATION OF NONMARKET RESOURCES: CONCEPTUAL ISSUES AND EMPIRICAL CASE STUDIES (ILLINOIS, WISCONSIN)

Author: BOYLE, KEVIN J.

Degree: PH.D. Year: 1985

Corporate Source/Institution: THE UNIVERSITY OF WISCONSIN - MADISON (

0262)

Source: VOLUME 47/03-A OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 998. 212 PAGES

Descriptors: ECONOMICS, AGRICULTURAL

Descriptor Codes: 0503

A major issue in cost-benefit analysis is how to conceptualize and estimate the total value of an environmental asset. Many economists have come to realize that measures of total value must include more than direct use values. However, if environmental cost-benefit analysis is to be a useful policy guide, it will thrive or perish on the logic and empirical validity of the concepts used. To explore these issues, this dissertation is organized as a set of four separate essays.

The objective of the research reported in Esssay 1 was to develop a utility theoretic conceptualization of total value under conditions of certainty, with special consideration for existence values. It is argued that use is not a homogeneous category and that several types of use must be considered in a total valuation framework. The incorporation of existence values is built on altruistic motives. Essay 1 also contains a brief discussion of measurement issues, with the conclusion that contingent-valuation is the only tool that is capable of measuring all of the components of total value, and therefore, total value.

There are five basic techniques of applying the contingent-valuation method. The research reported in Essay 2 asks whether one of three most commonly used techniques (bidding, payment cards and dichotomous choice) performs better than the others. The research results indicate that no one technique is superior, but bidding did turn out to be an inferior technique. The dichotomous-choice technique was chosen for the valuation applications reported in Essays 3 and 4.

The final objective was met by estimating values for two of Wisconsin's endangered species of wildlife and the Illinois Beach State Nature Preserve. The valuation of endangered species, reported in Essay 3, is a relatively straightforward application of the conceptual framework developed in Essay 1. The study of the Illinois Beach State Nature Preserve, reported in Essay 4, is a somewhat different application in that it is a natural area that is characterized by various unique attributes. The estimation results indicate substantial values that are not associated with the direct use of these environmental assets.

```
Set
         Items
                 Descript
S1
             5
                 AU=(BOYLE K? OR BOYLE, K?)
             3
S2
                 AU=(MAISTRE M? OR MAISTRE, M?)
         40633 (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-
S3
              RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR
              (CHIP OR SMART) () CARD?
                 S1 AND S2
                  (S1 OR S2) AND S3
S5
                 S1 OR S2
S6
S7
                  IDPAT (sorted in duplicate/non-duplicate order)
S8 7 IDPAT (primary/non-duplicate File 348:European Patents 1978-2000/Aug W02
                 IDPAT (primary/non-duplicate records only)
          (c) 2000 European Patent Office
File 349:PCT FULLTEXT 1983-2000/UB=20000803,UT=20000720
          (c) 2000 WIPO/MICROPAT
```

```
8/5/1
           (Item 1 from
                           e: 348)
DIALOG(R) File 348: European Patents
(c) 2000 European Patent Office. All rts. reserv.
01101820
ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348
ANTENNA DIVERSITY SYSTEM
ANTENNENDIVERSITYSYSTEM
SYSTEME D'ANTENNES DIVERSIFIE
PATENT ASSIGNEE:
  Koninklijke Philips Electronics N.V., (200769), Groenewoudseweg 1, 5621
    BA Eindhoven, (NL), (Applicant designated States: all)
INVENTOR:
  EVANS, David, H., Prof. Holstlaan 6, NL-5656 AA Eindhoven, (NL)
  BOYLE, Kevin, R., Prof. Holstlaan 6, NL-5656 AA Eindhoven, (NL)
  CALDWELL, Richard, J., Prof. Holstlaan 6, NL-5656 AA Eindhoven, (NL
LEGAL REPRESENTATIVE:
  Tangena, Antonius Gerardus et al (75422), Philips Electronics UK Ltd.,
    Cross Oak Lane, Red Hill, Surrey RH1 5HA, (GB)
PATENT (CC, No, Kind, Date): EP 992117 A2 000412 (Basic)
                              WO 9955012 991028
                              EP 99909146 990401; WO 99IB575
APPLICATION (CC, No, Date):
PRIORITY (CC, No, Date): GB 9808401 980422; GB 9901789 990128
DESIGNATED STATES: DE; FR; GB; IT
INTERNATIONAL PATENT CLASS: H04B-001/00
NOTE:
  No A-document published by EPO
LEGAL STATUS (Type, Pub Date, Kind, Text):
                  20000412 A2 Published application without search report
 Application:
                  991222 A2 International application. (Art. 158(1))
 Application:
 Examination:
                  20000412 A2 Date of request for examination: 20000124
                  991222 A2 International application entering European
 Application:
                            phase
LANGUAGE (Publication, Procedural, Application): English; English; English
 8/5/2
           (Item 2 from file: 348)
DIALOG(R)File 348:European Patents
(c) 2000 European Patent Office. All rts. reserv.
01038656
ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348
Control processes for linear voice coil actuator
Steuerverfahren fur linearen Schwingspulenbetatiger
Procedes de commande d'un actionneur a bobine lineaire mobile
PATENT ASSIGNEE:
  SYSTEMS, MACHINES, AUTOMATION COMPONENTS CORPORATION, (1550672), 5807 Van
    Allen Way, Carlsbad, California 92008, (US), (Applicant designated
    States: all)
INVENTOR:
  Sheaffer, Michael S., 2046 Badger Glenn, Escondido, California 92029,
  Huang, David, 2704 Socorro Lane, Carlsbad, California 92009, (US)
  Ferris, Michael A., 746 Black Hawk Circle, Vista, California 92083, (US)
  Neff, Edward A., 16535 El Camino Real, Rancho Santa Fe, California 92067,
    (US)
  Haidos, Steve, 3465 Bumann Road,, Encinitas, California 92024, (US)
  Stom. Dennis, 871 Stevens Avenue, 1306, Solana Beach, California 92075,
    (US)
  Boyle, Kieran , 7130 Shoreline Drive, 1112, San Diego, California 92122,
    (US
LEGAL REPRESENTATIVE:
  Thomas, Philip John Duval (76811), Eric Potter Clarkson, Park View House,
    58 The Ropewalk, Nottingham NG1 5DD, (GB)
PATENT (CC, No, Kind, Date): EP 921456 A2
                                             990609 (Basic)
                              EP 921456 A3 000510
APPLICATION (CC, No, Date):
                              EP 98309582 981124;
PRIORITY (CC, No, Date): US 985493 971205
```

DESIGNATED STATES: AT; B. CH; CY; DE; DK; ES; FI; FR; GB R; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI

INTERNATIONAL PATENT CLASS: G05B-019/39

#### ABSTRACT EP 921456 A2

A controller for a voice coil actuator includes sensors that are connected with the actuator probe to monitor both the linear and angular position of the probe, as well as the axial and rotational forces on the probe. Using predetermined instructions, the probe can be controlled in either an open loop mode or in a closed loop feedback mode, for either static or dynamic operations. For static operations, the axial and rotational forces on the probe can be controlled by referencing set values for the forces which are to be applied to/by the probe. For dynamic operations, in addition to the axial and rotational forces on the probe, the linear and angular movements of the probe can be controlled. In the closed loop mode, linear and angular positions, velocities, and accelerations can be used for control. In its operation, the controller selectively establishes linear and rotational movements and forces for the probe which are useful in accomplishing the wide variety of tasks wherein such forces and movements are required.

ABSTRACT WORD COUNT: 170

NOTE:

Figure number on first page: 1

LEGAL STATUS (Type, Pub Date, Kind, Text):

Search Report: 000510 A3 Separate publication of the search report Application: 990609 A2 Published application (Alwith Search Report ;A2without Search Report)

Change: 990707 A2 Inventor (change)

LANGUAGE (Publication, Procedural, Application): English; English; FULLTEXT AVAILABILITY:

Word Count Available Text Language Update 761 CLAIMS A (English) 9923 9923 4538 SPEC A (English) Total word count - document A 5299 Total word count - document B 0 Total word count - documents A + B 5299

#### 8/5/3 (Item 3 from file: 348)

DIALOG(R) File 348: European Patents

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#### 00849182

ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348 Soft landing method for probe assembly

Verfahren zum weichen Absetzen einer Stiftanordnung

Procede pour poser en douceur un montage de sonde

PATENT ASSIGNEE:

SYSTEMS, MACHINES, AUTOMATION COMPONENTS CORPORATION, (1550672), 5807 Van Allen Way, Carlsbad, California 92008, (US), (Proprietor designated states: all)

#### INVENTOR:

Leung, Arthur T., 15906 Avenida Calms, Rancho Santa Fe, California 92067,
 (US)

Neff, Edward A., 16535 El Camino Real, Rancho Santa Fe, California 92067, (US)

Sheaffer, Michael S., 2046 Badger Glen, Escondido, California 92029, (US) Ferris, Michael A., 748 Black Hawk Circle, Vista, California 92083, (US) Boyle, Kieran, 7130 Shoreline Drive, Apt. no. 1112, San Diego, California

92122, (US)
Johnson, Christopher, 4854 Mount Elbrus Drive, San Diego, California 92117

Quashnock, Joseph M., 2718 Unicornio Street, Carlsbad, California 92009, (US

#### LEGAL REPRESENTATIVE:

MacGregor, Gordon (33391), Eric Potter Clarkson, Park View House, 58 The

```
G1 5DD, (GB)
    Ropewalk, Nottingham
PATENT (CC, No, Kind, Date): EP 784252 A1 970716 (Basic)
                              EP 784252 B1 991229
                              EP 96307633 961022;
APPLICATION (CC, No, Date):
PRIORITY (CC, No, Date): US 587878 960111
DESIGNATED STATES: CH; DE; ES; FR; GB; IT; LI; NL
INTERNATIONAL PATENT CLASS: G05B-019/18; G01B-007/00; G01B-021/04;
  B230-015/22
CITED PATENTS (EP B): EP 277656 A; US 3993565 A; US 4215301 A; US 4484118 A
  ; US 4547847 A; US 5414620 A; US 5430360 A; US 5446323 A
  Figure number on first page: 1
LEGAL STATUS (Type, Pub Date, Kind, Text):
 Application:
                  970716 Al Published application (Alwith Search Report
                            ; A2without Search Report)
 Examination:
                  980114 Al Date of filing of request for examination:
                            971114
 Examination:
                  980304 Al Date of despatch of first examination report:
                            980119
 Grant:
                  991229 B1 Granted patent
LANGUAGE (Publication, Procedural, Application): English; English; English
FULLTEXT AVAILABILITY:
Available Text Language
                           Update
                                     Word Count
      CLAIMS B (English) 199952
                                      1062
      CLAIMS B
               (German) 199952
                                       971
      CLAIMS B
                 (French) 199952
                                      1193
      SPEC B
                (English) 199952
                                      5141
Total word count - document A
                                         n
Total word count - document B
                                      8367
Total word count - documents A + B
                                      8367
 8/5/4
           (Item 4 from file: 348)
DIALOG(R) File 348: European Patents
(c) 2000 European Patent Office. All rts. reserv.
00185076
ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348
Prestressed tress beam with elements in buckling state.
Vorgespannter Fachwerktrager mit Elementen in geknicktem Zustand.
Poutre treillis precontrainte a elements en etat de flambage.
PATENT ASSIGNEE:
  SOCIETE EUROPEENNE DE PROPULSION (S.E.P.) Societe Anonyme dite:, (292185)
    , 24 Rue Salomon de Rothschild, F-92150 Suresnes, (FR), (applicant
    designated states: DE; GB; IT)
INVENTOR:
 Maistre, Michel Antoine, 19, rue d'Austerlitz, F-33200 Bordeaux, (FR
LEGAL REPRESENTATIVE:
  Joly, Jean-Jacques et al (39741), CABINET BEAU DE LOMENIE 55, rue
    d'Amsterdam, F-75008 Paris, (FR)
PATENT (CC, No, Kind, Date): EP 154577
                                             850911 (Basic)
                                        A1
                              EP 154577
APPLICATION (CC, No, Date):
                              EP 85400231 850213;
PRIORITY (CC, No, Date): FR 842525 840220
DESIGNATED STATES: DE; GB; IT
INTERNATIONAL PATENT CLASS: E04H-012/16; E04B-001/19;
CITED PATENTS (EP A): FR 1377291 A; GB 2038914 A; US 3665670 A; DE 2025704
  A; DE 618523 C; US 4207715 A
ABSTRACT EP 154577 A1
    Poutre treillis precontrainte a elements en etat de flambage.
    La poutre est formee par la repetition reguliere le long de l'axe de la
  poutre de mailles elementaires polyedriques (11) ayant chacune deux faces
  d'extremite paralleles identiques en forme de polygones reguliers a n
  cotes qui constituent les faces communes avec les mailles voisines, et 2n
  faces laterales triangulaires formees en reliant chaque sommet d'une face
```

d'extremite aux deux plus proches sommets de la face d'extremite opposee ; les aretes de la maille elementaire sont materialisees par des elements

(14, 15) qui sont en pananence sollicites en traction, andis que des barres rigides (16) en etat de flambage relient chaque sommet de la maille elementaire a son centre.

ABSTRACT WORD COUNT: 119

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 850911 Al Published application (Alwith Search Report

; A2without Search Report)

Examination: 860507 Al Date of filing of request for examination:

860308

Examination: 870520 Al Date of despatch of first examination report:

870406

\*Assignee: 880831 A1 Applicant (transfer of rights) (change):

SOCIETE EUROPEENNE DE PROPULSION (S.E.P.) Societe Anonyme dite: (292185) 24 Rue Salomon de Rothschild F-92150 Suresnes (FR) (applicant

designated states: DE;GB;IT)

\*Assignee: 880831 Al Previous applicant in case of transfer of

rights (change): SOCIETE EUROPEENNE DE PROPULSION Societe Anonyme dite: (468070) 3, Avenue du General de Gaulle F-92800 Puteaux

(FR) (applicant designated states: DE;GB;IT)

Grant: 880921 B1 Granted patent

Oppn None: 890913 Bl No opposition filed

LANGUAGE (Publication, Procedural, Application): French; French; French

#### 8/5/5 (Item 5 from file: 348)

DIALOG(R)File 348:European Patents

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#### 00081528

ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348

Composite structure, method and matrix for fabricating such a structure.

Zusammengesetzte Struktur und Verfahren und Matrix zur Herstellung einer derartigen Struktur.

Nouvelle structure composite et procede et matrice destines a la fabrication d'une telle structure.

PATENT ASSIGNEE:

SOCIETE EUROPEENNE DE PROPULSION Societe Anonyme dite:, 3, Avenue du General de Gaulle, F-92800 Puteaux, (FR), (applicant designated states: DE;GB;IT;SE)

INVENTOR:

Maistre, Michel Antoine , 19; rue d'Austerlitz, F-33200 Bordeaux, (FR LEGAL REPRESENTATIVE:

Joly, Jean Jacques et al , CABINET BEAU DE LOMENIE 55, rue d'Amsterdam, F-75008 Paris, (FR)

PATENT (CC, No, Kind, Date): EP 57637 A2 820811 (Basic)

EP 57637 A3 820825 EP 57637 B1 840815

APPLICATION (CC, No, Date): EP 82400139 820126;

PRIORITY (CC, No, Date): FR 811733 810129

DESIGNATED STATES: DE; GB; IT; SE

INTERNATIONAL PATENT CLASS: B29D-003/02; C04B-035/52; F16S-001/14; E04B-002/46;

CITED PATENTS (EP A): FR 2433003 A; EP 32858 A; FR 2446175 A; FR 2398705 A; US 2106177 A

#### ABSTRACT EP 57637 A2

Nouvelle structure composite et procede et matrice destines a la fabrication d'une telle structure.

La structure comprend une matrice formee par la juxtaposition d'elements de matrice (10) prefabriques, solides, presentant chacun au moins une cavite s'etendant d'un cote a un autre de l'element de matrice, et disposes de maniere que les cavites alignees des elements de matrice juxtaposes forment des logements rectilignes dans lesquels on met en place des elements de renfort (31, 32, 33, 34) qui forment au moins quatre faisceaux differents constitues chacun d'une pluralite d'elements

de renfort paralleles une meme direction particulière t repartis dans tout le volume de la structure, les elements de renfort realisant un verrouillage de l'assemblage d'elements de matrice pour former une structure composite coherente.

ABSTRACT WORD COUNT: 125

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 820811 A2 Published application (Alwith Search Report

;A2without Search Report)

Search Report: 820825 A3 Separate publication of the European or

International search report

Examination: 830330 A2 Date of filing of request for examination:

830115

Grant: 840815 B1 Granted patent
Oppn None: 850814 B1 No opposition filed

LANGUAGE (Publication, Procedural, Application): French; French; French

#### 8/5/6 (Item 6 from file: 348)

DIALOG(R) File 348: European Patents

(c) 2000 European Patent Office. All rts. reserv.

#### 00054193

ORDER fax of complete patent from Dialog SourceOne. See HELP ORDER 348 Tridimensional annular structure.

Dreidimensionale ringformige Struktur.

Structure tridimensionnelle annulaire.

#### PATENT ASSIGNEE:

SOCIETE EUROPEENNE DE PROPULSION (S.E.P.) Societe Anonyme dite:, 3, avenue du General de Gaulle, F-92800 Puteaux, (FR), (applicant designated states: DE;GB;IT;SE)

#### INVENTOR:

Maistre, Michel Antoine , 19, rue d'Austerlitz, F-33200 Bordeaux, (FR LEGAL REPRESENTATIVE:

Joly, Jean-Jacques et al , CABINET BEAU DE LOMENIE 55, rue d'Amsterdam, F-75008 Paris, (FR)

PATENT (CC, No, Kind, Date): EP 32858 A1 810729 (Basic)

EP 32858 B1 841212

APPLICATION (CC, No, Date): EP 81400041 810114;

PRIORITY (CC, No, Date): FR 801009 800117

DESIGNATED STATES: DE; GB; IT; SE

INTERNATIONAL PATENT CLASS: D04H-003/07;

CITED PATENTS (EP A): GB 2040805 A; FR 2421056 A; US 3577294 A; FR 2424888 A; DE 3000436 A

#### ABSTRACT EP 32858 A1

Structure tridimensionnelle annulaire.

Structure tridimensionnelle annulaire formee d'elements filiformes s'entrecroisant regulierement et repartis en plusieurs familles d'elements occupant une meme disposition au sein de la structure. Pour obtenir une structure indelaminable ayant une repartition spatiale de ses proprietes mecaniques ou physiques selectionnable, on utilise deux familles d'elements helicoidaux (HD, HG) disposes en nappes cylindriques suivant des helices de meme pas et de sens opposes, deux familles d'elements meridiens obliques (MO1, MO2) disposes en nappes meridiennes avec des inclinaisons opposees par rapport a l'axe et une famille d'elements radiaux (R) en nappes meridiennes et/ou circonferientiels (C) en nappes cylindriques et/ou axiaux en nappes meridiennes ou cylindriques.

ABSTRACT WORD COUNT: 107

LEGAL STATUS (Type, Pub Date, Kind, Text):

Application: 810729 Al Published application (Alwith Search Report

; A2without Search Report)

Examination: 820310 Al Date of filing of request for examination:

811221

Grant: 841212 B1 Granted patent
Oppn None: 851227 B1 No opposition filed

LANGUAGE (Publication, Procedural, Application): French; French; French

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8/5/7 (Item 7 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2000 WIPO/MICROPAT. All rts. reserv.
```

#### 00393455

METHOD AND APPARATUS FOR SCORING A TAMPER-INDICATING PLASTIC CLOSURE PROCEDE ET APPAREIL DESTINES A PRODUIRE DES ENTAILLES SUR UNE FERMETURE PLASTIQUE INVIOLABLE

```
Patent Applicant/Assignee:
  H-C INDUSTRIES INC
  BOYLE Kevin E
  ROBBINS Paul W
  GONSER Heinz O
  MILLER Peter S
Inventor(s):
  BOYLE Kevin E
  ROBBINS Paul W
  GONSER Heinz O
 MILLER Peter S
Patent and Priority Information (Country, Number, Date):
                        WO 9524299 A1 19950914
  Application:
                        WO 95US2839 19950307
                                              (PCT/WO US9502839)
  Priority Application: US 94207943 19940308
Designated States: AM; AT; AU; BB; BG; BR; BY; CA; CH; CN; CZ; DE; DK; EE;
  ES; FI; GB; GE; HU; JP; KE; KG; KP; KR; LR; LT; LU; LV; MD; MG; MN; MW;
  MX; NL; NO; NZ; PL; PT; RO; RU; SD; SE; SG; SI; SK; TJ; TT; UA; VN; KE;
 MW; SD; SZ; UG; AT; BE; CH; DE; DK; ES; FR; GB; GR; IE; IT; LU; MC; NL;
  PT; SE; BF; BJ; CI; CM; GA; GN; ML; MR; NE; SN; TD; TG
Main International Patent Class: B26D-001/62;
Publication Language: English
Fulltext Availability:
  Detailed Description
  Claims
Fulltext Word Count: 6317
```

#### English Abstract

A method and apparatus (10) for vertically scoring a tamper- indicating plastic closure includes a rotatably-driven carousel (34) which includes mandrel assemblies (36) at the periphery thereof. Each mandrel assembly includes a rotatable mandrel (46) on which a respectively closure (12) is positioned in operative association, so that the mandrel and closure are moved relative to an associated scoring mechanism. The scoring mechanism (42) includes at least one, and preferably a plurality, of rotatably driven scoring blades, with each blade arranged to engage and cut the pilfer band of a respective closure. Significantly, the system can be operated so as to closely approximate the preferred radial movement of the blade with respect to the closure, thus minimizing "digging" of the scoring blade into the plastic of the closure.

#### French Abstract

Procede et appareil (10) permettant de produire des entailles verticales sur une fermeture en matiere plastique inviolable. Cet appareil comprend un carrousel entraine en rotation (34), pourvu d'ensembles mandrin (36) au niveau de sa peripherie. Chaque ensemble mandrin comprend un mandrin rotatif (46) sur lequel une fermeture respective (12) est positionnee de maniere a cooperer avec ledit mandrin et afin que ce dernier et la fermeture puissent etre deplaces par rapport a un mecanisme de production d'entailles associe. Ce mecanisme (42) comprend au moins une, et de preference plusieurs, lames a entaille entrainees en rotation, dont chacune est concue pour entrer en contact avec une bande antivol menagee sur une fermeture respective et pour la couper. Ce systeme peut presenter un fonctionnement qui se rapproche sensiblement du deplacement radial ideal de la lame par rapport a la fermeture, reduisant ainsi au minimum la penetration de la lame dans la matiere plastique de la fermeture.

```
-Set
         Items
                  Descript
                  AU=(BOYL X? OR BOYLE, K?)
S1
             6
S2
             7
                  AU=(MAISTRE M? OR MAISTRE, M?)
S3
         16303
                (CREDIT OR BANK OR CHARGE) () CARD? OR BANKCARD? OR CHARGECA-
              RD? OR CREDITCARD? OR MC OR VISA OR CHIPCARD OR SMARTCARD? OR
               (CHIP OR SMART) () CARD?
S4
                  S1 AND S2
S5
             0
                  (S1 OR S2) AND S3
S6
            13
                  S1 OR S2
S7
            13
                  IDPAT (sorted in duplicate/non-duplicate order)
S8 12 IDPAT (primary/non-duplicate refile 344:Chinese Patents ABS Apr 1985-2000/Aug
                  IDPAT (primary/non-duplicate records only)
           (c) 2000 European Patent Office
File 347: JAPIO Oct 1976-2000/Mar(UPDATED 000801)
           (c) 2000 JPO & JAPIO
File 350: DERWENT WPIX 1963-2000/UD=, UM=, & UP=200038
          (c) 2000 Derwent Info Ltd
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2

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8/5/1 (Item 1 from le: 350)
DIALOG(R) File 350: DERWEN VPIX
(c) 2000 Derwent Info Ltd. All rts. reserv.
012880900
             **Image available**
WPI Acc No: 2000-052734/200004
XRPX Acc No: N00-041163
 Antenna diversity system for wireless data link in business or domestic
 environments, cordless and cellular telecommunication systems
Patent Assignee: KONINK PHILIPS ELECTRONICS NV (PHIG ); PHILIPS AB (PHIG
Inventor: BOYLE K R ; CALDWELL R J; EVANS D H
Number of Countries: 021 Number of Patents: 002
Patent Family:
Patent No
              Kind
                     Date
                             Applicat No
                                            Kind
                                                   Date
                                                            Week
             A2 19991028 WO 99IB575
                                                 19990401
                                                           200004 B
WO 9955012
                                            Α
              A2 20000412 EP 99909146
                                             A
                                                 19990401
                                                           200023
EP 992117
                             WO 99IB575
                                            A
                                                 19990401
Priority Applications (No Type Date): GB 991789 A 19990128; GB 988401 A
  19980422
Patent Details:
Patent No Kind Lan Pg
                                     Filing Notes
                         Main IPC
WO 9955012
             A2 E 22 H04B-000/00
   Designated States (National): CN JP KR
   Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU
   MC NL PT SE
EP 992117
                       H04B-001/00
                                     Based on patent WO 9955012
              A2 E
   Designated States (Regional): DE FR GB IT
Abstract (Basic): WO 9955012 A2
        NOVELTY - A pair of antennas (202,212) are connected to a beam
    forming unit such as hybrid coupler, and to a common point (222)
    through semiconductor switches (204,214). A control unit (228)
    regulates the hybrid coupler which provides a set of antenna beam
    patterns.
        DETAILED DESCRIPTION - The common connection point is connected to
    a receiver (224) and a signal quality measuring unit (226). An
    INDEPENDENT CLAIM is also included for the operating method of antenna
    diversity system.
        USE - For wireless data link in business or domestic environments,
    cordless and cellular telecommunication system e.g. digital enhanced
    cordless telecommunication, global system for mobile communication.
        ADVANTAGE - Enables simultaneous reception of two antenna beam
    patterns for signal quality measurement and comparison. Requires only
    one transceiver for multiple antennae.
        DESCRIPTION OF DRAWING(S) - The figure shows the schematic diagram
    of antenna diversity system.
        Antennas (202,212)
        Semiconductor switches (204,214)
        Common point (222)
        Receiver (224)
        Signal quality measuring unit (226)
        Control unit (228)
        pp; 22 DwgNo 2/7
Title Terms: ANTENNA; DIVERSE; SYSTEM; WIRELESS; DATA; LINK; BUSINESS;
  DOMESTIC; ENVIRONMENT; CORD; CELLULAR; TELECOMMUNICATION; SYSTEM
Derwent Class: W01; W02
International Patent Class (Main): H04B-000/00; H04B-001/00
File Segment: EPI
 8/5/2
           (Item 2 from file: 350)
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DIALOG(R) File 350: DERWENT WPIX
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012636940 \*\*Image available\*\*
WPI Acc No: 1999-443044/199937

XRAM Acc No: C99-130478 XRPX Acc No: N99-330346

Baseball cap with comfortable inside head band

Patent Assignee: BOYLE K J (BOYL-I)

Inventor: BOYLE K J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 5926849 A 19990727 US 9852615 A 19980331 199937 B

Priority Applications (No Type Date): US 9852615 A 19980331

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 5926849 A 5 A42C-005/02

Abstract (Basic): US 5926849 A

NOVELTY - The baseball cap comprises a conventional pliable fabric crown (12), relatively stiff visor (14) and size-adjusting strap (16), modified by including an inside head band (18) which extends along the front and can extend to the full crown except for the back opening (12a). The band is a polymer laminate of a stretch fabric layer (18a) and a foam layer (18b) with a pattern of upwardly extending open channels. The cap can have an outside decorative band (12b).

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for a method of making a baseball cap with an inside head band and decorative outside band.

USE - As a comfortable cap generally shaped as a baseball cap. ADVANTAGE - The cap is assembled with stretch material on the head band interior surface to provide strength, while the foam layer is not in direct contact with the wearer but provides softness and comfort. The open channels allow fluid flow between the head band and the wearer's head to make the cap more comfortable than conventional designs. The matching decorative band and size-adjusting strap give the visual appearance of a continuous decorative piece extending all the way round the cap lower periphery.

DESCRIPTION OF DRAWING(S) - The drawings show a perspective, partly cutaway view of the baseball cap with an inside head band and a cross-section view of one end of the head band.

Fabric crown (12)
Back opening (12a)
Decorative band (12b)
Visor (14)
Size-adjusting strap (16)
Inside head band (18)
Stretch fabric layer (18a)
Foam layer. (18b)
pp; 5 DwgNo 1,4/5

Title Terms: BASEBALL; CAP; COMFORT; HEAD; BAND

Derwent Class: A83; F05; F07; P21

International Patent Class (Main): A42C-005/02

File Segment: CPI; EngPI

# 8/5/3 (Item 3 from file: 350)

DIALOG(R) File 350: DERWENT WPIX
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012523051 \*\*Image available\*\*
WPI Acc No: 1999-329157/199928
XRPX Acc No: N99-247043

# Control method of linear and angular reaction of voice coil actuator probe

Patent Assignee: SYSTEMS MACHINES AUTOMATION COMPONENTS (SYST-N); SMC CORP (SMCS-N)

Inventor: BOYLE K ; FERRIS M A; HAIDOS S; HUANG D; NEFF E A; SHEAFFER M S; STOM D

Number of Countries: 027 Number of Patents: 003

Patent Family:

Kind Dat Applicat No Kind Patent No Date EP 921456 A2 19990 EP 98309582 Α 19981124 199928 JP 11316608 Α 19991116 JP 98346196 Α 19981204 200005 US 6016039 Α 20000118 US 97985493 Α 19971205 200011

Priority Applications (No Type Date): US 97985493 A 19971205

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 921456 A2 E 9 G05B-019/39

Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT LI LT LU LV MC MK NL PT RO SE SI

JP 11316608 A 10 G05D-003/12 US 6016039 A H02K-041/00

Abstract (Basic): EP 921456 A2

NOVELTY - The method involves determining an actual linear position of the probe, comparing with the preprogrammed instructions to generate a linear error signal, and exerting a dynamic force on the probe in response to move the probe in translation for position control, exerting a static force on the probe when the error signal is equal to zero. The actual angular position of the probe is determined and compared with the preprogrammed instructions to generate an angular error signal. A dynamic angular force is exerted on the probe in response to move the probe in rotation for angular control. An actual linear position of the probe is determined.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is included for a controller for a linear voice coil actuator.

USE - For controlling linear and angular reaction of voice coil actuator probe.

ADVANTAGE - Precisely and selectively moves the probe of the actuator in combinations of translations and rotation in accordance with preprogrammed sequences. Relatively easy to manufacture, simple to use, and is comparatively cost effective.

DESCRIPTION OF DRAWING(S) - The figure shows a generalized schematic perspective view of the operative components of a voice coil actuator.

pp; 9 DwgNo 1/3

Title Terms: CONTROL; METHOD; LINEAR; ANGULAR; REACT; VOICE; COIL; ACTUATE; PROBE

Derwent Class: T06; V06

International Patent Class (Main): G05B-019/39; G05D-003/12; H02K-041/00

File Segment: EPI

#### 8/5/4 (Item 4 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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011375079 \*\*Image available\*\* WPI Acc No: 1997-352986/199733

XRPX Acc No: N97-292448

Soft landing method for moving machine tool probe into soft contact with workpiece - uses control of current to coil of linear motor to place component on work surface

Patent Assignee: SYSTEMS MACHINES AUTOMATION COMPONENTS (SYST-N); SMC CORP (SMCS-N)

Inventor: BOYLE K ; FERRIS M A; JOHNSON C; LEUNG A T; NEFF E A; QUASHNOCK
 J M; SHEAFFER M S

Number of Countries: 010 Number of Patents: 005

Patent Family:

Patent No Date Applicat No Kind Date Week Kind A1 19970716 EP 96307633 EP 784252 Α 19961022 199733 JP 9311724 JP 96346048 19961225 Α 19971202 Α 199807 US 5952589 19990914 US 96587878 A 19960111 199944 Α EP 784252 B1 19991229 EP 96307633 A 19961022 200005 DE 69605890 20000203 DE 605890 A 19961022 200013 Ε EP 96307633 Α 19961022

Priority Applications (NType Date): US 96587878 A 1996(Colored Patents: EP 277658 US 3993565; US 4215301; US 448418; US 5414620; US 5430360; US 5446323 Patent Details: Patent No Kind Lan Pg Main IPC Filing Notes EP 784252 A1 E 11 G05B-019/18 Designated States (Regional): CH DE ES FR GB IT LI NL B1 E G05B-019/18 Designated States (Regional): CH DE ES FR GB IT LI NL DE 69605890 E G05B-019/18 Based on patent EP 784252 JP 9311724 Α 10 G05D-003/00 US 5952589 Α G01M-019/00

#### Abstract (Basic): EP 784252 A

The soft landing device (10) includes a linear motor comprising a reciprocating coil (12) surrounding magnet (14). When a current is passed through the coil a flux field is established which interacts with the flux of the magnet. This creates forces in the coil that are used to control the movement of the coil. Thus the coil can be made to reciprocate.

The probe assembly is connected directly to the coil so it moves with the coil so that the probe assembly can be operated to place a component (20) into a proper position on a work surface. The contact forces between the component and the work surface is controlled.

ADVANTAGE - Provides soft contact which prevents damage to work surface, providing precision measurements with ease of execution and cost effectiveness.

Dwg.2/5

Title Terms: SOFT; LANDING; METHOD; MOVE; MACHINE; TOOL; PROBE; SOFT; CONTACT; WORKPIECE; CONTROL; CURRENT; COIL; LINEAR; MOTOR; PLACE; COMPONENT; WORK; SURFACE

Derwent Class: P56; S02; T06; X25

International Patent Class (Main): G01M-019/00; G05B-019/18; G05D-003/00 International Patent Class (Additional): B23Q-015/22; G01B-003/00; G01B-007/00; G01B-021/04; G05D-003/12

File Segment: EPI; EngPI

#### 8/5/5 (Item 5 from file: 350) DIALOG(R) File 350: DERWENT WPIX (c) 2000 Derwent Info Ltd. All rts. reserv.

010426842 \*\*Image available\*\* WPI Acc No: 1995-328162/199542

XRPX Acc No: N95-246995

Method of scoring tamper indicating band on plastics closure cap involves using carousel with rotating mandrels for holding closure caps scored horizontally by fixed knives and vertically by rotating cutters Patent Assignee: H-C IND INC (HCIN )

Inventor: BOYLE K E ; GONSER H O; MILLER P S; ROBBINS P W

Number of Countries: 064 Number of Patents: 005

Patent Family:

Patent No Applicat No Kind Date Kind Date WO 9524299 A1 19950914 WO 95US2839 Α 19950307 199542 AU 9520971 AU 9520971 19950925 Α 19950307 199601 Α ZA 951929 ZA 9501929 Α 19960228 Α 19950308 199614 TW 95104556 19950508 TW 271420 Α 19960301 Α 199624 19970729 US 94207943 US 5651299 Α Α 19940308 199736

Priority Applications (No Type Date): US 94207943 A 19940308 Cited Patents: 1.Jnl.Ref; DE 2709066; EP 533633; EP 58298; JP 2180195; US 3724307; US 3824941; US 4491045; US 4666053; US 4742741 Patent Details:

Main IPC Patent No Kind Lan Pg Filing Notes A1 E 40 WO 9524299

Designated States (National): AM AT AU BB BG BR BY CA CH CN CZ DE DK EE ES FI GB GE HU JP KE KG KP KR KZ LK LR LT LU LV MD MG MN MW MX NL NO NZ PL PT RO RU SD SE SG SI SK TJ TT UA US UZ VN

Designated States (Reponal): AT BE CH DE DK ES FR GB IE IT KE LU MC MW NL OA PT SD SE SZ

AU 9520971 A Based on patent WO 9524299

ZA 9501929 A 33 US 5651299 A 15

Abstract (Basic): WO 9524299 A

The device involves using a rotating carousel (34) having a set of peripheral mandrel assemblies (36) within a fixed frame (32). The plastics container closure caps (12) are delivered on to the mandrels, which themselves rotate about their own axes by the fixed gear ring (8).

Rotating horizontal knives within the carousel make the score cuts defining the tamper indicating band (20) while an external cutting station (40) with vertical knives rotating synchronously with the closure caps makes the vertical score cuts (30).

ADVANTAGE - A high speed machine for making accurate and clean cut score lines for a tear-off release and indicating band on closure caps. Dwg.1/10

Title Terms: METHOD; SCORE; TAMPER; INDICATE; BAND; PLASTICS; CLOSURE; CAP; CAROUSEL; ROTATING; MANDREL; HOLD; CLOSURE; CAP; SCORE; HORIZONTAL; FIX; KNIFE; VERTICAL; ROTATING; CUT

Derwent Class: P62; Q32; Q33

International Patent Class (Main): B26D-001/62; B29C-051/10; B65D-000/00;

B65D-041/34

International Patent Class (Additional): B29D-022/00

File Segment: EngPI

#### 8/5/6 (Item 6 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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004398076

WPI Acc No: 1985-224954/198537

XRPX Acc No: N85-168961

Prestressed trellis beam - has buckled parts with deformation level independent of constant load supported

Patent Assignee: SOC EUROPEENE PROPULSION (EUPR )

Inventor: MAISTRE M A

Number of Countries: 006 Number of Patents: 006

Patent Family:

Kind Patent No Date Applicat No Kind Date Week A 19850911 EP 85400231 19850213 198537 EP 154577 Α 19850823 198540 FR 2559813 Α 19860923 US 85703517 Α 19850220 198641 US 4612750 Α EP 154577 198838 В 19880921 DE 3565141 G 19881027 198844 CA 1249411 19890131 198912 Α

Priority Applications (No Type Date): FR 842525 A 19840220

Cited Patents: DE 2025704; DE 618523; FR 1377291; GB 2038914; US 3665670; US 4207715

Patent Details:

Patent No Kind Lan Pq Main IPC Filing Notes

EP 154577 A F 17

Designated States (Regional): DE GB IT

EP 154577 B F

Designated States (Regional): DE GB IT

Abstract (Basic): EP 154577 A

The trellis beam is made by the regular repetition, along the beam axis, of elementary polyhedral links. Each link has two identical parallel end faces, regular polygon shaped, with n sides, which make common faces with neighbouring links.

Each link (11) is defined laterally by 2n triangular faces by connecting each summit of one end face to the two closest summits of the opposed end face. The elementary link ridges are elements (14,15),

permanently held in faction. Rigid buckled bars (16) nnect each summit of the elementry link to its centre.

USE - For large spatial structures e.g. antennas or solar energy collectors.

1/4

Title Terms: PRESTRESSED; TRELLIS; BEAM; BUCKLE; PART; DEFORM; LEVEL;

INDEPENDENT; CONSTANT; LOAD; SUPPORT

Derwent Class: Q43; Q44; Q46; Q68

International Patent Class (Additional): E04B-001/19; E04C-003/08;

E04H-012/16; F16S-003/08

File Segment: EngPI

### 8/5/7 (Item 7 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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003520624

WPI Acc No: 1982-68610E/198233

Assembled blocks of metal, ceramic or other solids - interlocked high tensile rods, to produce multiaxial reinforcement without using flood techniques

Patent Assignee: SOC EURO PROPULSION SA (EUPR ); SOC EUROPEENE PROPULSION (EUPR )

Inventor: MAISTRE M A

Number of Countries: 008 Number of Patents: 008

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week	
EP 57637	Α	19820811	EP 82400139	A	19820126	198233	В
FR 2498733	Α	19820730				198238	
JP 57156216	Α	19820927				198244	
CA 1168557	Α	19840605				198427	
EP 57637	В	19840815				198433	
DE 3260550	G	19840920				198439	
US 4470238	Α	19840911	US 82342403	Α	19820125	198439	
JP 90035708	В	19900813	JP 8213199	А	19820129	199036	

Priority Applications (No Type Date): FR 811733 A 19810129

Cited Patents: No-SR.Pub; EP 32858; FR 2398705; FR 2433003; FR 2446175; US 2106177

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 57637 A F 33

Designated States (Regional): DE GB IT SE

EP 57637 B F

Designated States (Regional): DE GB IT SE

#### Abstract (Basic): EP 57637 A

Directionally reinforced structures are made by assembling prefabricated modular blocks of matrix material (I) intersected by passages or channels in four different directions so that prefabricated rods or bars of relatively high tensile material, (II) can be inserted to interlock the assembled structure together. The arrays of holes and passages are such that any one plane through the assembly is intersected by at least two of the arrays of high tensile inserts.

For mfr. of high strength matls. for resisting multiaxial stresses, as for ceramic linings for rocket motors, space-re-entry cones, furnaces, etc. Matl. combinations suggested include rods of high tensile metal intersecting blocks of a ductile metal; rods of aligned carbon filaments or fibres intersecting blocks of graphite.

Quicker and simpler than processes requiring the flooding of the interstices of pre-positioned arrays of the high tensile components with a dispersed matrix matl., i.e. as a fine powder, paste or liquid requiring subsequent fusion, freezing or drying in situ. Solid blocks with passages or channels are readily moulded or cast and opt. machined to receive rods so that internal voids may be eliminated or controlled in their shape and position. Fully mechanical interlocking eliminates need for adhesives.

Title Terms: ASSEMBLE; ROCK; METAL; CERAMIC; SOLID; INTEROCKING; HIGH; TENSILE; ROD; PRODUCE ULTIAXIAL; REINFORCED; FLOOD; TECHNIQUE Derwent Class: A35; L02; P73; Q43; Q46; Q53; Q68; Q77 International Patent Class (Additional): B29C-067/14; B29D-003/02; B32B-005/08; C04B-035/52; C22C-001/09; D03D-001/00; E04B-002/46; E04H-012/00; F02K-001/78; F02K-009/60; F16S-001/14; F16S-003/04; F27D-001/16 File Segment: CPI; EngPI

8/5/8 (Item 8 from file: 350)
DIALOG(R) File 350: DERWENT WPIX
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003196747

WPI Acc No: 1981-57299D/198132

Three-dimensional annular structure - of reinforced composite, formed by regular criss-cross of yarns over pegs, opt. followed by carbonisation Patent Assignee: SOC EURO PROPULSION SA (EUPR ); SOC EUROPEENE PROPULSION (EUPR )

Inventor: MAISTRE M A

Number of Countries: 008 Number of Patents: 007

Patent Family:

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P	atent No	Kind	Date	Applicat No	Kind Date	Week	
E	P 32858	Α	19810729	EP 81400041	A 19810114	198132	В
F	R 2474136	Α	19810724			198136	
J	P 56142053	Α	19811106			198151	
U	S 4366658	A	19830104			198304	
С	A 1146364	Α	19830517			198322	
E	P 32858	В	19841212			198450	
D	E 3167668	G	19850124			198505	

Priority Applications (No Type Date): FR 801009 A 19800117 Cited Patents: DE 3000436; FR 2421056; FR 2424888; GB 2040805; US 3577294 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

EP 32858 A F 15

Designated States (Regional): DE GB IT SE

EP 32858 B F

Designated States (Regional): DE GB IT SE

#### Abstract (Basic): EP 32858 A

Fibre-reinforced composite material, such as carbon-carbon composites, are formed into annular three dimensional structures by the regular criss-crossing of yarns which are distributed over groups of peg-shaped members, where each group is disposed in a particular direction over the surface of the structure. The yarn elements are wound circumferentially over the surface of the annular structure, and also spirally in two different directions The composite structure is produced for use in fused pipes for engines.

The three-dimensional structure has a high-resistance to de-lamination by separation of the parallel layers and the radial layers, and offers high strength in relation to the volume of the structure.

Title Terms: THREE-DIMENSIONAL; ANNULAR; STRUCTURE; REINFORCED; COMPOSITE; FORMING; REGULAR; CRISS-CROSS; YARN; PEG; OPTION; FOLLOW; CARBONISE

Derwent Class: A32; L02; P73; Q53; Q67

International Patent Class (Additional): B32B-005/12; D04H-003/07; F02K-009/97; F16L-011/16

File Segment: CPI; EngPI

# 8/5/9 (Item 9 from file: 350) DIALOG(R)File 350:DERWENT WPIX

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002552087

WPI Acc No: 1980-70112C/198040

Geometric constraints f meshes of rod-like reinforcing aterials - using arrays aligned with cubic diagonals

Patent Assignee: SOC EURO PROPULSION SA (EUPR )

Inventor: MAISTRE M

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week FR 2444012 A 19800814 198040 B

Priority Applications (No Type Date): FR 7834953 A 19781212; FR 7813415 A 19780505

Abstract (Basic): FR 2444012 A

The parent patent described structural forms for reinforcement of components subject to multi-axial stress, above the structural forms involved meshed arrays of rod-like elements such that at least five arrays were used having axes arranged in the pattern of five of the ten possible loci for directly linkint the apices of a solid parallel pipedic (box-shaped) body, and so that no three adjacent arrays are mutually orthogonal.

Addn. claims a special case for such structures in which six arrays are meshed such that in a unit cubic cell of the structure, the array axes are aligned with the six possible diagonal axes. Suitable for reinforcing structures subjected to multi-axial mechanical or thermal stress to obtain an isotropic reinforcement with a relatively high loading of reinforcement material per unit volume. Pref. the reinforcing elements have a circular cross-section. No specific component materials quoted.

Title Terms: GEOMETRY; CONSTRAIN; MESH; ROD; REINFORCED; MATERIAL; ARRAY;

ALIGN; CUBE; DIAGONAL

Derwent Class: L02

International Patent Class (Additional): C04B-035/52

File Segment: CPI

## 8/5/10 (Item 10 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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002357761

WPI Acc No: 1980-G4212C/198030

Reinforcing system for stacked layers - uses rod shaped reinforcing elements sloping at different angles, arranged in various patterns

Patent Assignee: SOC EURO PROPULSION SA (EUPR ); SOC EUROPEENE DE PR (EUPR

Inventor: MAISTRE M

Number of Countries: 007 Number of Patents: 008

Patent Family:

		•							
Pat	ent No	Kind	Date	Applicat	No	Kind	Date	Week	
DE	3000436	Α	19800717					198030	В
JΡ	55093443	Α	19800715					198035	
GB	2040805	Α	19800903					198036	
FR	2446175	Α	19800912					198044	
CA	1114138	Α	19811215					198203	
US	4328272	A	19820504					198220	
GB	2040805	В	19821117					198246	
ΙT	1127780	В	19860528					198741	

Priority Applications (No Type Date): FR 79424 A 19790109 Abstract (Basic): DE 3000436 A

The reinforcing system for multiple layers (10) of a material uses rod shaped reinforcing elements (12) inserted through the layers at an angle. These elements can be arranged in parallel rows, with those in one row sloping in the opposite direction to those in the next row. The

system prevents the layers from being easily detached.

An alternative arrangement has the elements in a pattern with alternate elements within a row sloping in different directions. The system can be used where a layer is wound into a coil, and the elements

are embedded in the indings.
Title Terms: REINFORCED YSTEM; STACK; LAYER; ROD; SHAPE, REINFORCED; ELEMENT; SLOPE; ANGLE; ARRANGE; VARIOUS; PATTERN

Derwent Class: P73

International Patent Class (Additional): B32B-001/08; B32B-005/02;

B32B-007/08; D04H-001/00

File Segment: EngPI

#### 8/5/11 (Item 11 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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002283621

WPI Acc No: 1979-82829B/197946

Three-dimensional arrangement for reinforcing elements - esp. of the carbon-carbon type for use in e.g. rocket vehicle nose cones and combustion chamber exhaust ports

Patent Assignee: SOC EUROP DE PROPUL (EUPR-N); SOC EUROPEENE PROPULSION

(EUPR )

Inventor: MAISTRE M

Number of Countries: 007 Number of Patents: 010

Patent Family:

						1	<b>.</b> .	1	
Patent N	40	Kind	Date	Applicat	NO	Kind	Date	Week	
DE 29173	362	Α	19791108					197946	В
GB 20203	332	Α	19791114					197946	
FR 24248	388	Α	19800104					198008	
US 42195	597	Α	19800826					198037	
CA 11067	735	Α	19810811					198139	
GB 20203	332	В	19820707					198227	
IT 11186	515	В	19860303					198727	
JP 54146	5824	Α	19791116					198829	
JP 88031	L430	В	19880623					198829	
DE 29173	362	С	19891207					198949	

Priority Applications (No Type Date): FR 7813415 A 19780505

Abstract (Basic): DE 2917362 A

A genuinely three-dimensional arrangement for the reinforcing elements of a composite material, esp. of the carbon-carbon type for use in high-stress, high-temp. environments, is described. The elements are arranged in 5 gps. of straight, parallel and equally-spaced units, the directions of >=5 gps. being parallel to >=5 of the ten directions defined by the diagonals joining non-adjacent corners of a parallelepiped, of which no three groups from a mutually perpendicular system.

Additional gps. of elements may be provided which are not parallel to any of the ten diagonals, and the elements of different gps. may be of different diameters. The parallelepiped may be right-angled, or have equal sides, or both.

Anisotropy of the composite material is reduced whilst maintaining a high proportion of reinforcement material per unit volume of the composite.

Title Terms: THREE-DIMENSIONAL; ARRANGE; REINFORCED; ELEMENT; CARBON; CARBON; TYPE; ROCKET; VEHICLE; NOSE; CONE; COMBUST; CHAMBER; EXHAUST; PORT

Index Terms/Additional Words: COMPOSITE

Derwent Class: F03; P73

International Patent Class (Additional): B32B-005/12; C04B-035/52; C22C-001/09; D03D-001/00; D03D-015/12; D04H-003/04; D04H-013/00

File Segment: CPI; EngPI

#### (Item 12 from file: 350)

DIALOG(R) File 350: DERWENT WPIX

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WPI Acc No: 1979-J6771B 7941
Annular three dimension reinforcing device - has four groups of filiform elements each with different orientation and arranged with two alternating groups

Patent Assignee: SOC EURO PROPULSION SA (EUPR ); SOC EUROPEENE PROPULSION

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Inventor: MAISTRE M

Number of Countries: 007 Number of Patents: 008

Patent Family:

Patent	No	Kind	Date	Applicat	No	Kind	Date	Week	
GB 201	7580	Α	19791010					197941	В
DE 291	2463	Α	19791115					197947	
JP 541	33581	Α	19791017					197947	
FR 242	1056	Α	19791130					198003	
US 425	4599	Α	19810310					198113	
CA 110	6624	Α	19810811					198139	
GB 201	7580	В	19820707					198227	
IT 111	8507	В	19860303					198727	

Priority Applications (No Type Date): FR 789103 A 19780329

Abstract (Basic): GB 2017580 A

The reinforcment has a regular criss-cross of filiform elements distributed in four families. The elements of each family are arranged in parallel spaced sheets. The sheets of first and second familiers are arranged alternately as are the sheets of third and fourth families.

The third and fourth families are inclined relative to the first and second. The elements in each are differently oriented to the elements of the adjacent sheets of another family. The elements of the first and second families are incurved in opposite directions.

Title Terms: ANNULAR; THREE; DIMENSION; REINFORCED; DEVICE; FOUR; GROUP; FILAMENT; ELEMENT; ORIENT; ARRANGE; TWO; ALTERNATE; GROUP

Derwent Class: P54; P73; Q44; Q53; Q68

International Patent Class (Additional): B23B-000/00; B29D-003/02; B32B-001/00; B32B-005/12; E04C-003/26; F02K-001/24; F02K-009/00;

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File Segment: EngPI